# October 17th 1949

Leo Szilard - Free Market Economy in a "Constsnt Flow" Monetary System.

# Comments - Abba P. Lerner

A closed economy is worth examining even with a view to adaptation, where necessary, to an open economy. "One World" need not be brought in.

- 1. Bottomof page, seems to assume the conditions declared to be inherent in a monetary economy.
- 2. Why cannot a central bank try to keep <u>spending</u> rather than <u>money</u> constant?

The onset of a depression means less spending in the first place. Prices then may fall and this would have imprtant effects, but it is not the initiating item.

### 3. buying not selling.

When a change in money does not affect spending (elasticity of liquidity preference infinite) <u>monetary</u> policy is ineffective and **fixed** policy is usually recommended.

bottomof mage 3. Saving (or r ther thrift) does not increase money.

Say "insufficient spending means depression"

4. It is not the taxing but the spending that alleviates

depression. The taxing accentuates depression. For a simple analysis it is necessary to overcome the classical tendency (which you manifest) to take taxing-cum-spending as unit.

Spending could be stabilised by purely monetary and fiscal measures without any planning other then the plan to stabilise aggregate spending by compensatory monetary and fiscal actions. The government could keep its spending constant on desirable ebjectives, but reduce taxes, creating money to cover the deficit if taxes fall below govt spending.

The device seems unnecessarily complicated and it is not clear how you would get from the stabilisation of the amount of money to keeping a constant flow of spending. It looks as if you are going to postulate a given velocity of circulationof money b making all money circulate just once in a"month". This does not seem to me to be fruitful approach, since all the real problems **xfx** arise from the possiblity of people increasing or decreasing their spending without any changes in the amount of money. Why not directly attack the total os spending by compensatory action rather than by try ing to force people to spend less or more than they want to spend by extrmeley high penalties or rewards which would destroy the appropriate relationship between the inducements to sp nd and the social necessity for economising in the use of resources? GENERAL REMAKRS

Our paramount claim is that the two currency system described below, if it is geared **xi keysk work** to begin with to a high level of employments, and then left to itself, will tend to maintain a high level of employments and we shall try to substantiate this claim. In the next chapter we shall describe the rules under which a two currency system may operate. Some of these rules represent essential features of such a two currency system, but some others which are included are somewhat arbitrary, and represent only the of several ways in which the system may be made to operate. One out is burned to be such a two selected to these information of several different possibilities were selected to these information the sake of definiteness of presentation.

In reading the next chapter the reader is bound to have certain difficulties arising from his familiarity with the conventional single currency economy. This may lead him tacitly to assume that certain relationships with which he is familiar have general validity, and will therefore also hold in the two currency economy. This is by no means always so, and the few instances cited in the following may serve as a warning in this respect.

1. In the two currency system the monetary situation is at all times closely linked to the economic situation, much more so than in the case for with the single surrency system/which we are familiar. (And incidentally, it is this close linkage which permits the automatic monetary mechanisms in/operate in the two currency system to secure the stability of the economic system.)

2. In the two currency system where a high level of employment is constantly maintained, the fluctuations in the employment level are small, and therefore a substantial temporary rise in the employment in the consumers goods industries is necessarily accompanied by a correseponding fall in the employment in **EXAMPLE** capital goods industries. This is not necessarily so in the single currency economy, where great fluctuations in employment accompany hours and depressions.

#### GENERAL REMARKS -2-

3 In the single currency economy. with which we are familiar a shift towards increased employment in the capital goods industries is accompanied by an increase in prices for consumers goods, but prices for consumers goods follow rather sluggishly such shifts. In the two currency system on the other hand, shifts of labor from the consumers goods industries to the capital goods industries will not be accompanied by a price increase for consumers goods, as expressed in green dollars, but while the price of consumers goods will not change in terms of green dollars in the two currency system) the price of red dollars will respond puickly to shifts in the economic factors involved, and the price of consumers goods will therefore not remain constant in terms of red dollars; which on the contrary the prices of consumers goods as expressed in terms of red dollars will change and will respond quickly to shifts in the economic factors involved. SPIELREGELN

In discussing the two currency system we shall assume that the system has been in operation for a considerable period of time, so that the disturbances which may occur during the transition from the one currency system to the two currency system have faded out.

We shall, for the sake of simplicity, assume that there is only one bank, which we shall call the Bank; but we shall distinguish between the Bank and the Central Bank.

"Ve shall essence that any person on husseness arporation tas 3 accounts with the Bank ilf ned daller analy presence thattar directing account, and a prese thattar directing account, and a prese an which inderest is presed at some current (norrable) in lenest rate an the maining nature of the red Haller hutshing fin contradistance hallow he he unarket uslue) of the 2, a de green staller disching account on which finter no suderest is pride, 2.) a green dallar substitute and suderest in which interest is charged at name ownerst and which interest rate DRAFT

SPIKARKERER SPIKARKERE

September 23. 1948 martheret.

We postulate that all wages and salaries are paid in green dollars at equal time intervals, i.e., on the first day of the basic period of the system. If this basic period is set to be one week, these payments will be made on the first day of theweek, and if the basic period is set for one month, these payments will be made on the first of every month. We shall discuss later the points of view which will determine just what time interval should be adopted as the basic period. In this presentation we shall simply call the basic period are month, and then speak of operations which take place of the first day of the month and the last day of the basic period.

We further postulate that every person and every business corporation has a checking account with the bank in green dollars, and that all wages are paid and all purchases of goods produced are made in green dollars by transfer through check. (We disare thus/regarding for the time being the possibility that for the sake of convenience a certain limited amount of green dollars may be issued in the form of bank notes  $\frac{We double double dollars}{We double double dollars}$ to the public. This point will be discussed later). We discussion of the public of the discussion of the public of the sake of the public of the discussion of the discuss

Any person or business corporation may have with a bank an account in red

-dollars.

Maxaraxy Whoever has such a red dollar holding is entitled to obtain a loan in green dollars from the bank in amounts up to the nominal value of his red dollar holdingsx

Only a fraction of the green dollar loans to which it the red dollar depositors are in toto entitled will in fact be taken up by the red dollar depositors, and green dollar loans will be granted by the bank against securities other than red dollar deposits also, *L.e.*, stocks, bonds, real estate, etc. The upper limit if for green dollar loans which the bank may grant against such securities is determined by the market value of each such security in the foblowing manner: At the market value SPIELREGELN -2-

of the security and the current price of the red dollars a certain amount of red dollars corresponds to each such security, and the upper limit of the loan which may be granted/is equal to the nominal value of the pertinent red dollar amount. entre chinges Such green dollar loans, on the red dollar deposits and other securities, may my lie re-A att greadattor tours prended by be taken up at any time, and are paid at any time. | They will be on individual 2 debit accounts on which interest is charged at a current variable interest rate debit accounts which is set by the Central Bank in g manner to be described below. (A service chage f perhaps 14 or a fraction thereof will however be charged of perhaps 10/0 upon the granting of each new loan; i.e., a sort of initiation fee is charged each time a new credit is opened, which is proportional to the amount Interest is paid by the bank on the nominal value of red dollar deposits at a current rate thich is set by the Central Back in a manner to be described below. and the Bank Red dollards can be freely bought and sold on the open market, except that web red dellor there is a service charge of perhaps 1% or a fraction thereof on the sale of each or a problem Mercaf And dollary This is the same service charge of perhaps on the sale against green dollars of stocks, bonds, and other capital assets, but there is no service charge on the aparmstrid Hallars sale of stocks, bonds and other capital assets against red dollars. The amount of red dollars deposited in anyone's red dollar account is not last day limited in any way, but on the glat of the month the bank will remove from any onels checking account the amount by which this account exceeds this indebtedness to the bank the compandiced of this de (as shown by his debit account); and the bank will buy on his behalf for this excess Mallor un the concerpanding amount red dollars on the open market which it will credit to his/red dollar account. We shall call these red dollar purchases which the bank undertakes on behalf of its ients clinets at the end of the basic period overflow purchases. mont We postulate that the total number, Go of green dollars in the system is equal to the total number, R, of red dollars in the system; i.e., the total amount G of the green dollars in the system is equal to the nominal value R of the total amount of red dollards in the system. We shall assume for the sake of this presentation that both > the pream talla amount fits dischurg ) ane the

In the success of the second of to the north alte of the matinet of class months. It ned dollars in the system this of a manner i a The Partice and the adde mice chere a faction there of it is here a contration is the mon the maning of again not loss; i.e., a cont of initiation for is charged time a new gredit is opened, such a se group and Alot intert the control sale is a note to the control & no amings ( de a monten liveror on the particular months + or is transformer pharments tes add at which we parters 1 you the sale and mean collara of siccle, bords, and other capital assets, but there is no envice charge on the ale/of stocks, bonds and ther applied the see and dollard deposited in animals red dollars econet is not the perth the back of II meane from any pala the any way, But on the sites of erfo of a second solution of the it is an other of the adaption is to the total number. By of red clines in the systems i.e., the total drought SPIELREGELN -3-

red and green dollars are printed in the form of certificates which are kept either in the bank or in the Central Bank, and which are not released to the public. The bank is obliged to keep 100% coverage on in red dollar certificates for red dollar accounts, and 100% coverage in green dollar certificiates for green dollar accounts.

