RESUME ACTIVITY AT .S-L STUDIO GROUND

Mr. Robert Hart, heavy stockholder in the Hart-Loring-Wells concern, has submitted for publication an open letter, explaining to adegree the affairs of the company, o and its future plans and purposes.

It is understood the company has resumed building operations on its leased land at the S-L Studio site, and that next week will see Mr. Wells, the director, rehearsing the cast for the first episode of his big picture.

Following is Mr. Hart's letter:

In the first place, we feel the urge to emphasize the fact that "San Diego-La Mesans" need no longer entertain a thought of anxiety as to the successful status and opera-tion of the affairs of S-L Studios. This is being here mentioned because the memory of its past unfortunate condition has unfavorably affected the attitude of the people of this community towards the comparative-ly recent "new-comers" in motion picture lines Hart-Loring-Wells.

Although no outward activity is visible in "S-L" locality at the present time, yet the good work is going on under the management and guidance of a strong and capable board of trustees, viz: Col. Ed Fletcher, Frank M. White, Judge Chambers, Raymond Wells, William R. Wheeler. In a quiet way these trustees are gradually preparing to bring into outward manifestation the consummation of their present plannings for big things in the near future. They are men who cannot and will not allow anything short of success to ensue from their contact with "S-L" affairs.

Also should be emphasized the

fact that no longer should it be said of "San Diego-La Mesans" that they "have no faith in Hart-Loring-

reasons for this assertion. In the first place, there is the well deserved reputation of Raymond Wells. He has turned out remarkably fine and successful pictures, a notable example of which is his "Sacred Films" (Biblical series) which were originally bought outright by the New York Christian Herald for special distribution; and now, after over three years' constant service, (a year's service is considered about the usual limit), it has been recent-ly bought from that paper by the U.S. government for free distribu-

Ancient history, beginning with early Egypt, is receiving Mr. Wells' present professional attentions. Unlike the hasty work put into many pictures which are hurried into the money-making mart for quickest financial returns only, without careful regard to accuracies in the handling of subjects, Mr. Wells has devoted several years to careful research work into ancient bistory data, including relations to centers of authoritative information in foreign countries, etc.

Will Hays; head of the motion pic-ture industry, writes encouragingly and co-operatively; San Diego's noted archaelogist, Dr. Hewitt, is greatly interested and helpfully so; Magoffin, head of the University of New York, and author also of valuable works on ancient history is earnestly backing up Mr. Wells, even to the extent of holding himself in readiness, at the finish, to vouch for the 100 per cent accuracy and authority of the output so that it may prove worthy to successfully go down to posterity alongside of text books.

The most prominent of distribu-tors, releasers, exhibitors, etc., are already bidding for the handling of Mr. Wells' picture—especially those who in the past have been in closest work-a-day; association with him. On our illes there is he described evidence of a healthy, wealthy, wellcome awaiting the appearance of tiert loving Walls adjustional site tures, holding within them, as they do, the lure and fascination of entertainment as well as of instruc-

tion, and so amply equipped to en-

work-a-day association On our files, there is no dearth of evidence of a healthy, wealthy, welcome awaiting the appearance of Hart-Loring-Wells' educational pic-tures, holding within them, as they do, the lure and fascination of entertainment as well as of instruction, and so amply equipped to enter successfully the two fields of service—the theatrical and nontheatrical; which means they will appear in whatever place there is installed projecting machines, such as schools, colleges, churches, associations, U. S. navy ships, etc., etc. Through these two avenues-theatrical and non-theatrical-there is unusually promising prospect of fab-ulous returns financially as well as realization of worth-while service to human kind generally; and the world is so ready now for non-depressing happily wrought screen divertments!

One phase of lack of faith and confidence in Hart-Loring-Wells has for the first time been brought to our attention today. Tis the asserted conviction that the present actually tangible showing of affairs on the Hart-Loring-Wells location does not match up with the amount of funds expended thereon. This indeed seems a case of condemnation without investigation-a judging from circumstantial appearances only; and this status of opinion has seriously militated, we find, against our winning favorable response to calls for stock subscriptions. Investigation into our financial status would show that in addition to what is outwardly visible to the visitor's eye-such as (Continued on page 4)

(Continued from Page 7 office building, carpenter's shop, sets, etc .- there must be taken into consideration the expenditures on salaries of those in executive service and those in the various departments where work has been applied to pictures . that have already been filmed, and to pictures that shall be taken in future episodes, etc., etc.; then there are the hundreds of costumes and appurtenances, etc., etc., already made up for future use; also "properties" already used, and those made up in advance to meet future needs—all this work mostly dependent upon the skill and experience of professional, artistic co-workers. Then there is the expense of actors that have been employed to take past in the expense of actors that the expense of actors the expense of actors that the expense of actors the expense of actors that the expense of actors t ployed to take part in pictures al-ready taken; involving building of smaller sets here and there, trans-portation to distant locations for certain picture effects, etc. Films have also been used; and unused films, some of them are on hand for future service; they are expensive. Then during past picture "shooting" there was the camera department with all its expensive details, including a high class cameraman, etc. Besides these, many other details of outlay could be gone into, but it is reasonable to be-lieve that enough testimony has al-ready been produced to prove how easy to go astray it is in forming conclusions based upon circumstan-tial evidence minus investigation of real facts; and in this case causing serious embarrassment and the holding back from easier accomplishment of their bink aims, return, earnest souls in their strenuous labors to bring benefits and improved conditions to the world in general, and to this community in particular, including themselves.

But, now after all is said, we gladly push aside all these shadows of the past, and we ourselves wish not in any way to condemn; we want to make our work-a-day stay in your midst fraught with joy and happiness in mutual co-operation. We want to be proud of San Diego-

# Fletcher Wells Produce Water for Lake Hodges

of water in the first 15 days of mately 1900 gallons a minute. pumping operations, Len Burzel, "Although the production is Vista Irrigation District mana-slightly below expectations, the ger, reported yesterday.

supplemental source of supply is said. Preesnt indications are for being dumped into Lake Hodges a steady yield of more than 200 acre-feet a month. under an exchange agreement with San Diego City and the Metropolitan Water District.

