

UCSD's Kossan Named President Of Association Of University Real Estate Officials

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The Director of Real Estate Development at the University of California San Diego, Nancy E. Kossan, was named president of the Association of Real Estate Officials (AUREO) at the group's annual conference held recently in San Diego. Kossan, who succeeded Jeffrey Lipton of the University of Colorado at Boulder, had been serving as AUREO's senior vice president.

Established in 1983, AUREO advances the common interests of colleges and universities in real estate administration, including management, leasing, investment, development, acquisition and disposition of properties. Its member institutions now represent most major universities in the U.S., Canada and Australia.

"It's an honor to have been selected by my peers to lead the association," said Kossan. "It's also an honor for the university that UCSD was chosen by our 185 member institutions to host the conference. There is a great deal of interest in the challenges we face, as well as our ongoing projects, and we were able to discuss both our challenges and our successes."

In noting Kossan's appointment, UCSD Chancellor Marye Anne Fox emphasized the importance of increasing the number of women in leadership roles. "It's always gratifying to see exemplary service recognized," she said. "Dr. Kossan is a good example of women rising to leadership positions through performance and professional excellence."

Named Director of Real Estate Development at UCSD in 1989, Kossan is responsible for real property acquisitions and divestitures, ground leasing, on- and off-campus leases, licenses, easements and asset management for the university's non-academic real estate portfolio. She serves as consultant and advisor to the Regents of the University of California for gift and bequest real estate.

She is currently overseeing the development of a 30-acre science research park, as well as the ground lease for a conference-center and hotel complex. She supervises a seven-person staff and assets with a book value of \$280 million.

Kossan was the second recipient of the Lessenger Award, the highest award given by AUREO, for her contribution to advancing the professional development of the real estate function in higher education. She is a full member of the Urban Land Institute, and is also a member of the board of directors of the Association of University Research Parks.

Before joining UCSD, Kossan served as vice president of Harvard Real Estate Inc., a wholly owned subsidiary of Harvard University, and was responsible for acquisitions, leasing, and sales of Harvard's \$2.5 billion non-academic real estate portfolio.

Active in community and charity work, Kossan has served for 11 years on the board of Homeless Women's Services of Catholic Charities, and two years as a mayoral appointee to the City of San Diego Housing Trust Fund. Kossan received the San Diego Women Who Mean Business Award in Real Estate in 2000.

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