We postulate that originally the red dollar deposits which the bank held for the public amounted in toto to R and accordingly all red dollar certificates were myruilly altre held by the bank covering the red dollar deposits of the public, I.e., originally the multiple of public Rt of perturbed water on Arfs" cakes [ Rt = Ro-R] were dollar certificates held by the Central Bank. Dwe further postulate that Do=Do orignally the total of the green dollar debit accounts of the public with the bank i.e., the public owed the bank in totold = 6 green dollars and the bank amount to 2 rymally owed this amount to the Central Bank. We further postulate that the total C of the ECo= 90 green dollar checking accounts of the public with the bank also equals 4 and accordingly all green dollar certificates were orginally held by the bank covering the checking accounts of the public, and no green dollar certificates were held by the Central Bank. this

In kine original or standard condition, the total D of the debit accounts is equal to the total C of the checking accounts, and also equal to the total amount G<sub>o</sub> of the green dollars in the system, which in turn is equal to the total nominal value  $R_o$  of the red dollars in the system. In the standard condition we have  $D_c = C_c = G_c = R_o$ 

We shall see that the standard condition is not necessarily maintained all the time because as some green dollar loans are repaid by the public to the bank, and by the frank to the Central Bank, the Central Bank will purchase red dollaris on the open market for green dollars, and the total D of the debit accounts may then fall below the total C of the checking accounts. However, as we shall see under the rules of operation described below the system will return from time to time to the standard condition. In the subsequent discussion we shall call the total D of the debit accounts also the loan volume, and the total C of the checking accounts also the loan volume, and the total C of the checking accounts also the <u>loan volume</u>, and the total C of the checking accounts also the <u>loan volume</u>, and the total C of the checking accounts also the <u>noney</u>

#### SPIELREGELN -4-

# OPERATIONS OF THE CENTRAL BANK

If there is a trend toward trade shrinkage reflected by a decline in the total D of the debit accounts (the loan volume) by a sertain value delta D there will also be an equal decline, delta C in the total C of the checking accounts (delta C = wakata delta D). The Bank is then free to return to the Central Bank green dollar certificates x in the amount delta C.

We postulate the rule that the Central Bank shall immediately purchase on the open market red dollarks for this amount delta C of green dollars. As a result of this purchase, the total of the checking accounts will rise by this same amount delta C, by which it had previsouly fallen, and the total of the checking accounts is thus always maintained constant.

This activity of the Central Bank will continue as long as the loan your volume keeps shrinking. During this period of time the Central Bank accumulates a fund of red dollards purchased at rising prices, while the total C of the checking accounts remains constant (except for one day's change which myxxamian may) remain uncompensated). During the same period the total D of the debit accounts falls from its original value  $D = \mathbf{k}$  to a value  $D < \mathbf{k}$  If subsequently the demand for loans begins to rise the Central Bank will then sell red dollars from its previously accumulated fund, and it will do so at falling red dollar prices. The green dollars which the Central Bank so acquires will be loaned to/the Central Bank to the bank which will be in the position of granting the additional loans to the public which have been requested. During this period of time in which the loan volume increases, the red dollar fund of the Central Bank diminishes, and the total of the checking accounts remains constant ( ex-Jas Jek He lost hurse cept for one day's change, which may remain uncompensated). This process comes to an end when the red dollar fund of the Central Bank is exhausted, by which time the total D of the debit accounts has again risen to a value close to its total value ko. This total D of the debit accounts may not have returned however necessarily to exactly the

OPERATIONS OF THE CENTRAL BANK -2-

original value D = G; it may be a trifle lower or a trifle higher, according to whether the Central Bank made a loss or a gain when it sold its red dollar holding. A minor adjustment which could be made annually and which as we shall see might) take the form of a partial refund of interest on debit accounts would take care of this point, and would bring D back to exactly its original value (= G) and thus restore exactly the standard condition.

How the proces goes on interest rate THE INTEREST RATE

The Central Bank will control the interest rate on green dollars debit accounts Fesed with an burnearing loast values along the following lines. It will begin to raise this interest rate, when the red mils dollar holding of the Gentral Bank falls below sa -3 about 19 of the Aunt dollars in the system, and will raise it as speedily as necessary to the town valuet begins to ver (100% coverage of all checking accounts. If they red dollar holdings in the Central Bank rise above the of the total amount of red dollars in the system, the Central Bank will charge a certain interest rate on loans which www wasta we might call the intel nominal interest rate. If the red dollar holding of the Central Bank exceeds say 2% inches 2 R the total red collar amount in the system, the Central Bank will lower the interest rate on debit accounts down to a certain fixed minimum value, say perhaps 2 or 3% per Segnal Mat minifund value the C. D annum, If there is further ine dollar holding of the Central Bank. rage of the lan volume I and the Central Bank will not parther decrease the interest rate on the debit accounts, ocording the pay interest on the difference d - c of the debit account and the unesponding checking accounts which are held by individuals and or business corporations. The C.B. aftermolighty knones 1 stopake orte prod an "the recount dotheren is 1 -Hallon bulding homel raling If the C.B. the C.B. may makeyin to And the bran walune "highers to make

#### INTEREST RATE

The Central Bank will control the interest rate on green dollar debit accounts along the following lines. If it is faced with an increasing loan volume, and accordingly the red dollar fund held by the Central Bank falls, the Central Bank will begin to raise its interest rate, when its red dollar fund falls below R\*. It will then raise the interest rate as steeply as is necessary in order to maintain loo% voverage on all checking accounts. If subsequently the loan volume begins to fall, and accordingly the red dollar holding of the Central Bank rises. the Central Bank will lower the interest rate and by the time the red dollar holding of the Central Bank exceeds R\* the interest rate should be lowered to its nominal value. It may then be held at this value until red dollar holds of the Central Bank reaches say 2R\*, and from then on, the Central Bank will lower the interest rate charged on debit accounts below its nominal value, until the interest rate reaches a fixed minimum value, perhaps 2 or 3% per annum. Beyond that minimal value the Central Bank will not further decrease the interest rate on debit accounts, but it may begin to pay interest on individual debit accounts, if the corresponding checking account has fatte a value below the debit account. Interest will then be paid by the Central Bank on the difference between the two individual accounts and the interest rate paid on the account difference may be gradually increased by the Central Bank until the whole loan volume begins to rise again and accordingly the red dollar holding of the Central Bank gegins to decrease.

rate at which

Quite similarly, the/interest is paid on the nominal value of red dollar deposits will be raised whenever the interest charged on debit accounts is raised, and the former is lowered whenever the latter is lowered. However, the interest paid on the nominal value of the red dollar deposit will be further lowered when the interest charged on debit accounts reaches its fixed minimum value, and the interest paid on individual account differences is being increased.

-6-

The interest paid on the nominal value of red dollar holdings is set at any time in such a manner that the bank should at any time break even; i.e., that the interest which the bank has to pay in toto should just balance the interest which the bank receives.

mant høgslanistann for minimum Enberest rate

-7-

LONG TERM INCREASES OF THE RED DOLLAR AND GREEN DOLLAR AMOUNTS IN THE SYSTEM

munde

In an expanding economy, whether the expansion is due to the increase in population, or to the increase in the standard of living, due to technological progress, there is a need for a steady increase in the momenty circulation if we wish to maintain a high level of employment at constant prices. To meet this requirement a certain number of green dollars and red dollars should be introduced in the course of each year by the Central Bank. These two numbers should be equal so as to retain the original equality of the <u>nominal value</u> value of the red dollar amount and of the green dollar amount contained in the system. A corresponding number of red and green dollar certificates would then be printed each year.

