

Mexico, January 2d, 1904.

Dear Mr. Owen:

As I had my enclosed letter to you of December 31st with Dr. <sup>Angermann</sup>..., I send it together with this one.

Senor <sup>Castro</sup>... has received an offer from an El Paso party on the Sinaloa land contract, and that party wired that he would start for Mexico City tomorrow to have a personal interview. Consequently we had a conference with Senor ... this afternoon.

Senor ... wants a security for an outlay of \$1500 Mex. every month up to the expiration of the contract with the Government in order to put at once 3 or 4 engineering parties in the field and secure as much of the Baldios (Public Lands) as possible. Dr. <sup>Angermann</sup>... would give this security if he was sure of getting the \$2500 gold on the 15th from you, because he would then after the 15th go for a short time to Europe and secure the means from his parents with whom he must talk personally. He has the conviction to meet with success, and I too, because I know their conditions and inclinations. The \$2500 he would put to disposal of Senor <sup>Castro</sup>..., which would cover the expenses for a three month's work in surveying. He would also draw up a contract with Senor <sup>Castro</sup>... and secure 50% of all the lands acquired. As to a careful calculation at least 200,000 hectares of land would be gained during the year remaining. Consequently Dr. <sup>Angermann</sup>... would hold their titles for 100,000 hectares, and keep them for your Company with an outlay of \$18,000 Mex., or at 18ct. per hectare. This contract with Senor <sup>Castro</sup>...

could be taken from Dr. A. <sup>Dr. A. ...</sup> for your Company if the same is ready to do so before the year ends, for a slight consideration.

Now if you will wire me on receipt of this letter that the \$2500 are forthcoming; or better, if you send that amount at once by telegraph the contract will be safe and closed at once.

I certainly have reference to Mrs. Owen's or somebody else's assistance in getting up that amount. If you are not able to comply with this request, the contract and with it a great opportunity will go into other hands, as I can hold Senor ... no longer.

Yours sincerely,

Jose Hampl.

52 Broadway - Office 323.  
New York City.

January 8, 1904.

Dr. Ernesto Angermann

Dear Dr. Angermann:

Your favor of January 3, 1904, is just in; also, Mr. Hampl's of December 31st and January 2d, 1904. You are more than kind in all that you offer me, and I greatly appreciate your co-operation in the great enterprise I have in hand. The details are made plain by these letters, and I have been working since receiving them as never before to bring about what is most needed at this time. Mr. Hornberg is assisting in the matter with all earnestness. He is himself overloaded, having been for two years getting the oil, coal, agricultural and townsite lands, in all 7,000 acres on Port Axel, Alaska, into his possession. He has been carrying 75% of this affair himself, and it has taxed him financially to his utmost; so that he has to depend upon a particular friend to come in with capital to assist our end of the business. This he thought he had arranged for before the holidays, and he still thinks so, but this friend is out of the City, and has not been attending to business since he dined with Mr. Hornberg just before Christmas. Mr. Hornberg had word from him today, he will be back Tuesday, late in the afternoon, and Wednesday will be the earliest that Mr. Hornberg can see him. The terms that Mr. Hornberg thinks would be acceptable are the same that you have written me, except

that in case no other money is paid, from some accident or panic or war, etc., that the \$2500 will be cancelled with 2500 acres of land in the Bajornea Tract. The money to be telegraphed by Holland and Company to your order, conditioned upon agreement forwarded at the same time by letter.

I have the land survey before another party, and have them interested so that they say they will put up \$10,000 gold for expenses this year, for which I promise them one-half of the one-third which we get from the Government for the surveys. You, Hampl and I to share equally the other half of the one-third. This is a new proposition, but it grew out of a conversation leading up to persons wanting timber land, particularly. I thought if we could get them interested in this way that with our colonization, steamships and Topolobampo lands, etc., we could get them in with us in full.

My Kansas party who promised me money in a letter written just before Christmas has met with the Stillwell crowd and they discouraged him; but my Chicago party writes, under date of January 2d, that in a very little while money will be in hand for my Topolobampo enterprise.

This is all I can say today, owing to the overtaxed business here at the office with our typewriter.

