The UCSD Program in Technology and Entrepreneurship

Your Invitation to the Eighth Annual San Diego Technology Financial Forum

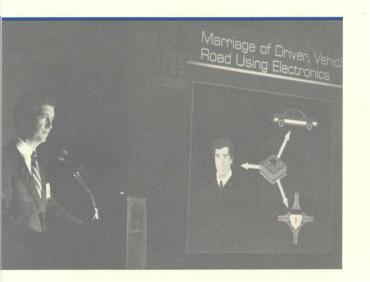


Wednesday and Thursday, February 12 and 13, 1992 Hotel del Coronado, Coronado, California

University of California, San Diego

CONNECTing the Resources

Just like the process which creates a diamond, the San Diego Technology Financial Forum identifies companies with the raw material to become a jewel, and then provides the proper conditions for their potential to develop.



A committee of business professionals in San Diego prospects and screens for the most 'fundable' hightech companies by

evaluating the track

records of the principals and examining barriers to entry or other proprietary resources. CONNECT's Scientific Advisory Board assists in evaluating the technical hypothesis. Among the exciting companies this process yielded last year were: IVHS, Shaman Pharmaceuticals, Unifet, and Trackmobile.

This is consistently the best-quality financing forum I attend. Your work in screening the presenters makes the difference.

> Edward M. Dua Iominion Ventures

Selected presenting companies are assisted in developing their business plans;

the presentations which they will deliver to venture capitalists are also pre-

viewed and suggestions are made to help communicate what makes them

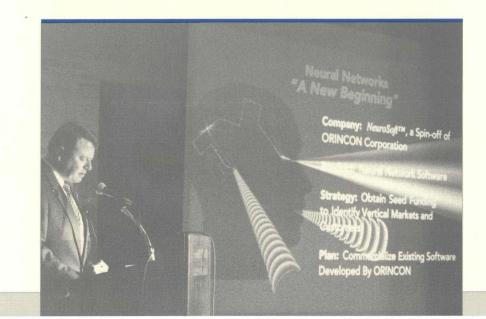
uniquely qualified for success.

This is the fourth or fifth time I've attended this forum. The quality of presenting companies gets better every year.

Paul Quadros Technology Funding

Approximately thirty high-tech companies representing a variety of technologies will be selected to make presentations at this year's forum. Companies will

represent different stages of funding need, from seed opportunities to pre-IPO.



The UCSD Program in Technology and Entrepreneurship

In association with

San Diego Economic Development Corporation

Entrepreneurial Management Center, San Diego State University

CONNECTing at the Forum

I've seen most of the major venture capital funds here today. Deals are going to get done. Samuel D. Colella General Partner Institutional Venture Partners

Company presentations will be made on the mornings of February 12 and 13. Representatives of each emerging company will have approximately eight minutes to address the audience of investors. Each day following the presentations, breakout rooms will be provided for private, in-depth discussions with the entrepreneurs or companies of your choice.



Plan to attend the Eighth Annual San Diego Technology Financial Forum - your

opportunity to uncover a diamond.

For more information, contact CONNECT UCSD Extension La Jolla, CA 92093-0176 (619) 534-6114