The amount of green dollars newly created should be loaned by the Central Bank to the Bank, and would enable the Bank to grant additional loans leading to a corresponding increase in the total, C, of the checking accounts. The red dollars which are newly created should, however, be distributed <u>free</u> among the population, in one manner or another.

not egnal mag he hut ratio maintained!

het uning monotary system, which is based on two currencies rather than one 10 possible to have a stable market economy that getilations of the trade cycles.

the is stable :

's a morech is free

We arrive at such a two currency system through the thought that money fulfills in the conventional, single currency, system two essentially different functions. On the one hand, it is used for paying wages and purchasing goods from current production; and on the other hand, it can be "saved" and thus used to establish claims on future production. As long as the same currency is used for both functions, the free market e conomy suffers, not from being too free, but rather from not being free enough. An additional degree of freedom is introduced if two different currencies, spending money, or green dollars, and savings money, or red dollars, are made to serve these two different functions, and if the exchange rate between them (the price of the red dollars) is permitted to remain free; i.e., if it is left to be determined by the market.

### ANVANCE REMARKS ABOUT THE THO CURRENCY SYSTEM

e provble he have

One result of the operation of the two currency system described below is that the es sood may remain 40 may tru constant as expressed in green dollars, c lugaren over (This holds true only if we disrogard the increase in the standard of living due to technological progress, which should lead to an increase in the wage level at The more of aun constant prices of consumer goods.) The price of the red dollar, a hend, may undergo variations, and also may show long term trends. It is these variations of the price of the red dollar which make it possible to intain the money volume of green dollars constant over periods during which there is a shrinkage of the loan volume of ergen dollars, and also to have a shrinkage of the los volume of green dollars automatically accompanied by an increase rather than a decrease in the circulation of green dollers. well short levery and where furt some to

hand no

to

henas

It is this relationship between loan volume (of green dollars) on the aswellas) one hand, and money volume (of green dollars) and money circulation (of green dollars) on the other hand, which is responsible for the absence of that essential instability which characterises the market economy based on the conventional, single currency, monetary eystem. He main) But an economy which is free from this instability could still suffer from considerable fluctuations; there could be a trade shrinkage with respect to certain types of goods, and an expension of trade with respect to certain other types of goods./ 12 \* to met worked with the function of the start time for proper adjustment, and they could the unemployment in certain industries, while the production capacity of other industries remains insufficient to meet the desand. Such undesirable phenomena might develop in a two currency economy also, if the distribution of savings (of red dollars) should be deteriorated: 1.c., if few people have very large davings, and the bulk of the consumere have no savines at all tor in think a moreos of eur at the cost of somings the m The two currency economy described below would function all the more is which smoothly the larger fraction of the savings of red dellars is ouned by the

consumers; and the more their distribution resembles the distribution of the normal spending of the individual consumers.

In the subsequent discussion of the two currency system we shall always implicitly assume a distribution of savings which is sufficiently far from deterioration. We shall also briefly discuss, later, the possibility that it sight be necessary to prevent a deterioration of the distribution of savings over long periods of time, by some form of taxation, which might be based on the yearly in increment of capital assets of the individual rather than his annual income. A shrinkage in the loan volume will in the two currency system always lead to an immediate fall in the price of consumer's goods, not in terms of green dollars, but in terms of red dollars, (the price of which will necessarily rice , or Mathematical acts with the shrinking of the loan volume.) and in this sense, the two currency system is free from price rigidity.

In discussing the two currency system we shall assume that the system hassbeen in operation for a considerable period of time, so that the disturbances which may occur during the transition from the one currency system to the two currency system have faded out.

We shall, for the sake of simplicity, assume that there is only one bank, which we shall call the Bank; but we shall distinguish between the Bank and the Central Bank.

SPIELREGELN

he postulate that all wages and salaries are paid at equal time intervals, say monthly, on the first of the month, in green dollars.

We further postulate that every person and every business has a checking account with the Bank, in green dollars; and that all wages are paid and all purchases of goods are made by transfer through check, in green dollars) (we are thus disregarding for the time being the possibility that for the sake of convenience a cortain limited amount of green dollars may be issued in the form of bank notes to the public. This point will be discussed later.)

Any person or business may have with the Bank an account in red dollars. Whoever has such a red dollar holding is entitled to a loan from the Bank of green dollars in amounts up to the <u>nominal value</u> of his red dollar holding.

All green dellar loans granted by the bank are carried on debit accounts, on which interest is chosed (in green dollars) at the current interest rate. When the correspondingly, interest is said by the Bank at the same current interest rate (in green dollars) on the postingly value of size red dollar accounts.

Only a fraction of the total loan to which the red dellar depositors are notitled will in fact be taken up by them, and loans will be granted by the Mank

ving and setting if ned hallows an the

against securities other than the red dollar deposits.

We postulate that the total number of green dollars, My, in the system is equal to the total number, R, of red dollars in the system; i.e., the total amount, G, of the green dollars in the system is equal to the nominal value, R, of the total amount of the red dollars.

- S War flood

We shall assume for the sake of this presentation that both red and green dollars are printed in the form of certificates, which are kept either in the Bank or in the Central Bank, and which are not released to the public.

The Bank is obligated to keep 100% coverage in red dollar certificates for red dollar accounts; and 100% coverage in green dollar certificates for green dollar checking accounts.

We postulate that originally all red dollars were (owned by the public) and accordingly all red dollar certificates were in the Bank covering the red dollar dynamic eccurts of the public. The Central Bank caned at that time no red dollars. If the function of the public of the Central Bank caned all of these to the Dank, and the Bank it exact all the grace dollars had loaned all of these to the Dank, and the Bank it exact all the grace dollars had loaned all of these to the Dank, and the Bank it exact all the grace dollars had loaned all of these to the Dank, and the Bank is consed all of these to the white. In this original, or standard, condition, momental for first to the white. In this original, or standard, condition, momental for first the first modifier modifier Sauch in fields f= R press sector the total of the debit a counts, D, is therefore equal to the total, C, of the Ke checking accounts; and iscidentally, also equal to the total amount, G, of green dollars in the system fishich is in turn equal to the total nominal value, R, of the red dollars in the system. That is yn the standard condition we have D equal C equal G equal R.

We shall see that this Standard condition is not necessarily maintained all the time, because as some green dollar loans are repaid to the Central Bank the Central Bank will purchase red dollars in the open market for green dollars; and the total, D, of the debits counts may thenfall below the total, C, of the checking accounts. Nowever, as we shall see, under the rules of operation described below, the system will return from time to time to the standard condition. In the subsequent discussion we shall call the total, D, of the debit accounts also the "loan volume", and the total, C, of the checking accounts, also the "money 3

sataren frage Marke

volume"

Querplan

Arans of the C.B. If there towards trade shrinkage, as reflected by a decline in the total, D, of the debit accounts (the loan volume) by a certain value, delta D, there will be also a corresponding decline, delta C, in the total, C, of the checking accounts (delts X equal delts X). The Bank is then free to return to the Central Bank green dollar cortificates in this amount, delta

Wom first

We postulate the rule that the Central Bank shall impediately purchase on the open market red dollars for this amount of green dollars, delta C. A8 0. result of this purchase, the total, xixthan ministry and C, of the checking accounts will What rise by this same amount, delta C.

This activity of the Central Bank will continue as long as the trend C continues. During this period of time the Central Bank accumulates a fund of red dollars purchased at rising prices, while the total, C, of the checking accounts remains constant (except for the last day's change, which may remain uncompensated.) During the same period the total, D, of the debit accounts falls from its original value, D coual C, to a value D - C.

If subsequently there is a reversal of trend; i.e., a tendency towards acceleration of trade, as reflected by increasing demands for loans, the Central Bank will then sell red dollars from its accumulated fundamental second the minariums at falling prices and the green dollars which the Central Bank so acquires will be loaned to the Bank, which will then grant a dditional loans to the public. During this period of time, the red dollar fund of the Central Bank diminishes, the total of the debit accounts rises, and the total of the checking accounts remains constant (except for that day's change, which may remain uncompensated.) This process comes to an end when the red dollar fund of the Central Bank has been exhausted, # which time the total, D, of the debit accounts has again risen to a value close to its original value, G.