Yours very cordially,

*Albert R. Owen.*

Los Mochis, Sinaloa, Mexico,  
March 26 '04.

A. K. Owen Esq.,  
New York.

Dear Sir & Friend:-

I write to advise you that we have reached Topolobampo and Los Mochis, and that therefore our address will be here in future and not Waco, Texas.

I find a wonderful change for the better, and there is not a question of doubt of the great future before this place. There is no more or very little more, doubt in my mind of this than there is that the sun shines. Nothing but a miracle of disaster can now stop Topolobampo's progress. At the Bay everything is activity, and the way people are flocking in there is surprising, and your Company should lose no more time than is absolutely necessary in getting down here and at work preparing the foundation for the future city. I most certainly think that to do so is dangerous, and it is this fact which causes me to step a little beyond my province and write you a letter saying so. They say: "Advice gratis is worth nothing," but that is easily remedied if the gratis part of the advice is what causes it to be discounted. But seriously the advice is not merely valuable; it is urgent. I can see considerable danger to your and your Company's interests by delay. Delay is giving your enemies advantage all the time, and every week. It may be that these things cannot be hurried; of that you know better than me, and I send this letter subject to that greater knowledge of inside matters.

But there is one thing which in my opinion should be given attention at once, and that thing is to increase the size of El Gazetero; bring it out as a weekly paper and have John get a photo-engraving process so he can illustrate the paper with views of the place, both here at the Bay and on the Mochis. If I had the capital, I would put a thousand dollars into improving that paper just as quick as it could be done. The paper is in the hands of your friends now, and the Topolobampo paper must be kept in the hands of your friends at all hazards. A paper antagonistic to you might do, and would certainly do, incalculable harm to you and all of us. And unless you seize the opportunity now most assuredly some one else will come in and put a paper there. But make the Gazetero a good readable, larger, illustrated and a weekly and anybody now thinking of coming into the field will be naturally deterred by seeing such betterment. Now, Mr. Owen, please do not misunderstand me; please do not. It is quite true that I have the hope of working on such enlarged paper myself; I grant that, and I grant you any inference you choose to draw from that fact, but if I did not hope to do so, the common sense; the inevitable coming paper I see as clearly as a farmer sees the result of putting in a crop. The enlargement is absolutely needed, and I told John so, and if you do not take time by the forelock and get the paper bigger and more frequent in issue, some one else will as certainly come in as fate. And if that some one does, then the Stilwell and Johnson interests stand ready to subsidize it. In fact, this is confirmed, or proved, by what John told me. He told me that he had been approached by those

interests, and had he accepted, or had he not taken up the position of loyalty to you he has, he would have been several thousands of dollars in pocket, partly through actual subsidy, and partly through job work which would have been put into his hands. As I understood him they tantamount to told him so. He has lost job work because of the stand he has taken. And let me say one more thing: Mr. Dawkins has not asked or hinted to me to write this letter; I do it purely because my interests are with your interests, and because that being the case I have a right, as has every man, to do the best I can for my own interests, and because I do not want the interests of the whole of the colonists to suffer we are all in the same boat. When I struck the Mochis station, and saw the sugar-mill and the vast waving fields of sugar cane, as far as my eye could reach, I felt astounded. Since coming here I have had a series of things of this sort. And then when the wagon hauled us to the Farm and I saw that red, hot, barren, waste, where once all was green and a garden spot, I felt very, very, sad. I have talked to most of the old colonists, and been greeted by them in very friendly fashion, and what they tell me of their trials and deprivations and sufferings, has moved me much, and I pray God the time of tribulations is almost over. But in spite of it all they are loyal to the core, and would not do a thing to embarrass you. But the old proverb says: "Hope deferred maketh the heart sick," and they may be pardoned if they do falter a little at times; they may be excused if they do feel some days a little discouraged and weary. But I find them full of assurance, and certain of victory. My God but there will be a crop of damage suits when the wait is finished and judgment comes for us.

