

## UCSD appoints Alan Paau to direct Technology Transfer

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### UCSD APPOINTS ALAN PAAU TO DIRECT TECHNOLOGY TRANSFER

Alan Paau, director of Intellectual Property and Technology Transfer at Iowa State University (ISU), has been named director of the Technology Transfer Office at the University of California, San Diego. He will replace Martin Rachmeler, who will retire in January.

Beginning Jan. 1, Paau will oversee all new inventions, tangible research property and copyrightable material arising from research on UCSD's campus. The Technology Transfer Office was created in 1994 to be actively involved in technology transfer with the private sector, to help protect commercially valuable intellectual property and to provide a resource to UCSD for intellectual property questions.

Paau comes to UCSD with more than 14 years of administration and 22 years of research and development experience. He currently manages all inventions, patents, trademarks and most copyrighted materials for ISU, in addition to serving as executive director of Iowa State University Research Foundation Inc., an intellectual property management and technology licensing company.

"This will be a new challenge," Paau said of his appointment at UCSD. "In the last several years at Iowa State we've put a good system in place, with good people in charge. Now I'm eager to take on a prestigious university like UCSD and do the same thing."

In addition to his managerial duties at ISU, Paau is an adjunct professor of microbiology, immunology and preventive medicine, and zoology and genetics. He has published 30 refereed research articles and six invited technical reviews and book chapters, in addition to eight U.S. and 15 foreign patents.

Considered a leader and innovative problem solver, Paau hopes to build a "highly energized and user-friendly" technology transfer program at UCSD.

"It's exciting to see the entrepreneurial spirit on the West Coast and in San Diego with the number of startups there," said Paau. "With a relatively new technology transfer program at UCSD, I see an opportunity to build it into one of the most prolific technology transfer offices in the country.

"Sometimes people see technology transfer as a hurdle, but I'd like to organize a user-friendly structure, where we work with faculty to show that we're not a bureaucratic barrier, but rather an ally on their side to benefit the university and the community."

Prior to Iowa State, Paau spent two years as associate director of Ohio State University's Biotechnology Center and 11 years in industry, primarily in research and development. Paau received his doctoral and master's degrees in biological sciences from the University of Houston, and an MBA from the Cardinal Stritch College in Milwaukee, Wis.

Paau is affiliated with a variety of organizations and associations, including the Licensing Executive Society, the Association of University Technology Managers, the American Society for Microbiology and the American Association for the Advancement of Science.

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