(This total, D, of the debit a ccounts, may not have returned, however,

# OVERFLOM PURCHASES

altre

dered

internet an accidan

The amount of red dollars deposited on anyone's red dollar a ccount is not limited by any rule. Similarly, the amount of green dollars kept in anyone's checking a ccount <u>during the month</u> is not limited by any rule. But on the flat of the month the Bank will remove from anyone's checking account the amount by which this account acceeds his indebtedness to the Bank, (as shown by his debit account); and the Bank will buy on his behalf, for this account, red dollars on the open market, which it will credit to his red dollar account. We shall cell these red dollar purchases <u>overflow</u> purchases.

# SERVICE CHARGES

Service charges play in this two currency system the role of friction, and have the function to dampen fluctuations. A service charge of 1% perhaps, or a fraction thereof, may be made on all sales of red money? This service charge must be kept so small as not to affect any legitimate business, but high enough to make it improfitable for anyone to call at the beginning of <u>each month</u> the red dollars

tis and weak

which the Bank my purchased on his behalf for his excess green dollar holding. Real estate, stocks, and other capital investment are according to our against payment in

scheme purchasable in/ red dollars; and again service charges should make it unprofitable to make such purchases via green dollars by check drawn on a checking account. The purpose of these service charges is to prevent the speculation in stocks, should lead to an increase in the loan volume which would not reflect the money requirement of the legitimate trade, would therefore blur the picture and make the stabilisation of the system by a simple set of rules rather difficult. oporahrans of the Central Bank

shauld Janton The interest rate will be raised by the Central Bank whenever its red dollar reserve approaches zero, and by raising the interest rate sufficiently high, it should always be possible to keep the demands for loans within the bounds set by the rule of 100% coverage of the checking accounts. Conversely, wherever there is a marked trend for the accumulation of red dollar reserves in the Central Bank, the Central Bank will decrease the interest rate until some fixed minimum value is reached.

# LORG TERM INCREASES OF THE RED DOLLAR AND CREEN DELLAR AMOUNTS IN THE SYSTEM

In an excending economy, whether the expansion is due to the increase in population, or to the increase in the standard of living, due to technological progress, there is a need for a steady increase in the money circulation if we wish to maintain a high level of employment at constant prices. To meet this requirement a certain number of green dollars and red dollars should therefor be introduced in the course of every year by the Central Bank. These two numbers should be equal so as to retain the original equality between the nominal value of the red dollar amount and the amount of green dollar corresponding number of red and green dollar certificates may be then printed each ry year.

- Elen

muy las

THE INTERSET RAT

shand The amount of green dollars newly created must be loaned by the Central Bank to the Bank, and mould mable thetBank to grant additional loans leading to a corresponding increase in the total, C, of the checking accounts. The red dollars which are newly created shap, however, be distributed free enong the copulation, in one manner or another. maholts

OF THE TWO CURRENCY SYSTEM

Let us consider now what would happen if, for some reason or another, my (perhaps (in a )sistaken anticipation of a fall in the general price level of consumer's goods (as expressed in green collars) dealers should be induced to hold back with purchases; i.e., if that they should begin selling from stock without replenishing their stock. If this happens, dealers will begin to repay loens to the Bank, on which they have to pay interest; and this will reduce the total, C, of the checking accounts. The excess green dollar certificates no longer needed for 100% coverage of the checking accounts will then be currently transferred by the Bank to the Central Bank, and the Central Bank will then currently purchase red dollars on the open market. This activity of the Central Bank will immediately lead to a rise in the price of red dollars. The size of the red dollars. haxiarii arconal manimum Moreover, a certain percentage of the dealers who take in more green collars than they disburse during this particular period, will begin to have more money in their individual checking accounts than corresponds to their individual indebtedness to the Hak; and this will lead to overflow purchases of red dollars by the Bank on their behalf. These overflow purchases will also contribute to the increase of the red dollar price during this particular period.

A rise in the price of red dollars means that the savings of the consumers have increased in purchasing power. A certain fraction of the red dollars purchased by the Central Eask during that period and red dollars cold by consumers who wish to buy goods which in terms of red dollars are now cheaper than they were before.

-10-

Marra There will be also consumers who d sulton 1 to spends price of red dellars will increase still further, will prefer to borrow green dollars on their red dollar deposits and then purchase consumer's goods with these borrowed dollars.

eted that during this particular period there will be a shift of green dollars from the checking accounts of the dealers, where money turns over more slowly, to the checking accounts of the consumers, where money turns over fastest; i.e., during this particular period of loan sprinkage, there will be an increase rather than a decrease in the circulation of green dollars. KOROLEN MARKEN MOROLEN MARKEN MOROLEN MARKEN MOROLEN MARKEN MARKEN MARKEN MARKEN MARKEN MARKEN MARKEN (We have seen before that in the two currency system there is no mainmaniada shrinkage of the money volume, even though there may be a shrinkage of the loan

We may say that in this two currency system, if there is a tendency towards the clowing of trade, prices will in a certain sense impediately "fall", but they will "fall" in terms of red dollars and not necessarily in terms of green dollars. Consequently, during such a period of "falling prices", dealers may continue to buy and sell at essentially unchanged prices in green dollars, and make a profit.

### REMARKS ON SAVING

volume.)

A few remarks on saving in the two currency system might illustrate certain peculiarities of this system.

An individual who consumes nothing can save as such as he can earn, but what society as a whole can save is determined (if we disregard the possibility of sanufacturing products for stock and saving by the storing of products) by the rate at which its total production and consumption increases. In the particular case, when there is no further increase in the population, no further technological improvement, and thus no further increase in either production or consumption, society as a whole cannot save anything. Let us see how the two currency system

would behave in this extremely listing case.

We may, for instance, have a situation in which at any time people who wish to draw on their xxxixxxx red dollar savings just balance the people who wish to increase their red dollar savings. There will then be overflow purchases of red dollars by the Bank for individual accounts; but the price of red dollars will remain unchanged.

On the other hand, if there is a greater tendency to save, the price of red dollars will rise and will keep rising as long as this tendency persists. If a man who wishes to save buys red dollars at a high price that does not mean, however, that he incurs a loss; for if society persists in its saving habite, the price of red dollars will continue to rise.

If there should be a reversal of the trend, however; if for one reason or another a large number of people should suddenly decide that they want to increase their consumption rather than to save, and if they begin to draw on their red dollar savings, the price of red dollars will fall on the market, and this fall will tend to discourage and increase in the consumption on the part of those who want to consume at the cost of their savings.

Clearly it is not possible in any economy to consume the savings of many within a stand proved of the savers, in the two currency system, depreciate the red dollar holdings of the savers, but it need not lead to a rise in the price of consumer's goods, as expressed in green dollars; and therefore it need not disturb the relations of wages and prices. No new wage demands need, therefore, arise as a result of such a reversal of the saving habits of society.

Such a reversal of the saving habits of society is, of course, not likely to occur under ordered conditions. It is more likely that society will persist in its saving habits: and it is quite possible that this would mean continuously rising red dollar prices. If this should be the case, if and if it should prove necessary to prevent the deterioration over long periods of time of the distribution of red

-11-

dollar holdings, it night porhaps be advisable to neve tend based on the annual capital gain represented by the increased green dollar value of individual red dollar holdings, mether than based on the annual increment of all capital assets tenasy Alternatively, a tax based on the annual increment of all capital assets owned by an individual night also be considered for the prevention of the deterioration of the distribution of savings. Where the prevention of the deterioration of the distribution of savings. Where the prevention of the deterioration of the distribution of savings. Where the prevention of the deterioraional be a producted for analogy to the producted BANK NOTES in come the to a for the prevention of the deteriora-

If green dollars are also issued in the form of bank notes, as for sake with of convenience they ought to be, there is theoretically the possibility of hearding bank notes. In a two currency economy there would not be much incentive for such hearding. But in order to stop any such tendency it might be required by law that bank notes in excess of, say, \$100 per person, be deposited on a bank account before the flat of each month. If one wishes one could even go a step further and remove all legal protoction from any "illegal" heards of bankmotes. Finally, if there should be insistence on having a foolproof system, one might limit the validity of individual banknotes to one calendar month (or maybe one calendar year). Then, of course, we could be quite sure that all bank notes would be paid in on a bank account before the time limit set. It is MG unlikely, though, that such a drastic measure would be required in the absence of any manifest incentives for hearding of bank notes.