In return for the Fletcher wells' supply, the Vista district will take a similar amount of water from the San Diego aque

VISTA-Three wells on the duct two miles north of Escon-Col. Ed Fletcher property in the dido "when the need presents itlower San Pasqual Valley have self," Burzel stated. Total yield produced more than 100 acre-feet of the three wells is approxi-

board is pleased to have a new The irrigation district's new supplemental supply," Burzel

PAGE TWO

John D. Spreckels Buys Sites On Broadway from L. J. Wilde; Shows Soundness Of High Values in City

Two more business properties on the south side of Broadway, have been acquired by John D. Spreckels,

one of these is a lot of 75x100 feet at the southeast corner of Sixth and Broadway, occupied by the Union National bank, and the other 100x100 National bank, and the other louxible feet at the southeast corner of Ninth and Broadway, occupied by a one-story office building. Consideration for the former was \$325,000 and, for the latter, \$135,000. Both were transfered by Louis J. Wilde, president of the United States National bank. D. C. Collier & Co. conducted the negotiations.

The deal is regarded in realty circles as evidence of the soundness of the high values placed on San Diego business property during the rapid selling period. Within the last ten years, the Sixth street corner had sold for \$100,000 and the Ninth street corner for \$50,000.

# WaterDiscoveryMight Mean 1000 New Homes

A new 840-foot water well has opened the way for a huge, 1000-home development in the empty grassland. north of Broadway and south of Gillespie Field, the Valley News learned this week.

Water, the lack of which was the only obstacle in the way of development, was pumped from the newly drilled well at been our plan right along," he a rate of 300 gallons a minute said. "We're not in the Irrigaduring a 20-hour- testing period tion District and have to provide Tuesday. Steve Fletcher, of the our water from wells." Ed Fletcher Co., owners of the

to come into El Cajon, which has of water that can be found.

Drilling on the well, located

land, said, "That's all we've been in the heart of the grassland, was waiting for." started 60 days ago by the Butler Fletcher said the water will Drilling Co. An eight-inch hole mean new homes in the area, was drilled to 475 feet, then a which as now used primarily for diamond drill was used to bore cattle grazing. There is room for a three-inch hole through solid at least 1000 homes and they will rock to the 840-foot depth. K. H. be built-according to the need, Hittle, owner, said the water is coming from the heart of the rock, "With this water we also hope which is the most reliable source



THIS TORRENT OF WATER may well mean the difference between an empty grassland and a huge 1000-home development in the area north of Broadway and south of Gillespie Field. K. H. Hittle, above, tested a new 840-foot well Tuesday and found the flow to be 800 gallons a minute.

# FREEWAY OPENS

BY THIS TIME NEXT YEAR, directly to the north of La Mesa, there'll be a huge new \$15,000,-000 suburb.

Saturday afternoon, at 2 o'clock, La Mesa's new million dollar freeway will be formally opened.

Both developments will provide fuel to make even brighter La Mesa's unbelieveable post-war "boom." Amazingly completion of one project and announcement of the other are reported simultaneously.

Possibly significant is the fact that one map can be used to portray both stories, indicating that La Mesa's growth will be to the North as well as to the South.

On 624 acres, north of Alvarado Freeway, on Lake Murray Blvd., "Grossmont Homes, Inc." will build 1,500 homes - 1,000 of them during the next 12 months, according to John Davis, stockholder.

Presenting the builders of the

H. H. Howell, retired Texas oil

millionaire, who came to the Foot-

two years ago to establish his

Mesa real estate broker, and for-

William C. Lyon, longtime La

John Davis, executive officer of

growth of which has been sensa-

tional during the short years of

A. F. McClelland, for many

Harold G. Smith, San Diego

The \$15,000,000 "suburb" comes

as no complete surprise to "Pic-

torial" readers. On several occa-

development-long in the off-the-

by this newspaper ... exclusively.

years La Mesa Buick-Oldsmobile

\$15 million suburb.

home on Mt. Helix.

ber of Commerce.

The new corporation, largely financed by H. H. Howell, plans to build homes on sites of 10,000 MEN. WHO'LL square feet or more, and offer them for sale. Bids are already BUILD Davis declared.

The thousand homes planned for "immediate" construction will be located on 444 acres east of Lake Murray Blvd. Remaining hills with his family a little over 500 homes, on "unusually choice homesites" will be constructed on the 280 acres west of the boul-

All utilities, including water, mer president of La Mesa Chamwill be available.

There'll be an estimated 1200 youngsters of elementary school La Mesa Savings and Loan, the age within the new "suburb".

Within present city limits of La Mesa there are only 3,400 resi- its history. dential structures. Thus the new "miracle suburb" may be expected to have a population about 44% distributor, owner of a number that of this city's present count, of business properties in La Mesa. about 5,000.

County planning authorities, lumberman, who must pass on the mammoth subdivision ever planned within Did You Read project, say this is the largest SD County.

Asked last night by a reporter of George Stoltenberg (Stolten- Between Lines? berg's Appliance) and Gene Kehr and Ben Hurt (Eklund's Appliance) was this question: How much would be spent with-

in one year by 1500 families for sions broad hints of the mammoth new appliances if families have just purchased new home. Their record stage-have been carried estimates are:

or refrigerators \$187,500; for ion sets \$68,750; for electric Water Available washing machines, sters, \$2,000; for For Subdivision

# First 50 Years of S.D. Growth Observed by Pioneer Realtor

By RICHARD C. BERGHOLZ There isn't a better booster for San Diego than O. W. Cotton. For 50 years he has been predicting bigger and better things for the City-and helping those things come true.

The only catch is, he says, that "I never have been optimistic enough." When it comes to predicting growth and development, Cotton says, "I'm frank to say my estimates have been too

Today, the 71-year-old realtor celebrates what he proudly terms "my first 50 years" dealing in San Diego real estate. Civic leaders planned to pay tribute to him later today at his Orpheum Theater Building office.

# Accomplishments Listed

His accomplishments include:

Development of thousands of San Diego lots. Construction of hundreds of San Diego houses -so many that, if placed side by side on 50foot lots, they would line a street 8 miles long.

Conception and development of the nationwide booster advertising campaign carried on by the San Diego-California Club.

### Trust Deeds Originated

Originated in San Diego the use of trust deeds in 1907, making possible the financing of homes on monthly payments.

On July 2, 1903, when Cotton climbed off the -- train at the old Santa Fe station; San Diego claimed approximately 20,000 residents. Today 50 years later, the population is more than 450,000. Cotton has had a hand in seeing that this development occurred.

# 'Finest Place to Live'

He attributes it to this reason:

"Because San Diego has what the American people want—the finest place to live in the entire United States or any of its possessions."

or when is it going to end?

"It is not going to end-not in the lifetime of ager of the O. W. Cotton Co. ourselves, our children or our children's children. As long as our climate and environment is su-perior to that of any other city, more and more The Cottons have algebt grandchildren persons are going to come to visit and to liveand always a percentage will make a place for themselves and stay."