I have also learned that things are not going for "Our friends the enemy," in just exactly as lovely a fashion as they could wish; Johnson is not suiting them, and recently they are said to have written a united letter to him complaining of his treatment of them, to which he is said to have replied, somewhat like this: "For God's sake don't you people begin to kick; I have troubles enough without your beginning." I am also told that he recently sent his note to a money lender at Fuerte, or somewhere up country, and that it was paid no attention; Johnson sent a second time, and then made a personal visit when the lender told him plainly that he could not lend on mere paper. If these rumors are true, it looks as if things were being prepared for another revolution. When I came here, and before I came here, I was under the impression that the Johnson partizans had bought of Johnson, but I learn that they have only contracted to buy when Johnson can give them good titles. This fact of itself speaks volumes. I am told that they have assigned their rights, as colonists, to Johnson. But a child ought to know that such assignment is not, and cannot of necessity be of value; how can it? The whole thing looks to me to be a "try on."

However, I am, now, probably telling you something you know already and so will make an end.

Mrs. Kendall wishes to be remembered to Mrs. Owen and we unite in best wishes and regards.

Sincerely yours,

(Signed) R. J. Kendall.

Los Mochis, Sinaloa,  
April 4th, 1904.

Mr. Albert K. Owen,  
New York City.

Dear Friend:

Since my last letter to you I have ascertained several facts about the railroad which may be of interest.

There are 19 kilometers of roadbed graded beyond 100, 15 to 18 kilometers of rails on hand, and 18,000 ties saved from the Manna Alla wreck, held at Topolebampo by the Insurance Company. The rumor that grading would begin soon was false.

The Government Inspector is still here. We have been unable to find out just what prospect there was of the Government receiving the road, but judge that the reports are not favorable because the Inspector still remains. We understand that the bridges are considered bad; 'mere makeshifts.'

The railroad men in charge of the business here say that if the following 50 kilometers were completed the road would begin to pay well, and that the boats are already overrun with work.

"Port Stilwell" is now located on kilometer 18. The extent of improvements are about 100 acres of brush and pitalla felled.

At Topolebampo I counted about eighty temporary structures worth from \$100 to \$1000, averaging perhaps \$500 each. It will cause some worry to line these up and get rid of them, as they are sown broadcast over the surrounding hills.

The judges here seem inclined to sleep, but I think that just as soon as a stronger light is thrown out they will awaken and be as energetic in dealing out justice as they have been persistent in sleeping.

X X X X X

Hoping that you are meeting with expected success, I remain as ever your Friend,

Geo. C. Law.

Los Mochis, Sinaloa,

April 4th, 1904.

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New York City.

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Geo. C. Law.

President,  
Albert Kimsey Owen.

Telephone - 4218 Broad.

General Manager,  
Pacific City Site,  
John G. Dawkins.

Capital ----- \$500,000.

THE PACIFIC CITY TERMINAL AND CONTRACTING COMPANY.

Room 323 - 52 Broadway,

New York, May 9, 1904.

John W. Young, Esq.,

11 Broadway, New York.

Dear Sir:-

I have an undivided one-sixth interest in the "El Bajonea" tract of land, which tract comprises about thirteen thousand (13,000) acres. The land has upon it large quantities of wood necessary for fuel purposes for the nearby sugar mills and railroad, and it may be that if you or your nominee will go to Sinaloa and settle upon the land my associates will join me in making a business arrangement with you or your nominee for the first year to cut and market this wood.

Please have your friends act promptly if they mean business.

Respectfully,

President,  
Albert Kimsey Owen.

Telephone - 4218 Broad.

General Manager,  
Pacific City Site,  
John G. Dawkins.

Capital ---- \$500,000.

THE PACIFIC CITY TERMINAL AND CONTRACTING COMPANY.

Room 323 - 52 Broadway,

New York, May 9, 1904.

John W. Young, Esq.,

11 Broadway, New York.

Dear Sir :

In conformity with our conversation of last week and today, I hereby agree, for and in consideration of the sum of four thousand (\$4,000.) dollars cash to me paid, to give you or your nominee a bond that I will convey to you or your nominee two thousand (2,000) acres of land in "El Bajonea" tract, in the District of Fuerte, Sinaloa, Mexico, near Pacific City Site on Topolobampo Bay, the deed for the same to be executed within four (4) months from date hereof. The said land shall be free and clear of all incumbrances and shall be conveyed with a clear title to you or your nominee.