### GENERAL REPARKS TO THE TWO CURRENCY STOTES

and more about another the

A market economy in a capitalistic setting will best function if there is an incentive to investment by expectation of profit and if it is profitable to invest then we may expect that those who wish to borrow money for production purposes will be prepared to pay interest at a certain appreciable rate. In the system proposed in this paper there is an equitable allocation of loans by means of allowing the interest rate to be determined by the market, with the maximum

-12-

total volume of loans being fixed by the nominal value of the total amount of red dollars in the system. If too many want to borrow too such, those willing to pay the higher interest rate will have preference, as it should be.

A man who acquires green dollars, either by earning them or by sedling some of his assets, acquires the right to consume from current production. A who whe might short in name durines for instance man wants to "save" can either buy goods and store when or he might acquire by buying red dollars the right to lend money to others at the current interest rate. The equitable allocation of the right to lend money to others is accomplished by permitting the price of red dollars to be determined by the market.

The only function of the Government in this system consists in determining the rate at which <u>additional</u> amounts of red dollars are issued. Clearly, how much should be invested in toto in accordance with desirable and possible expansion of the sconemy is a decision which the community must make in the light of the increase of population and the advances of technology which make a rise in the standard of living possible. There is no reason why the Government should enter the e conomic picture in any other way, or why the budget of the Government should not be balanced at an time. Only insemuch as the Government may embark on commercial or industrial enterprises, would the Government, like any other entrepreneur, be justified in borrowing money at the prevailing rates.

It should be, however, the concern of the Government to maintain a distribution of savings under which the two currency system can satisfactorily operate. As we have mentioned before, one might think of various reasonable systeme of taxation which, if necessary, could be invoked for the purpose of over thing mining of taxation of red dollar holdings.

-13-

A rise in the maket price of debit letters and other expited assets means that the savings of the consumers have increased in purchasing power. A certain fraction of the debit letters purchased by the Control Bank during this period and a certain fraction of the debit letters and other capital assets purchased by the dealers during this period is sold by consumers who wish to use the proceeds to buy goods (particularly durable consumers' goods) which in terms of debit letters of a given nominal value are now chooper than they were before.

A shrinkage in the total of the checking account of the dealers which will take place during such a period is accompanied by rise in the total of the checking accounts of the consumers. Einste menor does not circulate the constant flow system as defined above-any faster on the checking account of any dealer than on the checking account of the consumers (though there are dealers, perticularly those minime the deal in durable consumers; goods on whose checking account somey circulates at a slower rate), it follows that a clackening of trade cuch as no are here discussing is not accounted by a slowing of the menor circulation. The remains constant or rises with folling special debit values.

We might any that a closing of trade such as we are here discussing will be accorponed, in the constant-flow system, in a sense, why fulling prices of consumers' goods, but there prices will not full in terms of money, they will full only in terms of the nominal value of debit letters and other capital access. Dealers who continue to replanish their stock and sell to the public may continue to do so at unchanged prices and thus may continue to make a profit. After a while there dealers why stock begins to be depleted, will begin to replanish their stock and the special debit volume will again begin to rise.

22.4

6.)

# Insert to Page 17

#### Stability of the Constant Flow System

For the purpose of this presentation, we will now postulate certain rules which may be of no practical importance and in fact unnecessary, but which we wish to present in order to permit a simple analysis of stability. These postulates are as follows:

1. All wages and salaries are paid on the second day of the month.

2. No checks will be drawn on the checking account on the last day of the month, and checks received on a checking account during the month will, (a) if they represent payments received for the sale of capital assets, be credited within a day, (b) if they do not represent payments received for sales of capital assets, be credited on the last day of the month.

3. The interest charged on the account difference, which is calculated from the amount shown on the checking account and the the special debit account on the last day of each month. In order to facilitate the discussion of the behavior of the constant flow system, we imagine that all accounts are separated into two classes-business accounts and private or consumer accounts. We assume that no expenditures for purposes of consumption are charged to business accounts. The private person who owns a business or a share in it, rather than have his share of the profits in whole or in part transferred to his private account (distributed profit), may then spend the profits so distributed whole or in part for the purchase of consumers goods.

According to the provisions listed above, that part of the cash which circulates in the capital assets market circulates very fast. The such on the private accounts of those who receive salaries or wages, which will constitute the largest fraction of the our thir is spent at the rate of its aggregate volume per month. According to our above provisions, cash used for the purchase of goods cannot circulate any faster on business accounts either, but it might very well circulate slower. It fould be also noted that according to the above provisions, consumers the do not have any cash left at the end of the month on their private accounts are not burdened with the private accounts of the account differences of their private accounts. Market and the account differences of their private accounts. Market and the account differences of their private accounts. Market and the account differences of their private accounts. Replacement for page 6.

The Central Bank will, in setting the interest rate on green dollar debit accounts, proceed as follows. In a normal trade situation when the red dollar reserver of the Central Ank lies between 10\* and 1 1 R\* the Central Bank will maintain the interest it als monsel blulli rate on debit accounts constant. If it is faced with an increasing demand for loans and accordingly the red dollar fund held by the Central Bank falls below  $\frac{1}{2}$  R\*, the Central Bank will begin to raise the interest rate on debit accounts, and will raise it ligino the shint as consider as is necessary in order to maintain a 100% coverage on all checking accounts of the nume time the C. B. & proceeding of the lass of monotoning of If subsequently the loan volume begins to fall and accordingly the red dollar holding my monunt of the Central Bank rises again, the Central Bank will again lower the interest rate sathet and by the time its red dollar holdings exceed 12 R\*, the interest rate will have become normal. As the loan volume further decreases, and the red dollar holding of the Central normal- nominal? Bank further increases, the interest rate will be held at its momineakxvalue until the red dollar holdings of the Central Bank reach 1 2 R\*. From then on, the Central Bank will lower the interest rate on debit accounts below its normal- forminal? value, and by the time the red dollar holdings of the Central Bank reaches the value of 2 R\* the interest rate should have dropped to the fixed minimum value, perhaps 2 or 3% per monthe annum. Beyond that mominal value, the Gentral Bank will not further decrease the interest charged on debit accounts.

The reason for setting such a minimum value for the interest rate charged onxistix debit accounts is the necessity for retaining a close linkage between the need for working capital of the economy and the loan volume. If the interest rate charged on debit accounts were too low, the total loan volume taken up by the business would be larger than is actually necessary for carrying on the **business** in the current trade situation, and as a result the money circulation fould drop without a corresponding decrease **if** is of theloan volume, and therefore without a corresponding increase in the red dollar holdin of the Central Bank. It would not be possible automatically to maintain stability of the economy if the green dollar circulation is permitted to get out of control in such a fashion.

the vert dellar restrice of the C.B The interest rake set by the C.B. is a pixed function of the red deller beserve of the Bank . In noning formes the Red Dellar reserve of the a C:B. will be behaven / R\* and 1.5 ft 3% The Interest rite sharped by 3% Mre C.B R#1.SR# 2R# O TRX shall be 3/0 for 1. X R\*, and 6/0 for 1/2 R\* and for the values diff R chiller the interest rate shall be a longer funktion of the Home hill p= 6-3R (20) 3% of the Chills below 1/2 Rt the C. B shall set the duberest make to 2 6 RANCE the R(CB) p2 whor / forth ZR(CB) LI, SR#  $6 + \frac{6-3}{2} - \frac{R}{R^{*}}(6-3)$  $p = \frac{1}{R} \frac{1}{2} = 6 - \frac{1}{R} - \frac{R^{*}}{2} \frac{6-3}{R^{*}}$  $= p_1 + p_2 - \frac{R}{R*}(p_1 - p_2)$ 

expressed in green dollars, nor would they be accompanied by a change in the wage level as expressed in green dollars, though the wage level would gradually rise, corresponsing to the per capita increase of the productivity of the economy which may take place as a result of technological progress). But while prices of consumers: goods remain constant in terms of green dollars, they will not remain constant in flexibility! terms of red dollars, and the lack of rigidity of prices as expressed in red dollars is essential for stability of the economy in the two-currency system.

- 10

The number of empirical relationships which hold in the conventional single

currency system market economy has no validity in the two currency system, and one must therefore not be midled by drawing inappropriate man analogies. To take an

example for instance in the single currency system which is characterized by **inner** fluctuations in employment which accompanies booms and depressions, an increase in employment in the capital goods industries is not necessarily coupled with the fall of employment in the consumers goods industries. In the two currency system, where a high level of employment is constantly maintained, and where a temporary rise in the employment in the capital goods industries is necessarily accompanied by a corresponding fall in the employment of the consumers goods industries, while in the single currency system an increase of employment in the capital goods industries is accompanied by an increase in prices for consumers goods, no such increase will accompany shifts of labor from the capital goods industries to the consumers goods industries in the two currency system.