# Lot Purchase Start

1903 when an enterprising salesman sold him marketed 40-foot lots on El Cajon Boulevard at a couple of lots in Pacific Beach-at \$20 each. Thirty-Fourth Street for \$550. But there was only Later he came to San Diego to see what he had a dirt road in front, and it was easy to get stuck bought. He liked what he saw and discovered in wet weather. Today, the lots are worth about the salesman's claims were not exaggerated. So \$10,000, he said. he joined the firm.

plete with fireplace and plumbing, for \$895.

# Original Capital \$5000

Another was construction of a \$1200 house on Looking back over the years, he recalled that a 50-by-140 lot, worth \$600 in University Heights, three of the "big" men this community has for a total down payment of \$100 and \$25 a known, and with whom he has worked, were John

dissolved in 1926 because, Cotton said, he wanted San Diego. to get out of the building business.

# Other Firms Formed

From 1926 to 1946, Cotton dealt largely with leisure. And that includes more golf-and writsubdivisions and real estate development. Then ing a book about how to improve your golf game. he formed the O. W. Cotton Co. and went into "I'm eminently qualified," he said. "I'm the property mangaement. And he formed the Cot-world's worst golfer."

OSCAR W. COTTON Realtor celebrates 'first' 50 years

But where is all this growth leading? Where ton Mortgage Co., of which his son, William, is president. Another son, John, is general man-

> He and Mrs. Cotton, whom he married in The Cottons have eight grandchildren.

# Early Values Recalled

The tall, well-dressed, bespectacled realtor is chock-full of stories about real estate values and Cotton was at a card party in Bisbee, Ariz., in how they grew. He recalled that, in 1913, he

When he subdivided the Plumosa Park sec-In 1907 he formed the Pacific Building Co. Histion, in Loma Portal, in 1925, lots sold for an scrapbook shows that, the next year, the firm average of \$800 each. He said 90 percent were featured construction of a five-room huose, com-sold withing 30 days. Today, the property is worth many times that amount.

# 'Contributors' Recalled

D. Spreckels, George W. Marston and Col. Ed 'The firm started with a \$5000 capital invest-Fletcher. Each was a distinctly different type ment. Six years later, the capital investment ap and each operated in a different manner, he said. proximated one million dollars. The firm was But all contributed mightily to the development of

With his sons taking a bigger part in the firm's management, Cotton looks forward to more

Zos Angeles Dest Cimes

T SOUNDS a bit presumptuous for a town of little more than 2000 souls to hold a national flower show annually. But that is just what Encinitas does, and it isn't presumptu-



is asserted - in Encinitas - that more winners of prize-winning flowers live and have their gardens between Carlsbad and Escondido than in any other equal territory in America. And that claim well may be true. Some years ago Dr. A. R. Sprague of Rancho Santa Fe astonished the floriculturists of the whole country by developing an orchid gladiolus, a "glad" which looked so like an orchid that a girl might pin it on her evening gown and call it an orchid, and no one except experts would know it wasn't. That "glad" took prizes at Chicago, New York and Boston and bulbs were in demand at \$100 apiece.

# Carrying Bulbs to Holland

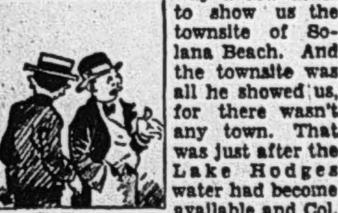
Since then prize winners from the Encinitas-Carlsbad district have become so numerous that they no longer astonish anyone. They are the expected thing. For years growers from this district have been taking prizes in-the Los Angeles shows. Great quantities of flowers and bulbs are shipped to the Los Angeles and the eastern markets, and many of the bulbs go to other countries. It is asserted that frequently these California bulbs go to customers in Holland.

Every tourist, Californian or otherwise, who visits Haarlem, Holland, feels it his duty to see the tulip fields. But the average Angeleno who is shown about Encinitas exclaims: "Gee whiz! I never dreamed we had anything like this in California!"

# At least, that's what we exclaimed.

# Two Kinds of Vision

A few years ago Col. Ed Fletcher of San Diego drove us up the coast highway a few miles to show us the



lana Beach. And the townsite was all he showed us, for there wasn't any town. That was just after the Lake Hodges water had become available and Col.

Fletcher was seeing visions. "Del Mar is a very exclusive and restricted community," he said, "Rancho Santa Fe is even more so. Cardiff also scorns the throng. There's got to be some place for the folks who do the work and serve all these classy communities to live. You can't erect an oil tank in Del Mar or on the Rancho, but this area must have gasoline. Here I am going to create a community for the worker, for the average man. Here a man of small means may build a modest home, or buy only a couple of acres. This town will be the service station for all these neighboring towns."

We looked at the bare acres and nodded. It din't seem postible to us, but we agreed because the colonel is a great big man of intense feeling.

### A Dream Come True

Yesterday we stopped a while in Solana Beach. It is one of the busiest and most thriving of South Coast towns. It was full of motor cars belonging to people who live in the other towns



because they had to be there to transact business. It has about twice as many business houses as Cardiff, Rancho Santa Fe and Del Mar put together, because business wasn't what they wanted in those communities. They wanted quiet, exclusiveness distinction and got what they wanted. But Solana Beach is more or less "downtown" for all of

# The Veiled Village

You can almost drive through Del Mar without seeing it. There is a big hotel with beautiful grounds, a block of business, a church, a school and then you're through. But you should not drive through like that, for most of Del Mar only peeps at you from behind its eucalyptus trees. The hills of Del Mar are

covered with trees and there are innumerable enticing roads-all contour roads on which it is easy for a stranger to get lost, but so pretty that he doesn't mind it a bit. It is the one

South Coast town in which one may feel that he has built his home in a forest. There are trees and trees and trees, and when you build there you don't have to plant any, you just have to clear some out to make room for the house.

# Missing Something

We are giving you glimpees of these South Coast towns because so many folks who drive to San Diego (or Tis Juana) never stop to get acquainted with them. Now that there is a short cut from Torrey Pines to San Diego many travelers do not even drive through the beautiful fown of La Jolla. And this is a green dir.

that

men

(Continued from Page One)

and burning cigaret butts on the

floor." Trudeau told fire authorities. "I am at a loss to know how the

fire started."

The lire started between the time

that Trudeau left the building and 3 3 m. F. J. White, en route to his

was no sign of fire. Just as he

reached his home, less than 20 minuses later, the building was enveloped in flames, he said.