A further description of the said land is given herewith.

Respectfully,

President,  
Albert Kimsey Owen.

Telephone - 4218 Broad.

Capital \$500,000.

General Manager,  
Pacific City Site,  
John G. Dawkins.

dup

THE PACIFIC CITY TERMINAL AND CONTRACTING COMPANY.

Room 323 - 52 Broadway,

New York,

1904.

Dear sir:

Pacific city Site having been paid for in full and the charter for The Pacific City Terminal and Contracting Company having been taken out, the next step is to associate the proper persons for directors and to put into the company's treasury \$20,000 in order to place the company into position to sell to advantage its Investment Stock, resident lots, and leases for wharf, manufacturing and other sites.

To do this, it is necessary to open a New York office, get out a prospectus, register the company at Mexico City and in Puerto City, get from Mexico some slight concessions in addition to her general immigration laws, and advertise what the company has to offer to first settlers and to manufacturers, in leading newspapers in New York, Boston, Chicago, San Francisco and elsewhere.

To secure the co-operation of yourself and friends in this great enterprise, at this time, and to get for the company's treasury the required \$20,000 I will sell \$20,000 in First Investment 6% Cumulative Preferred shares at par, and give for a bonus \$10,000 in Founders Shares and \$20,000 in Second Investment 6% Non-Cumulative

Preferred shares of The Pacific City Terminal and Contracting Company and yourself and friends who put this amount of money into the company's treasury can name three directors, two of whom will be elected Vice-President and Treasurer of the company for the first year. This will give you absolute check upon every dollar that goes out and put you in position to pay your dividends of 12% on your investment out of the first money that comes in.

In case yourself and friends wish, at this time, to enter into an agreement to take 25% of the whole affair, I will sell this amount in easy instalments for \$125,000, and put the required \$20,000 into the treasury myself. Such an investment as that would return several millions in as many years; but, my purpose now is simply to start this city site in the way a city site should be started and the \$20,000 will do this and do it well.

The capitalization of the company, to start with, is but \$500,000, or 50,000 shares of \$10 each. These shares should be \$100; but, in order not to pay out large money at Mexico City for registering, etc., it is made as it stands. Within two years, however, we must increase our capitalization and the number of our shares in order to have stock in the company's treasury to exchange with sub companies. You and your friends will get pro rata of this increase of these shares when made. The 13,000 acres of Pacific City Site at only \$200 an acre are worth \$2,600,000; but our proposition is to sell lots at \$100 to begin with, and even at this price the 60,000 resident city lots are worth \$6,000,000; but these lots on an average will sell for quite \$1,000 or for \$60,000,000. Town lots on a site laid out by the railroad company ten miles in-

land from the harbor front are selling, it is reported, at \$1,000 from the start. Besides these 60,000 resident lots there are 200 business blocks 600 x 400= 5 acres each, to be leased and also some 23 miles of wharf property to be utilized.

There are not any values that rise as rapidly and as surely as those of resident lots and manufacturing and wharf sites in a well selected and favored commercial and manufacturing city site, and of this no one need be told who has watched the building up of the cities in the lake regions and on the Pacific shores of North America. When I was first in Colorado I could have bought the entire site where Denver now stands for less than \$500, and in all the great zone of continent from Leavenworth to Santa Fe there was rarely even a log hut to be seen in the early sixties.

Not anything in this letter must be considered as binding on my part before formal papers have been exchanged between us.

Respectfully,

C O P Y.

Brooklyn, New York,  
May 27th, 1904.

Col. A. K. Owen:-

Dear Sir:-

On reading several articles in some of our Journals in regard to exporting merchandise to Mexico, I notice that the western towns and cities are not supplied with reliable goods. Particular mention is made in relation to the inferior class imported into the country and the high prices paid for the same.

Being conversant with the purpose of your Pacific City enterprise, and the advantages which will accrue from the same, judging from my own observation and experience of years in Mexico and particularly in Sinaloa, I am prompted to address you in regard to what I consider a matter of importance.