A free market economy is satisfactorily stabilized only if the fluctuation consisting in the fall of consumers goods is atomatically corrected depending on the rate at which technological progress proceeds at that time. The correction might arise from a shift of employment from the consumers goods industries to the capital goods industries, or it may consist in increased purchase of consumers goods or **stans** else it may consist in both, but the correction must take place automatically whatever the rate of technological progress happens to be at that time. The two currency system described below satisfies this condition. The interest paid on the nominal value of red dollar holdings is set at any time at such a manner that the bank should at any time break even; i.e., that the interest which the bank has to pay in toto should just balance the interest which the bank receives.

#### GENERAL REMARKS

In the following we shall describe the rules under which a two-currency system may operate. Some of these rules are determined by the essential features of such a two-currency system, but some others which the system may be made to opbitrary and represent only one of many ways in which the system may be made to operate. Whenever there are many different ways in which a rule could be set, one of these ways was selected for the sake of definiteness of the presentation. The overflow sales which are described further below represent an essential feature of the without system/which the circulation of the red dollars in the system would not remain constant, even though the total volume of green dollar money were kept constant.

Another essential feature of the system is that the interest rate charged on geen dollar debit accounts/never lowered below a fixed minimum value, and that an initiation fee is charged on the maximum opening of new green dollar credits. The inclusion of features of this sort is necessary in order to make certain that dents the monetary picture corresponds at all times to the trade situation. If these two were not closely linked, then the regulatory mechanisms operation in the monetary the field could not automatically ensure/stability of the economic system. We claim that the two-currency system described below, if to begin with geared to a high level of employment and if then left to itself, would tend to maintain a high level of employment. It is assumed that labor is flexible and can be shifted from consumers' proceeds goods industries to capital goods industries, and if technological progress persiste the at an uneven pace such shifts would in fact take place in such a two-currency system, but they would not be accompanied by any change in the price of consumers' goods as

#### SPIELREGELN

In discussing the two currency system we shall assume that the system has been in operation for a considerable period of time, so that the disturbances which may occur during the transition from the one currency system to the two currency system have faded out.

We shall, for the sake of simplicity, assume that there is only one bank, which we shall call the Bank; but we shall distinguish between the Bank and the Central Bank.

1. Foreword hs Spielregeln 2.

- 3. Insert 1
- 4. Old page 5
- 5. Overflow Circulation
- 6. How Does a Business Operate? from new page 4
- 7. Operations of the Central Bank from old page 6
- 8. Manipulations of the Interest Rate
- 9. Long Term Increase of the Green Dollars from old page 8
- 10. Remarks on Saving from old page 8

SECOND VERSION

Leo Szilard September 29, 1946

Barbrups this hest he Insert on Page 3. for the sake of simplicity, we will consider the aggregate of all banks as one single bank which we/call the Bank the distingu distinguish The the strate of between the Bank and the Central Bank . It appears further practical for the We may further magine sake of simplicity of the discussion, to assume that green dollars are printed Kiese lumbrokes in the form of banknotes and that the total amount of green dollars in the Were distance is then / system is equal to the nominal value of the total amount of red dollars. Men green dollar banknotes are hewever either in the Bank or in the Central Bank and all payments between individuals are made as montioned before by means of shecks drawn on their checking account. We will assume that at the beginningor deservation of the replecie penamo there wis no red money in the Central Bank makes long as that is the case, the total amount of deposits on checking accounts will be equal to the total amount also me well of loans which had been taken up, and again we will assume that at the time when our observation begins the total amount of loans taken up is equal to the total no at the nominal value of red dollar deposits in the Bank, which, in this particular case and incodendally also equal to fle is identical with the total nominal value of red dollars which are in the system label and now, amount of red dellast to rea we assume that nothing is in the Central Bank at the time when we begin the system - since at t=0 they are all in observation of the syster. the feak.

We will now specify that wages be paid each month at the first of the month end of deposited on checking accounts. Ind we require that the 31st of every month the Bank draw a balance of every checking account. Whenever a persons checking account shows on the 31st of the month that his deposit is in excess of his total indebtedness to the Bank, the Bank will cancel the excess on the checking account of his client on that day and will buy on his behalf, in the course of the first few days of the following month, for this excess amount in green dollars, red dollars which it will credit to the red dollar Mu MMMM Mm

#### September 29, 1946

Page 2

account of his client. When we began our observations all the green dollars in the system were held by the Banks as a cover for the amounts owed by the Bank on checking accounts and, as we said before, this amount was equal to the total amount of loans which were taken up and also equal to the total nominal amount of red dollars which were deposited with the Bank. In the course of the further history of the system, which may however be that the amount of loans repaid will exceed the amount of new loans taken up. There will be a corresponding fall in the total amount of checking accounts and Mcfraction of the green dollars held by the Bank will no longer be needed as a cover for checking deposits. This amount of green dollars will then be transferred by the Bank to the Central Bank.

Apart from seasonal fluctuations whenever green money accumulates in the Central Bank, the Central Bank will purchase for this excess amount of green money, red dollars on the open market. In this manner a fraction of the total amount of red dollars in the system may find its way into the Central Bank. When that happens, the total amount on checking accounts will no longer be equal to the total amount of loans taken up but there will be an excess for amount deposited on the checking accounts. Much of Much

former moll show an excess oner blie

Insert on Page 5

September 29, 1946

As soon as demands for loans begins to rise again the Brank Central Bank will procure the green dollar reserve which is necessary to meet these demands and for additional loans by selling its red dollar holding on the open market) If the demand for loans persists after the Central Bank has exhausted the red dollar reserve, the Bank will have to raise the interest rate in order to keep the total amount of loans taken up within the legal limits.

We have to distinguish here between two types of savings, savings which are held in red dollars, and savings which are held in the form of stocks. Stocks may be sold against green dollars or they may be sold against red dollars directly. We will assume that those who want to convert red dollars into stocks and vice versa will do this directly rather than go through the medium of green dollars. This can be insured by a suitable service charge for conversion from red dollars to green dollars and vice versa, from stocks into green dollars and vice versa, or well as a and from stocks into red dollars and vice versa. These service charges introduces a sort of friction which will make it cheaper to go from red dollars to stocks and vice versa directly rather than via green dollars. The same service charges will serve the purpose of making it cheaper for a person to borrow green dollars and keep it on g checking a count rather than achieve the same effect by selling red dollar holdings each month during the first days of the month and buying red dollar holding, in order to counteract the operations of the Bank which will buy on their behalf red dollars during the first days (mos) of the month whenever their checking account shows an excess of green dollar holdings on the 31st of the preceding month. Het us now examine somewhat more in detail what effect on the circulation of green money the purchase of red dollars by the Central Bank will have. The checking accounts may be divided into two classes -- those which will are held for business purposes and they

Page 2 to Insert on Page 5.

September 29, 1946

may contain four to six times as much money as corresponds to the monthly influx and outflow. In the other categories for checking accounts held by individuals on which the turnover may be more raid since they may not keep more on the checking accounts than perhaps an amount corresponding to one month's earnings. There is a certain amount of money circulation in this system which is due to what we might call an overflow and which is caused by red dollar purchases on the part of the Bank on bhealf of clients whose checking account exceeds on the 31st of the month, their total indebyedness to the Bank. This overflow circulation represents purchases of consumers goods because those persons who were willing to sell red dollars to the Bank for green dollars obviously wanted did so for the purpose of buying consumers goods. (Careful:) There is such an overflow circulation even at a time when there is no red money holding in the Central Bank. There will be a definite increase in this overflow circulation m if the Central Bank purchases red dollars on the open market. In order to see this, it is essential to note that as soon as the Central Bank spends a certain amount of green dollars for the purchase of red dollars on the open market, the total amount of money on checking accounts is no longer equal to the total amount of loans taken up but there is an excess amount on the checking accounts which is equal to the total amount of green money which the Central Bank paid for the purchase of its red dollar holding. This excess amount on the checking accounts obviously performs an overflow circulation which increases the already existing overflow circulation. One may be therefore sure that the green money spent by the Central Bank for the purchase of red dollars is actively circulated in the system and is turned over once a month.