Explosion of large amounts of
bear in the structure provided entertainment for the hundreds of
persons who gathered at the scene
less than a half hour after the fire

Emergency crews from the tele-

phone company and San Diego Gas
& Electric Co. were called. Workmen cut high-tension wires near the
building to avoid spread of the
blaze. Gas pipes were melted and
escaping natural gas added fuel to

escaping natural gas added fuel to the fire.

Persons questioned by fire officials were unable to help determine tause of the blaze. Authorities were investigating the possibility that the blaze was of incendiary origin.

Built 15 years ago for \$175,000, the structure was occupied six months by a motion picture company. Stars of wild west pictures were featured in films made at the studio. Until three years ago the building was vacant, but in 1931 it was converted into a skating rink. That business failed and it was not until last June that Trudeau opened the dine and dance hall.

the dine and dance hall.

The building was owned by the Grossmont Park Co. in which Col. Ed Fletcher has a small interest. According to Fletcher. \$1000 insurations is carried by the company of Pletcher was in San Francisco and when potified of the blaze fletcher for San Diego, arriving at 7 a. m. yes terday.

Trudean is said to have an \$5000 investment in the building, part of poticing is conversed by insurance.

home at El Cajon, told firemen that when he passed the building there

# SANTAMARGARII

Supervisors Asks Be Surveyed and Assessed Accordingly. to to Be Lands Letter

Fletcher Urges

San Diego county should prepare a master beach and park plan so that it may share in a \$15,000,000 fund the state now has available for recreational developments. State Sen. Ed Fletcher declared in a let-

ter to the mayor, the city council and the board of supervisors yester-

fletcher urged that the "mile of splendid beach" between Torrey Pines and Del Mar be included in the plan. He estimated \$20,000 was

enough to provide parking space for 1000 cars. He further suggested that the city sell the beach to the

state for improvement and use the proceeds on the Mission Bay park!

The senator wrote his letter after

attending a meeting of the senate interim committee on parks and beaches which met in Santa Barbara Saturday. He said the next meeting will be held in Sacramento soon and added that he would try to get the committee to call a public meeting here.

In urging the county to prepare a master plan "at the earliest possible date," he said that no county which

lacked one would be considered un-der the state program,

"I ask your investigation and fav-orable consideration," he wrote "of the development of the Torrey Pines

beach for recreational purposes. San Diego county should share in the benefits of this legislation."

project.

THE SAN DIEGO UNION: THURSDAY MORNING,

# ROAD-CONSTRUCTION

# RPLANE SPRAYS 40-ACRE TRACE IN FEW MINUTES

sects Given 'Handful of Clouds' at Encinitas Potato Ranch of Fletcher Group

Porty acres of potatoes, growing set of Encinitas, recently were prayed in 10 minutes!".

Sounds like a Ripley "Believe It or ot statement

But it im't.

The apraying-or rather the laying omplished by an airplane, roaring ow over the fields, and chartered for Pletcher interests, growers of the

to the old days, and perhaps not so long ago, at that, the spraying would have been accomplished by nd or horse-drawn dusters. A man a duster could do from two to shree scree a day-possibly four if he S fast

But the fungus blight spreads rapdly and the time from its appearance until it has swept over and detroyed a 40-agra tract sometimes does not exceed three days, And that isn't so good!

SAVES LABOR COST

The airplane did the work for about \$100. Labor cost for the old method of spraying would be about \$200. And the best part of the deal was that the apuds were saved was owned by

the Curties Wright service, a national organization with divisional headquarters in Los Angeles. The pilot

Ninty miles an hour at an "eleva-

tion" of three or four feet!
That was the manner in which the dust was sprayed uniformly over the field in swaths 80 feet wide. In the 1) 6 + 6 4 Out. ethod is used to combat the boil Valley and the San Josquin valley to ontrol mildew on melons and grapes.
The plane used to spread the "chemical attack" is equipped with a Venturi tube about two and a half wide and eight inches deep. This to is fastened between the wheels he is fastened between the wheels he plans, under the fustings. A sell propeller is set out in front is driven by the propeller wash the plans, which transmits, the plans of the propeller through the paragraphs of dust. The

nds of dust

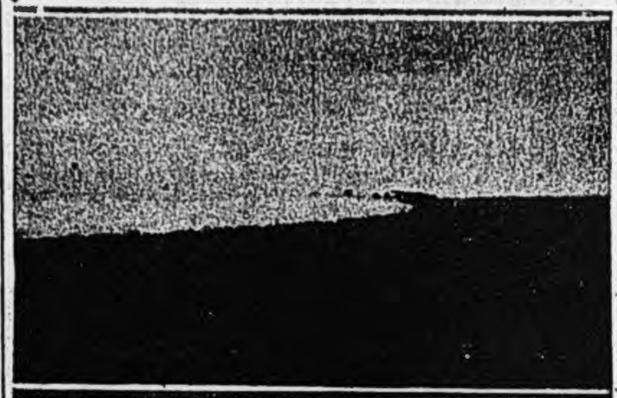
the potatoes is was tractor and trailer were tachinery also carries the run it, plants the seed

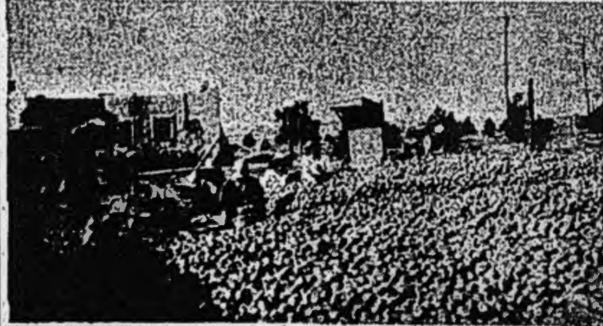
ting, a machine that dige shakes out the dirk and ground to be sorted and from the old days—and

mpany's lease on the Tor-sea between Torrey Pines , Fistoher and his assoon a short time. Fieto

# Science and the Potato

Machine planted, machine sprayed and machine dug! That is the method employed by Ed Fletcher and associates in growing potatoes near Encipitas. Top picture in the accompanying layout shows an aerial "attack" on fungus and blight, being staged by an airplane. Center-Potatoes being out by hand for machine planting. Below-Machinery used to plant the seed.







# The COAST DISPATCH

ENCINITAS—SOUTH COAST PARK—LEUCADIA—RANCHO SANTA FE—CARDIFF—SOLANA BEACH—DEL MAR

Volume VII-Number 18

Encinitas, San Diego County, California, Thursday, April 30, 1931

5c Copy-\$2.00 Per Year

# CHOICE TRACT OF OCEAN FRONT LAND IS SOLD

One of the most desirable pieces of ocean front property along the South Coast has been sold, according to information received from authoritative sources this week. Eduard Victor Izac, Lt. U. S. N. retired, of San Diego has purchased from Frank H. Tolle of Los Angeles approximately five acres of land known as Tolle's Sea Cliff point.