I am convinced that if the attention of some of our merchants and manufacturers in this city was drawn to the subject, they would perceive the importance of entering into an arrangement, whereby supplies of general merchandise, including all of necessary and popular lines, could be exported from here to Pacific City, particularly all kind of agricultural and mining tools, machinery and supplies, as there is great activity in the business of mining, house building and plantation development. Under terms and conditions agreeable to all parties concerned this would constantly increase.

The United States has more supply than demand on nearly all kind of goods, and it is generally remarked by prominent business men that more outlet is required to dispose of our manufactured products.

Another consideration might be observed in this matter. In many lines the styles of one season will not meet with ready sale the next, on account of changes, which

are made by the manufacturers to tempt the purchaser and the result is that the stock left over is generally held or sold at the bargain counter or in the auction room, being out of date for this market, for instance clothing, neck wear, fancy goods, furnishing goods, cloaks and suits, shirt waists, fancy hose and half hose, ready made clothing for boys and girls, and a great number of articles very essential for the use of both men and women.

Those out of date lines would be considered very popular in the western cities and towns of Mexico, and would meet with ready sale at very remunerative prices, being there considered new and fashionable styles long after they have gone out of date here.

The consumers would readily realize that they were receiving for their money, a much better class of goods in every line, than they are now obtaining at possibly higher prices.

I am of the opinion that if a substantial company was organized on general lines of goods and established at Pacific City on Topolobampo Harbor, it would prove an eminent success to those who would be interested in such a proposition.

I could say much more on this subject which I have outlined to you and would be much pleased to receive your views and opinion in regard to it. If such an arrangement be possible, what would be your terms and agreements with any parties willing to ship their goods to Pacific City and inaugurate a Department Store for all North Mexico?

With my best wishes, I am my dear sir,

Respectfully yours,

(signed) J. J. Cogswell.

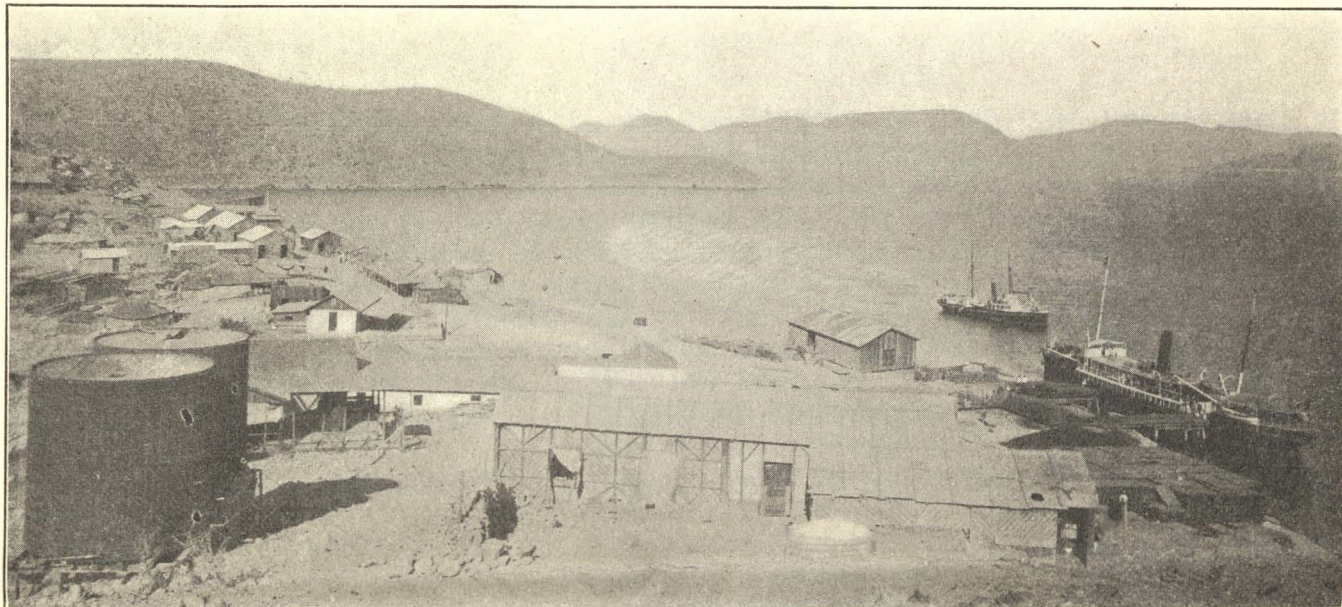
Brooklyn, 5/27/04

#15 Decatur Street,

Brooklyn, N. Y.