From what was said above about service charges, we may be sure that no circulation of green money will be absorbed by operations such as the purchase of stocks inasmuch as conversion from stocks into red dollars and

vice versa do not go through green dollar checking accounts.

Let us now consider what would happen if, for some reason or another, xxx say in a perhaps mistaken anticipation of a fall in the general price level of consumers goods (as expressed in green dollars) dealers should be induced to hold back with purchases; i.e., if they should begin selling from stock without replenishing their stock. If this happens, dealers will begin to repay loans to the Bank, on which they would have to pay interest; and this will reduce the total, C, of the checking accounts. The excess green dollar certificates no longer needed for 100% coverage of the checking accounts will then be currently transferred by the Bank to the Central Bank, and the Central Bank will then currently purchase red dollars on the open market. This activity of the Central Bank will immediately lead to a rise in the price of red dollars. Moreover, a certain percentage of the dealers who take in more green dollars than they disburse during this particular period, will begin to have more money in their individual checking accounts than corresponds to their individual indebtedness to the Bank; and this will lead to overflow purchases of red dollars by the Bank on their behalf. These overflow purchases will also contribute to the increase of the red dollar price during this particular period.

A rise **int** in the price of red dollars means that the savings of the consumers have increased in purchasing power. A certain fraction of the red dollars purchases by the Central Bank during that period will be red dollars sold by consumers who wish to buy goods which, in terms of red dollars, are now cheaper than they were before! There may also be consumers who will assume that the price of red dollars will increase still further, and who, working on speculation, will prefer to borrow green dollars on their red dollar deposits and then purchase consumers goods with these borrowed dollars.

Thus during this particular period <u>there will be a shift</u> of green dollars from the checking accounts of the dealers, where money turns over more slowly, to the checking accounts of the consumers, where money turns over fastest; i.e., <u>during</u> this particular period of loan shrinkage, there will be an increase rather than a decrease in the "circulation" of green dollars. (We have seen before that in the two currency system there is never a shrinkage of the "money volume," even though there may be a shrinkage of the "loan volume.")

We may further say that in this two currency system, if there is a tendency towards the slowing of trade, <u>prices will in a certain sense "fall</u>," <u>will</u> (and they will fall immediately) but they/"fall" in terms of red dollars and not necessarily in terms of green dollars. Consequently, during such a period of "falling xx prices," dealers may continue to buy and sell at essentially unchanged prices in green dollars, and make a profit. Physiology of the Two Currency System.

As we have seen the money volume, ie, the total of all checking accounts, remains constant in the two currency system. We mya consider this total as composed of two fitens; the total of the checking accounts of the consumers, and the total of the checking accounts maintained by business, which represents their working capital. There will be monthly fluctuations between these two parts, since at the end of the month the checking accounts of the consumers will be at a minimum, and the checking accounts of business will be at a maxxi maximum; whereas at the beginning of the month, after wages have been paid, just the reverse situation will hold true. Apart as the result of elinges in the annanne sit monthly from the monthly fluctuations there may be, however, also shifts in the/average value of the total of the checking accounts of the consumers, and the monthly average value of the total of the checking accounts of business. Such shifts by may be accounted business. Such shifts by may be accounted business. enied by shifts in the circulation velocity of the green dollars in the system might define the circulation velocity of a checking account as the average daily raphi withdrawal from an account, divided by the monthly average amount in that account. w The circulation velocity of all the consumers' checking accounts, taken together, Cuntal goncerally might be higher or lower than the circulation velocity of all the checking accounts errenhet in of business taken together, and if either in the case, the circulation velocity of would green dollars in the system will change whenever there is a shift of money between these two types of account (disregarding of course the regular monthly fluctuations). E Since consumers by and large spend each month about as much as they mur do may receive in wages, and therefore dont need to carry over beyond the end of the month CAM MMA Substantial amounts of green dollars in their checking accounts, they will have negligibly small debit accounts, and consequently circulation of green dollars in consumers' 2 ata checking accounts is fixed at a constant value. We shall assume that the basic period of the system, here arbitrarily fixe called one month, has been so chosen that on the ausminer chatting accas the circulation rate is larger than the rate at which green dollar circulation in rake shorter the checking accounts maintained by business (a shortening of the basic period would and give a higher the circulation rate of the consumers checkings accounts and the a ncrease

#### Physiology -2-

Lunger luncic portant wanth give its former lengthening of it would conversely decrease the circulation rate). Thet us now were as an example consider the behaviour of the system in with respect to the possibility

ef fluetuetions which high be called inventory cycles. Lin the simple correry eranowy leadth the or called "inventory systes". -

#### Physiology of the Two Currency System.

As we have seen the "money volume," ie, the total of all checking accounts, remains constant in the two currency system. We may consider this total as composed of two parts; 1) the total of the checking accounts of the consumers, and 2) the total of the checking accounts maintained by business, which represents their working capital. There will be monthly fluctuations between these two parts, since at the end of the month the checking accounts of business will be at a minimum, and the checking accounts of business will be at a maximum; whereas at the beginning of the month, after wages have been paid, just the reverse situation will hold true.

Apart from the monthly fluctuations there may be, however, also as the result of changes in the economic situation shifts in the monthly average value of the total of the checking accounts of the consumers, and the monthly average value of the total of the checking accounts of business. The question now arises whether such shifts if they occur would lead to a decrease or increase in the circulation of green dollars in the system. We might define the circulation velocity of a checking account as the average daily withdrawal from an account, divided by the monthly average amount in that account. The circulation velocity of all the consumers' checking accounts, taken together, could conceivably be higher or lower than the circulation velocity of all the checking accounts of business taken together, and if either were the case, the circulation velocity of green dollars in the system would change whenever there is a shift of money between these two types of account (disregarding of course the regular monthly fluctuations).

Since consumers by and large spend each month about as much as they receive in wages, and do not need to carry over beyond the end of the month substantial amounts of green dollars in their checking accounts, they will have negligibly small debit accounts, and consequently circulation of green dollars in consumers' checking accounts is at a <u>fixed (constant)</u> value.

We shall now assume that the basic period of the system, here arbitrarily called one month, has been so chosen that the circulation rate is larger on the consumer checking account than the circulation rate of the checking accounts maintained by business (a shorter basic period would give a higher circulation rate of the consumers checkings accounts and a longer basic period would give lower circulation rate).

Let us now as an example consider the behavior of the system with respect to disturbances which in the single currency economy lead to the so called "inventory cycles." -

7

- 1. It is not clear that the <u>elimination</u> of trade cycles is a desirable objective. If the elimination of trade cycles costs too dear a price in secular growth of productivity and income per head, it is an unecomic objective. We do wish definitely to avoid trade cycles on the order of 1873-1879 or 1929-1933, because it is demonstrable that they involve a major setback in secular growth. In short, the appropriate goal is some optimum combination of stability in the short run and growth in the long, not stability unconditionally.
- 2. An economic system on your model, with net investment apparently zero or at some very low level in the "standard" condition, would be extremely stable even with our present monetary system. Trade cycles do not result from instability of consumer demand. Important trade cycles do not originate in variable business demands for inventories of consumer goods. The chief troublemaker in the modern economic system is typically business demand for durable production goods, including construction. The trade-cycle problem is how to stabilize this variable or compensate for it, without discouraging it unduly and so putting a damper on secular progress.
- 3. On the assumption that you have a stagnant economic system to deal with you urge equalization of savings. Now equalization of savings involves reducing the average proportion of savings to income. In a buoyant economy there is something to be said against a high ratio of consumption to income. A high ratio means that the effect of fluctuations in output of capital goods upon income is aggravated severely by instability in the consumer-goods industries.
- 4. Your criticism of the present monetary system is "that the interest rate cannot be made less than zero." A succinct statement of the change you propose for interest rates would be a desirable addition to the introduction. Your system does imply the use of negative rates of interest to force dissaving, increased expenditure on consumption, and so revival of income from a depressed level.

As recession sets in owners of red money are induced by a capital gain or by the prospect of capital gain to disgorge red dollars and spend the green proceeds on consumption. The opportunity to seize the capital gain puts a premium on improvidence. If the capital gain is foregone the saver has only the low rate of interest on red money to console him. In real income he loses by not consuming -- he earns a negative rate of return by stabbornly refusing to dissave.