The transaction came out of escrow during the early part of this week. It is understood that Lt. Izac will build a beautiful home on the property within the near future and will move his family here to reside permanently.

The parcel of land is comprised of about five lots in the Sea Cliff villa re-subdivision, one in Encinitas and an unnumbered lot in Encinitas.

It is ideally situated. The property is wooded with cypress and eucalyptus trees which have grown there for years. A magnificent view of ocean and surf is commanded.

Frank Tolle had owned the property for a number of years before selling it to Lt. Izac.

Negotiations were handled by George E. Humphreys, Encinitas realtor.

The Oceanside Realty Board announces that Mr. Joseph P. Smith
Real Estate Commissioner, State of
California, will be guest and speaker of honor at a dinner given at
the Red Apple Inn at Carlsbad on
Saturday evening May 2nd at seven o'clock.

The Commissioner will be es-



A field of gladiolus in full bloom,, one of the plantings of the Briggs Floral company of this place. Inset is Elizabeth A. Briggs founder of the company and originator of many rare and beautiful varieties of gladiolus. Both flowers and bulbs are shipped from Encinitas in carload quantities.

A remarkable record for avoado orchard production is that of E. M. House shown here in his orchard east of Encinitas. Mr. House who is a member of

# MEMBERSHIP OF DIEGUITO C. C. IS GROWING

Directors of the San Dieguito chamber of commerce held an interesting meeting Monday evening of this week in the office of the Solana Beach garage.

E. B. Parke, president, was in charge of the meeting and the following directors were in attendance—O. A. Moxness, R. E. Badger, W. A Bechberger, H. L. Porter, R. Ellis, W. C. Brown, E. C. Batchelder, Arthur C. Fox, H. G. Larrick, and S. C. Lank.

James C. Smillie, chairman of membership committee was also present and gave a satisfactory report. Applications for membership were presented by him for Mrs. Smillie, Norman Carmichael, Ranald Macdonald, H. W. Whitsitt, Carpenter, Shaw Lovett, G. S. Harris, Harrison, Mann and J. A. Crites

The secretary, Mr. Bechberger, also reported that applications were in hand, secured by G. V. Riefel for Mr. Mathews and Conrey & Farrow.

It was decided to hold a membership meeting during the latter part of May at Hotel Del Mar. As 36 applications for membership have been secured and acted upon since the last open meeting, directors decided to have the next dinner meeting devoted to new members. A special effort will be made to have all the new members present and they will be given particular consideration

A letter from Col. Ed Fletcher relative to a request for lower tax rate to the Board of Supervisors was ordered filed.

Communication from Ale Call'L's

corted over this part of San Diese county during the day and no doubt will have much of interest to speak upon in the evening. All real estate men, property owners and others interested in real estate problems together with their wives should arrange to attend. Dinner \$1 plate. Two other prominent San Diego men will give short talks. All reservations should be in by Saturday noon. Phone, call or write Ray Wilcox, Secretary Realty Board for reservations.

# Coy Burnett Host to County Traffic Cops

Successful in every way was a dinner given last Thursday evening by Mr. and Mrs. Coy Burnett of Del Mar to all members of the San Diego traffic squad.

Mr. and Mrs. Burnett were assisted in the hospitality of the evening by Mr. and Mrs. Herman Kockritz. Every member of the San Diego county detail of the State Division of Motor Vehicles, headed by Capt. Otto Langer, was in attendance at the affair.

There were also members of the Orange county squad present.

Special guests were Deputy Sher iff John Bludworth of Del Mar. Judge John Landers of Orange county, Fred Valejo State Traffic Inspector for the Southern division Mr. Kingsbury, Mrs. Burnett's fath er and Mr. Jahn of the firm of Jahn & Breese, highway construction contractors.

tention during the evening. The old gentleman claims 84 years but enjoyed the affair as much as any one present.

The only ladies present were Mrs. Burnett, Mrs. Herman Kockritz and Miss Kingsbury, sister of spread activities will be exhibited Mrs. Burnett. The ladies helped free of charge in a special Ford ex-Mr. Burnett and Mr. Kockritz to hibit to be held at O. P. Cochran's make the affair pleasant in every garage, First street, Encinitas, May way.

Dinner was served on two long public from 7:30 p. m. to 10 p. m. tables which were beautifully decorated for the occasion.

After dinner the "singing speed ial,s, their arrival at the Rouge cop" of Orange county, rendered Plant in Dearborn, Mich., and the several operatic numbers which numerous interesting stages thru were well received.

The officers and other guests making Ford cars and trucks. of Mr. Burnett and Mr. Kockritz as perfect hosts.

e Calabo Grovers accordation has just received a rating of his shipment of fruit. Out of a total of 950 fruit, 875 were graded Calavo or perfect 5 fino and 70 bueno. The association tally showed that the orchard made a rating of 92% which is held to be an exceptional record, for production.



Courtesy of San Diego Union

spike of gladiou grown in

Rain Brings Joy To The Farmers-

Coming at a most opportune time, the rain storm of last week end brought joy to the hearts of farmers of this district. Growers of lima beans who go in almost exclusively for "dry farming" were particularly elated over the rainfall as it insured plenty of moisture for the coming season.

Whittier Team Will Play Here Sunday-

Postponement of a game between the Encinitas Putters and the Whittier indoor baseball team was called off last Sunday because of rain. The game, however, will be played next Sunday afternoon if the weather is good. The niteball diamond will be used for the game which will be called at two p. m.

The Whittier boys are reported to be fast and tricky and an exciting game is anticipated.

The Putters will wear their new uniforms for the first time.

# MOTION PICTURE WILL SHOW FORD PLANT

Mr. Kingsbury received much at- Sound Motion Picture of Exhibit Arranged by Local Dealer

> ally portraying the story of the King, who has been directing the ually gets the wedding band for Ford Motor company and its wide-6. The show will be open to the ing yet undertaken by the local

The picture, entitled "A Tour Through the Ford factory" will The guest list numbered about 40 show the gathering of raw materwhich they pass in the process of present joined in hearty approval is, in short, an education in the

(Continued on Page 4)

# KOLB WILL OPEN BEACH ICLUB, SUNDAY LOCKERS, OTHER CONVENIENCES

Definite arrival of the summer season at Encinitas beach is fore- had from the management of the cast in the announcement that the club. Beach club will be officially opened Sunday, May 3rd.