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EDGEMERE, TOPOLOBAMPO HARBOR, SINALOA, MEXICO.

PRESIDENT.

ALBERT KIMSEY OWEN.

GENERAL MANAGER,  
PACIFIC CITY SITE,

JOHN G. DAWKINS.

TELEPHONE, 4218 BROAD.

CAPITAL	\$500,000
FOUNDER'S SHARES,	250,000
1ST PREF. 6% CUMULATIVE	100,000
2ND PREF. 6% NON-CUMULATIVE	150,000

VOTING CONFINED TO FOUNDER'S SHARES.

# The Pacific City Terminal and Contracting Company,

52 BROADWAY, ROOM 323.

NEW YORK, August 12th, 1904.

Mr. J. J. Cogswell,  
15 Decatur Street,  
Brooklyn, N. Y.

My dear Mr. Cogswell:-

In reply to your letter of this date let me say that there is no necessity for the catalogue you mention to be printed in Spanish. Almost every leading merchant in Mexico understands or has assistants who understand business catalogues in English. The English language is being taught by general law in all the public schools in Mexico, and merchants and their sons and attendants are giving especial attention to it; therefore the "Associated Manufacturers Corporation" with its great catalogue is especially equipped for immediate business in Mexico. At the start, this catalogue can be sent by mail, express, freight or agent to the important merchants of the cities or distributing centers in Lower California, Sonora, Sinaloa, and in Western Chihuahua and Durango; and, by the time the corporation has a section of its supply depot erected on Pacific City Site and its first stock of goods on hand, the whole trade can be opened to advantage. After that its catalogue can be sent to important centers in North and Central and eventually in South Mexico, for Pacific City Site with its railroads and steamships is sure to afford the best place to receive, manufacture, and distribute merchandise from and to all business parts in the Republic of Mexico.

Enclosed you have the "Land Resources Directly Contributory to Pacific City Site" which, if you have not already done so, please hand to Mr. Adler. Also, extract from a letter I wrote to the promoters of The Union Pacific Railroad which is proposed to give Pacific City Site a

No. 2-----

direct all-rail connection with Mexico City and with San Francisco.

In regard to mining and agricultural machinery The Pacific City Terminal and Contracting Company can arrange to have a sub-company formed to handle it in the same manner that it now wishes to arrange to have a sub-company formed to handle assorted general merchandise.

"The Pacific City Trading Company", which may be a good name for the sub or branch company that "The Associated Manufacturers Corporation" may select for its Branch Corporation for doing business in Mexico, can be made the pioneer company to settle on Pacific City Site and either the corporation as a body, or some of its more enterprising members as individual investors may see it to their advantage to take a 25% interest in the whole City Site and its associated enterprises, and, in that case, I would give them a joint control in The Pacific City Terminal and Contracting Company, and they would make quick and big profits from one hundred and one sources while at the same time they could put themselves in the best positions to assist their Trading Company to absolutely control the supplies for the new and marvelously rich zone of the North American continent that is now being opened to settlement and industries. However, this last proposition is not essential. I have no wish to urge it. It is simply a passing suggestion showing that I am willing to encourage in any way I can these gentlemen and their friends to whom you have introduced this business.

In regard to advertising in the Spanish language, I can say that already there is a small printing outfit in my office at Topolobampo Harbor. El Gazetero is a bi-monthly printed in Spanish and English. The plan is to make this an illustrated bi-weekly as soon as we start to build a department store; and as it now goes to all parts of Mexico, under the advantages of the mailing laws, "The Pacific City Trading Company" (you understand of course that I only suggest this name for the Department Store and Supply Company) can publish in Spanish an illustrated page or two of advertisements every issue, and these pages can be run into plates, and by the time the great catalogue of "The Associated Manufacturers Corporation" has been in this way published entire, it will not only have not been at the expense of \$30,000. but, on the other hand, may have quite \$60,000. to its credit from the publishing enterprise in connection with the enhanced value of its interest in Pacific City Site and its associated enterprises. This is made possible in Mexico as the publishing plant can be run by special contract with the typos and formen, say during five years on a wage basis in silver, and the plant can be gradually enlarged and made of first class importance before that time expires.