Again, as recession sets in hoarders of green deposits are threatened with eventual capital loss. They are unwilling buyers of red money at premium prices. They are forced to purchase a form of security at on an upswing in its price, with the prospect that individual circumstances will force them to sell on a downswing in its price. If they do liquidate red money on the downswing they suffer a capital loss, a negative rate of interest.

Your economic society appears to consist of two classes, bright people and dull people. The bright people never sell red money at a falling price; the dull people always do. As a result the bright people get a windfall of real consumption in each recession. The dull people never learn that if they don't eat all that is set before them, the leavings will be seized for the benefit of the bright.

- 5. The mechanism of your plan is to force a capital loss onto hoarders and to confer a capital gain of equivalent amount on spenders for consumption goods. Why should consumption be the only beneficiary of capital gains. Why not confer them on buyers of capital goods -stimulate real investment by a negative rate of interest? That is one way of promoting secular progress. If you conceded this all ernative, your worries over "deterioration of the distribution of saving" would be over.
- 6. I am still worried about the case of persons or firms whose incomeexpenditure periods do not fall inside your "confiscation periods" for green balances. An employer who has green-dollar sales receipts on the 31st of the month has them converted into red balances, even though his expectation is to make wage payments, say, in the relatively near future. If his red balances are bought for him at a premium, he cannot borrow from the Bank an amount of greens equal to his sales receipts. He takes a capital loss, even though he cannot be termed a hoarder. Of necessity, he is one of the dull people whose capital losses finance the capital gains of bright consumers.

The plan would put pressure on everyone to fit his pattern of money payments into the rigid mold of the confiscation period. This implies a major change in business customs that is worthwhile only if the desirable end of economic stability cannot be obtained in any other way.

- There is a problem of adjustment in real output that bothers me. 7. Suppose that our economy does not have zero or negligible real investment or output of capital goods in the "standard" or full-employment condition. Then a decline in the output of machine tools, perhaps, gives a windfall to consumer-owners of red money. Consumption rises to fill the gap left by the recession in capital-goods production. But productive-power cannot be transferred in weeks or months or even years from the investment industries to the consumption industries. Hence, consumer prices must rise, as consumer output fails to keep up with consumer demand. The rise in consumer prices means that the consumer industries can afford to bid resources away from other industries, not from the machine-tool industry alone. The rise in prices of productive factors tends to make more of the capitalgoods industry unprofitable and to deepen the crisis in the non-consumer-good sphere of output. Using the consumer-goods industries as the lever for recovery seems to me to be a guarantee of a stagnant economy by increasing the variability of factor prices to the capital goods industries.
- 8. Can the central bank fail in its job, possibly by running out of red money to sell on an upswing? That is, can the velocity of money increase sufficiently to force a rise in commodity prices. You have a minimum limit for velocity in the confiscation of green balances. There is no maximum limit on V. This is a factor that casts some down on the condition of R= G. (P. 7) Do you need not only overflow purchases of red money but overflow sales as well?
- 9. <sup>1</sup> would say that the service charge on sales of red money is a device for "dampening fluctuations" because it does amount to putting a negative rate of return on confiscated hoardings.

- 10. Speculation in stocks is a minor evil in our society, dramatized much beyond its true significance. Your proposals to limit dealings in securities by service charges are another device the result of which is to discourage transactions in other things than consumer goods. and especially in items of capital equipment.
- 11. <sup>1</sup> do not understand why the system should rely on changes in interest rates by the central bank to control loan volume and the supply of green money. Downright confiscation is used to control the velocity of money. Why not use downright refusals of loans -- the principle of the "unsatisfied fringe" -- to control the supply of money? Some comments should be made on the relationship between the bank rate of interest and the open-market rate of interest. In recession, the bank rate should go below zero if need be, to keep pace with yields on open-market securities including red deposits.
- 12. The diagram below is a rough representation of your scheme. It amounts to a plan for consumer-subsidization on an inverse-cycle pattern. There are ways of achieving this result without resorting to the administratively complex system that you propose.



Time is measured along the ox axis, income along oy. oz is some minimum level of national income assured by a stable bedrock of consumer expenditure. ow is the target level of national income. The oscillating solid line measures replacement of inventories of consumer goods by business concerns. The oscillating dotted line measures subsidized consumption. As the solid line intersects ww<sup>1</sup> net investment and net saving are zero -- your equilibrium condition -- and ow represents both total consumer expenditure and total income.

As the detted-line-p solid line rises above ww' the dotted line is forced below ww' by the fall in price and rise in interest return on red money -- by the threat of a negative rate of peturn on saved assets. As the solid line falls below ww' the dotted line is forced above ww' by the threat of a negative rate of return on new investment by business concerns.

13. A basic assumption is that the economic system tends to unemployment. The difficulty may be not only that interest rates cannot fall below zero but also that they do not rise enough soon enough to stop inflationary booms like the present one. 14. I foresee fluctuations in the price of red money that would make our stock market appear to be the most sober of institutions. In fact couldn't one get the results of your program by requiring every saver bo buy common stocks?

Built speculators will be invited into the red market every time that trade slackens. Bears will be invited in every time that trade booms. I am inclined to think that the result would be an emormous waste of people's time and effort on playing the "red" market. The result would certainly be enormously disturbing to the types of investment that depend on some sense of security about the future.

- 15. There are various arbitrary actions that would result in public squabbling. First, there is the adjustment for the central bank's profits and losses. Then there is the insertion of increments of red and green money to allow for secular change. Again, there is the adjustment for "deterioration" of savings.
- 16. Have you considered the possibility of an inverse deterioration of savings? Perhaps in a very buoyant economic system you should grant a bonus on accumulation of wealth to prevent the eruption of inflation out of competition by consumers for productive factors that are in high demand for capital output.
- 17. Have you considered the special penalties that would fall on certain types of enterprise, say insurance companies?
- 18. My feeling is that this plan amounts to an abnormally difficult way for alternately subsidizing and penalizing expenditure on current output. It is also a way that would handicap large-scale investment in capital goods. What the world needs most is a simplified financial system that will encourage secular growth to the utmost. Manking is very poor, and it would be a serious mistake to put unnecessary obstacles in the way of growth in real wealth and income.

The immediate problem is to lessen economic fluctuation in the advanced countries, especially the United States. It is not necessary to eliminate fluctuation completely. Secondly it is essential that there be a large overflow of savings from the advanced countries to the poor, to lift living standards to a more uniform scale. There are numerous devices available for a program like this that do not require a revolutionary change in the monetary organization. It is not new economic techniques that are required. It is economic sense among ruling groups.

#### 13. Questions of fact:

- a. You can devise an oscillating system, of course, in which changes in the rate of consumer demand are reflected in changes in the rate of investment in inventory. But a system which oscillates for this reason alone (p. 9) is not a very interesting one, and its oscillations would not be great enough to worry about.
- b. (p. 9) Dealers disinvesting in inventory would also begin to buy red money, if they had no indebtedness outstanding at the bank. But why would dealers pay off bank loans, which they presumably obtained at low rates of interest? Wouldn't they risk remaining indebted to the bank indefinitely -- on long-term loans -- in preference to the alternative of borrowing again in the future on much more rigorous terms? I would expect the bank to become loaded down with long-term paper.
- c. (p. 10, first sentence) Isn't this a negative rate of interest on consumer loans?
- d. The general ization that dealer's income-expenditure periods are longer than consumers' is a doubtful one.
- e. (p. 11) (second full paragraph) But the threat of a negative rate of return is there to force consumption.
- f. (p. 11 -- fourth full paragraph) I do not understand this. In what sense are you using the word "savings?" -- the individual sense or the social sense? All that can be consumed in any period of time socially is the current output of consumption goods.
- g. (p. 12 -- first sentence) Again a negative rate of interest.
- h. (p. 12) How would you apply service charges to green pocket money used to buy securities?
  - i. I do not understand still the reason for a minimum limit on bank rate. As recession sets in, I should expect speculators to borrow from the bank and with the proceeds buy red money. The speculator would hold red money for the rise in its price, hoping to sell out at the peak. Why not bring him into action sooner by offering a negative rate of interest to him on bank loans?

J. (p. 12 -- first sentence in last paragraph) I suspect typographical difficulties here.

K. (p. 12 -- on currency issues) As a matter of fact, a world government would be faced with the problem that the big share of the population would not use bank deposits, but would use hand-tohand money. It is very few countries that can report an excess of checking deposits over legal tender.