I. C. Kolb who has the place under lease from the owner, Aubrey E. Austin states that extensive arrangements have been made for the accomdation of bathers and picnicers at the beach this year.

rooms will be available at the suits and swimming accessories.

Beach umbrellas may also

Additional parking space has been provided for the use of visitors at the beach this year. A large area just south of the club house which was fenced in last season has been opened to the public. It has been cleared and levelled and is an ideal parking place for those Lockers, showers and dressing who wish to visit the beach.

As usual the beach club will have beach club on and after May 3rd. refreshments such as sandwiches, To meet popular demand Mr. Kolb cold drinks, candy and cigarettes has put in a supply of bathing on sale. Mrs. I. C. Kolb will be in a meeting held Tuesday evening. complete charge of the beach prop

erties this year.

ta Monica. Altho the contract has Special arrangements are being not been officially awarded in all made to card parties and other probability Mr. Jones will get it. social affairs at the beach.

Irrigation Directors Meet Next Week-

Directors of the San Dieguito Irrigation District will hold a regular meeting next Tuesday, May 5th, at the offices of the District in Encinitas.

# SUPERVISOR HURLEY HONORED BY

Tom Hurley, Supervisor of the Fifth District and first exalted ruler of the Oceanside Lodge of Elks was accorded the honor of a life membership in the organization at

### C C OPEN MEETING SHORT AND SWEET-

Short and snappy was the open meeting of the Encinitas District chamber of commerce held last good at the affair, the number owner. present being estimated at about

No business was brought up at

Leigh Young, Lyle Hammond and Sam Hammond entertained during the dinner with some popular of Goodbody Ivy in San Diego. songs made more entertaining by a camp fire setting arranged on

Mrs. George E. Humphreys rendered a group of vocal numbers which were well received.

A trio of girls from the Oceanside-Carlsbad Union high school presented a pleasing short sketch.

The meeting adjourned at an early hour.

Ladies of the Sunshine Society cleared \$28 on the dinner.

Agusta John LOST—Childs Glasses.Finder leave Hooper ..... Edna Smithurst | at Dispatch office. Reward

company immediately asking that in all instances possible local labor be employed on the work. George B. White spoke briefly on the subject of forming a police

orning Gurdoor Alf

which will be held in Los Angeles

June 18th to 28th requesting an

exhibit from this section was re-

ferred to W. L. McCulloch of the

Mr. Ellis of the roads committee

reported that the lowest bid re-

ceived by the State Highway Com-

mission for the construction of a

new concrete bridge at Del Mar

were made by David Jones of San-

The secretary was instructed to

communicate with the David Jones

exhibit committee.

district for the purpose of protecting orchards of Rancho Santa Fe against fruit thieves. This matter was left up to the Rancho Santa Fe property owners to be worked out the way they see best.

# Mrs. A. Salvi Passes Away At Hospital

Coming as a shock to the entire community of Cardiff was the Friday evening at the Community death of Mrs. Josephine Salvi, wife Hall. Attendance was unusually of Albert Salvi, Cardiff restaurant

Mrs. Salvi suffered a heart attack last Saturday and was taken to the Paradise Valley sanitarium Players will present "Wedding eral. This divorcee having once the meeting. Maurice DeLay presi- Sunday. When a second attack oc-Bells" a three act play at La Pa- been the bridgegroom elects' wife dent, stated that a good time and curred Mr. Salvi and young son loma theatre, Encinitas Thursday, the advantages over other ladies terested in civic betterment was and remained until her death Chester were called to her bedside Tuesday evening.

Funeral services will be held Saturday at one o'clock at the chapel

Mrs. Salvi was 47 years of age at the time of her death. She was a native of Italy.

Surviving are her husband, Albert Salvi, two sons, George, who is in the navy and at present in China and a young son, Chester of Cardiff; and one brother, Louis Perrero of Cardiff.

Mrs. Salvi had many friends in Cardiff where she had resided about five years. She assisted her husband in the management of their cafe and was known for her sunny disposition and pleasant manner.

cast for some weeks past.

society man who meets his former May 14th. wife as he is about to marry again. Interesting circumstances make the plot one of the most fascinatlittle theatre organization.

In the production Bill Boettiger of water committe fame at Rancho Santa Fe is the bridegroom, been and about to be. He is good, that is, he does his stuff good.

Miss Mildred Jacobs is the bride to be, but there is the divorcee, Miss Augusta John, and divorcees, according to the papers can make things interesting for bridegrooms,

The San Dieguito Community | bride to be's and everybody in genhas his number and incidentally general get together of those in-A sound motion picture graphic- May 14th according to Rozilla M. concerned. Now, just who event- all that was desired. keeps, is best told to those who at-The story of the play concerns a tend the play, Thursday evening,

The tast for the play is-Billy Wilson the stage. Reginald Carter .... Wilfred Boet-Jackson ...... Hans Hartmann Spencer Wells Armand Carpenter. Douglas Ordway ...... John Bate Mrs. Hunter ...

Katherine Lovely Narcia Hunter .... Mildred Jacobs

Zos Angeles At Times

VER hear of Doug Fairbanks, the rising young orange grower?

About six years ago Doug and Mary bought an estate of 300 acres or so at Rancho Santa Fe and most folks imagined that they merely wanted it as a hideout, a lovely re-



treat. But the thrifty young couple, perhaps realizing the uncertainties moviedom, had orange groves set out and this year, we were told in San Diego the other day, they are shipping out

close to 100 carloads of fruit. They say that in two or three years, when their young groves come into full bearing, their ranch will produce 250 carloads a year. And down there they don't have to smudge.

Vision

Every time we drive through San Diego county we are impressed with what men with vision can do for a district. Ten years or more ago Col. Ed Fletcher saw opportunities in San Diego county for the development of water. He saw that there were thousands of acres of land which never could be improved until water was developed and that lack of water was holding back the whole south coast. He interested Col. Henshaw of San Francisco in his ideas, and together they undertook she e

dam in the San Dieguito watershed. They ran short of money, but not of ideas. They knew that the Santa Fe Railway interests owned a large ranch below that dam and interested W. E. Hodges of Santa Barbara, vicepresident of the Santa Fe. Hodges had vision, too, and the result was that the Santa Fe Land and Improvement Company bought out the dam-which now forms Lake Hodges -on condition that the money paid be spent in constructing the bigger dam, above Escondido, which now



forms Lake Henshaw. The two projects made possible the irrigation of more than 50,000 acres of land and the astonishing development of several south coast towns.