If there are any other questions that come up please let me have them at once. I take it that your friends are broad business men. They know a good thing when it is put before them right, therefore I would be pleased to meet them with my maps and to answer any and all questions, to the best of my knowledge and belief, that they may wish to have ventilated in connection with Pacific City Site and its associated enterprises.

Respectfully,

COPY.

dup.

New York City.

November 18, 1904.

Mr. J. R. Buchanan,  
Journal Office,  
New York City.

Dear Mr. Buchanan,

Enclosed please find copies of "The Guernsey Market House Plan of Payments" and "The Problems of the Hour"; also, copy of a letter to Hon. Thomas E. Watson.

I spoke in person and handed Mr. Bryan copies of these books a year ago, and before that time had sent the same and had written to Mr. Debs and to Mr. Hearst. I will write to all three of these gentlemen and send again "The Guernsey Market House Plan of Payments" and urge them as I have urged Mr. Watson to unite their followers and let us have a people's party, and to be sure to be sound and honest and sane on the money plank in the platform for that is the one plank that the producers can be united upon and which will be of permanent use when it is fulfilled.

Without the people can have absolute possession and management of their own credits and moneys all steps to get them to be their own employers and to get them into their own homes, workshops and farms will be a lamentable failure. "The Guernsey Market House Plan of Payments" will do all this and more. If there is any other plan in existence that would do as much, for goodness sake! let it be known and adopted.

Your Co-worker.

(Signed) Albert K. Owen.

COPY.

dup

New York City, November 21, 1904.

Mr. Wm. R. Hearst,  
Proprietor New York American & Journal,  
New York City.

Dear Sir:-

In yesterday's New York American and Journal the Editorial Section was devoted to the Money Power Monster. It says: "You look at this picture that represents Money's power, and you look at the man shackled and helpless before it, ### Feeble man, who began with his naked hands and conquered the whole world will conquer and regulate money. The human brain that has taught the lightning to carry the New Yorker from the Battery to Harlem, will not always allow Wall Street Sharper and the Corporation Tyrant to dictate happiness and unhappiness."

Mr. Hearst! it must be the mission of the People's Party to give to the people the control of their own credits and their own moneys and there has never been a plan suggested that will do this except, "The Guernsey Market House Plan of Payments", and I challenge any one to produce a plan that is as practical, as comprehensive and as easy to be treated and made, at once, serviceable to the whole people in, and by and for any city, or state or nation.

Enclosed please find copy of "The Guernsey" and "Problems" also, copies of letters to Mr. Tom Watson and to Mr. Joseph R. Buchanan. I ask Mr. Hearst to give his attention to the "Guernsey Plan" with a view of making a money plank in the next platform, city, state or national, that will stand for something that will do what it professes to do and do it thoroughly; for as long as private corporations

control the people's current credits and moneys anything that is of permanent use to the people in the way of progressive Government will be a farce; because in the end all such misgoverned governments must be submerged with debts and because its producers will be exploited by its non-producers.

The old greenback independent voters, the followers of Mr. Debs, the ~~the~~ Populists and the Socialists would be likely to unite with a party that will make the money plank of its platform stand for a fixed plan — for a plan that will crush England's Bank-Credit Despotism; and a People's Party that can hope to crush any party that gets behind the banks, the incorporated wealth and monopoly in general, must unite the Hearst-Bryan Democrats, the Debs followers, the Watson Populists, the Old Greenbackers and the Socialists. I wish to aid you Mr. Hearst! to bring such a coalition about. This can be done by explaining through the American and its associated papers the Guernsey Plan of Payments and how it can be introduced by city, state and nation in the construction and operation, for instance, of the Panama Canal by the United States, the Erie Canal and auto-toll-cement roads by the state of New York, and a three-story-elevated railroad by the city of New York.

Respectfully,

Albert K. Owen.