Then another man with vision-L. G. Sinnard-was brought into the picture by Hodges. Sinnard scorned ordinary real estate developments, but he saw a chance to develop one on a unique plan-a community of rural estates almost as beautiful as Palos Verdes, yet selfsupporting, each estate being so re-"stricted that it would have to be a revenue producer, planted with things which eventually would produce thousands of carloads of freight each year for the rallway back of the project. It was one of those estates which Doug and Mary bought and the idea seems to be working out.

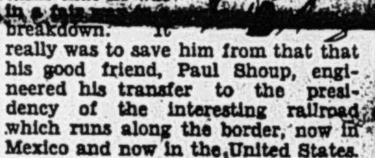
We wonder If San Diego; county senerally realizes how much it owes to the vision of Pletcher, Henshaw, The Will to Serve

Sometimes we think the will toserve, the innate desire to do things for one's community and one's friends, is the greatest quality a man can have. We were reminded of that the other day when we got some inkling of what Fred L. Annable president and general manager of the San Diego and Arizona Railroad, is doing and has done.

In spite of the fact that for a couple of years seriously bad health greatly handicapped his activities and for a good many years he had to be pretty careful, that will to serve has made Annable one of Southern Callfornia's most useful and lovable citi-

Annable was a San Bernardino boy who got into the railroad game early, In time he became general superintendent of the Pacific Electric Rallway. In that position his will to serve made him almost work himself to death. The Pacific Electric Employees Club, an organization which means much in the recreational and educational activities of thousands of

men, was largely due to his activities and he was the first president of the club. His eagerness to serve the public made him take on so many tasks that he was



That was two and one-half years ago. But a man whose life and whose pleasure largely consist of doing things for other people simply can't be induced to take things easily. In the comparatively short time he has been there, Annable has made himself one of San Diego's most valuable citizens, working earnestly for that city's material and cultural welfare He is a director of San Diego's wonderful Zoological Gardens, a prominent Rotarian and Chamber of Commerce worker-and one of the most likable fellows in the world, always, ready to do what he can to make visitors see his city at its best Annable just naturally seems to like folks, whether they deserve it or not and folks as naturally like him.

Though all his training has been as a business man, his hobby is collecting California books and his library is exceptionally interesting. We spent last Sunday 'in'

his charming home and we never knew a find /// hard working business man who could beave bustness so completely behind in his social activities Mrs. Annable for merly was super-



intendent of schools in San Bernary dino and fits charmingly into the family's cultural activities

LIFORNIA, FRIDAY, MARCH 8, 1946

# Navy Turns Camp Back To Owners

Camp La Mesa Again Operated By Fletcher Co.

Camp La Mesa, located in Fletcher Hill adjoining Grossmont, has been returned by the Navy to its owners, the Ed Fletcher com-

During the early years of the war, 5000 army men were trained at Camp La Mesa, and recently it was turned over to the navy.

The government leases involved approximately 1300 acres of improved land with paved roads, cast iron water mains, electricity, gas and subdivided into lots and blocks. Before the depression these improvements cost over a half million dollars.

When the war broke out, with all these facilities immediately available, the government, at a nominal rental, took possession of the real estate and erected approximately 70 barracks there and other buildings to house and serve the military forces; several thousand additional acres were leased for training purposes.

A settlement was recently completed adjudicating the damages to the property by the government and determining the cost of putting the land back to its original conditions as well as taking into consideration the value of the temporary structures and improve-

Senator Ed Fletcher, president of the Ed Fletcher company, stated that the relative damages and values as determined by the navy were accepted in full settlement by the company.

No plans have as yet been made as to the disposal of the barracks. The 75 houses now under construction at Fletcher Hills call for the early disposition of the camp to conform with the ins of Fletcher Hills development.

GRESTER LA MESA NEWS Friday, August 15, 1947

# Ed Fletcher Strikes Water

ver platter.

That is the fortunate position of the La Mesa-Lemon Grove-Spring Valley Water District which is securing that much water daily from a well drilled by the Ed Fletcher company.

As precious as oil is the output of the \$5,000 526-foot-deep well, located east of Fletcher Hills in the Sunny Slopes area.

The well was the idea of Ed Fletcher Sr., who after consulting disagreeing experts, himself decided there was probably water "down there" if one dug deep enough.

Drilling itself was executed by dropping a sharp steel bit into the ground, lifting it, dropping it

Half a million gallons a day- again. Net result of some day's unexpected and handed on a sil- labor was only 6 or 7 feet. The steel bit chewed its way through 250 feet of granite.

The first well was a disappointment, yielding only some 50 gallons a minute. The second well, drilled nearby, pumped three times that amount.

Chet Harritt, irrigation district manager, plagued with problems during the 'dryest year since 1863, said the well had been of great assistance.

Health authorities who have tested the water characterize it as "soft, excellent."

# Fletcher San Pasqual Well Hits Water At 35 Feet

By PERCY EVANS Afol 14551

SAN PASQUAL (Special) - Completed Friday, the first well of a series being sunk by the Ed Fletcher company on their 400-acre ranch in lower San Pasqual valley, made the marvelous showing of 1,700 gallons of water per minute, pumped from the 35-foot level.

This report comes from Webb Brothers, who made the test. Eriday afternoon and evening. When first brought in, the well produced water to the capacity of the test pump, which is 1,800 gallons per minute. The established record of 1,700 gallons was made after several hours of pumping,

The new well is 14 inches in .diameter and 94 feet in depth, dido, will furnish water for the thru an all-gravel formation.

ready has three wells which tract now under consideration. have been furnishing water for if not adapted to the use of San use on its land. The fourth well, Diego, this additional water will which was drilled in four days be used to irrigate the Fletcher by Bersch Brothers of Escon- ranch.

city of San Diego in case the The Ed Fletcher company al- city accepts the proffered con-

> To say that Col. Ed. Fletcher was delighted with the showing of the new well is putting it mildly. He and a party of friends were present to witness the bringing in of the well and test of the flow.

# REAL ESTATE BULLETIN

Official Publication of the Division of Real Estate-D. D. Watson, Commissioner

Vol. X MARCH, 1951; SACRAMENTO, CALIFORNIA

No. 5

# GOVERNOR REAPPOINTS COMMISSIONER

Governor Earl Warren has announced the reappointment of Mr. D. D. Watson as Real Estate Commissioner for a full four-year term starting January 15, 1951. Mr. Watson also serves, by law, as a member of the Public Works Board which allocates financing of state projects such as office buildings, colleges, hospitals and mental institutions as well as county and agricultural fairs. Governor Warren also

announced the reappointment of Mr. Curtis M. Robbins, prominent Stockton real estate broker, to a four-year term as a member of the State Real Estate Board.

State Real Estate Board members, who serve without compensation, must have been actively engaged as licensed real estate brokers in California for at least five years prior to the time of appointment. By law, the membership of the board is divided geographicallythree members from Southern California and three from Northern California -plus the Real Estate Commissioner who is chairman of the board.

# PROGRESS MADE

Among the major accomplishments of the division during the past two years are the following:

1. Reorganization of the administration and enforcement staff.

2. Streamlining general office procedure for better efficiency and to provide better service to licensees and to the public.

3. Establishment of procedure for the handling of applications and petitions regarding qualifications for broker license on a fair and equitable basis for all concerned.

4. Strengthening all examinations for license applicants and at the same time making them more fair and equitable.

5. Issuing no licenses until fingerprints have been cleared by criminal identification agencies.

6. Publishing the names of disciplined licensees in the Real Estate Bulletin.

7. Addition of rules and regulations to require the maintenance of trust fund accounts by licensed brokers.

8. Clarification of rules and regulations concerning the display of (Continued on Page 3, Col. 1)

# SUBDIVISION PUBLIC REPORTS

Copies of the commissioner's Subdivision Public Report are now required to be handed to every prospective purchaser of a subdivision parcel before an agreement to purchase is taken.

The commissioner is considering a rule that the copies delivered must be those prepared by the division-not reprints, unless reproduced with same size and style of type as the original.

to be contained a first training the street of the

a commendate and and and actions as to

# No Fee for Cancellation or "Inactivation" of a License

No fee is charged for cancellation or "inactivation" of a license. If you wish to cancel or "inactivate" your license, you need merely send in the license with a note requesting that it be canceled until further notice.

A fee of \$1 must be paid upon reinstatement of the canceled or "inactivated" license anytime during the year of its issuance. Of course, the license, whether active or "inactive," must be renewed at the beginning of each new fiscal year and the renewal fee is the same whether active or "inactive."

# COMMISSIONER'S RESTATEMENT OF POLICY

Naturally I am pleased that Governor Earl Warren has indicated his confidence by reappointing me for a full term as your Real Estate Commissioner.

When first appointed Real Estate Commissioner, I announced my general guiding policy would be the exercise of "good common sense"; and that all licensees, whether conducting a large office or a "one-man" business would receive fair and equal treatment. I have endeavored to live up to that policy. I have also tried to see that the affairs of the Division of Real Estate are administered in a strict businesslike but friendly manner; that "red tape" is dispensed with, and that the intent of the law is carried out to the fullest extent for the benefit of the public and also for the benefit of those people who are engaged in the real estate business.

After two years, I believe I am better able to visualize and understand the purpose of this agency as intended by the law, the position that licensees of the Division of Real Estate assume in the civic and business structure of our State, the tremendous volume of real estate transactions in this State, and the intimate relationship of the real estate business to the lives and affairs of most of the citizens of California.

To keep the conduct of the real estate business by licensees on a high plane and to offer the ultimate in protection to the general public in its real estate transactions, it has been my practice—as it is my intention—"to make more scratches and to scratch deeper."

It is my firm conviction that the Division of Real Estate as an agency has still to realize its fullest measure of service in the real estate structure of this State. I pledge my continuous effort in this direction.

THE THE PARTY OF THE PARTY.

D. D. WATSON

### REAL ESTATE BULLETIN

Vol. X March, 1951

Published Bimonthly by the
DIVISION OF REAL ESTATE
STATE OF CALIFORNIA
EARL WARREN, Governor

D. D. WATSON

Real Estate Commissioner

M. R. GRIFFIN, Administrative Assistant

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No. 5

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# License Renewal Period

The next issue of the Real Estate Bulletin will carry general instructions in regard to the renewal of licenses prior to June 30th, the end of the 1950-51 Fiscal Year. Renewal forms will be sent out following distribution of the May Bulletin to the licensees. Please wait for these renewal forms and instructions before applying for a renewal of your license except in extremely unusual circumstances. It will help the department and assure prompt issuance of licenses.

Note: Many communications are received from "inactive" salesman licensees who are worried about the renewal of their license rights. "Inactive" licensees are required, of course, to renew their license status each fiscal year. Renewal applications are mailed to "inactive" broker licensees. We do not mail renewal applications to "inactive" licenseed salesmen as we have no way of knowing what their present address might be. It is the responsibility of such salesmen licensees to obtain a

# LICENSES SUSPENDED OR REVOKED IN JANUARY AND FEBRUARY

Note: Any person whose license has been suspended or revoked, or whose license application has been denied, has the right to file a petition for writ of mandate. Generally, this must be done within 30 days after the effective date of the decision.

Although a number of hearings are held on denials of licenses where the applicant's good reputation is concerned, the Real Estate Commissioner does not feel that any public purpose would be served by the publication of the names of those applicants to whom the privilege of licensing is denied.

# LICENSES REVOKED DURING JANUARY AND FEBRUARY, 1951

	Name	Address	Effective date	Violation
-		121 Claressa Ave., Avalon	1/ 3/51	Sec. 10177 (b), (f)
	Real Estate Salesman Robinson, Jere Long	4635 40th St., San Diego	1/ 3/51	Secs. 10176 (e), (i) & 10177 (f)
	Real Estate Broker Shipper, Frank Real Estate Broker, Business Opportunity Brok		1/ 3/51	Secs. 10177 (b), (f) & 10302 (b), (e)
	Long, George Aaron	416 W. Garvey Ave., El Monte	1/19/51	Sec. 10177 (a), (f)
	Real Estate Broker Tillery, Raymond Burns	103 E. St., P.O. Box 402, Broderick	1/31/51	Secs. 10176 (e), (f) & 10177 (f).
	Real Estate Broker		2/11/51	Secs. 10301 (a), (b); 10302 (e) &
	Business Opportunity Broke Hill, Charles Tatum Real Estate Broker Business Opportunity Broker	1918 W. 39th Place, Los Angeles	2/11/51	Secs. 10301 (a), (b); 10302 (e) &
		37707 Sierra Hwy., Lancaster	2/11/51	Secs. 10301 (a), (b); 10302 (e) & 10177 (f)
18.00		1803 W. 3rd St., Los Angeles	2/11/51	Secs. 10301 (a), (b); 10302 (e) & 10177 (f)
41		2332 Longwood Ave., Los Angeles.	2/11/51	Secs. 10301 (a), (b); 10302 (e) & 10177 (f)
-		1330 Main St., Walnut Creek	2/15/51	Secs. 10177 (f); 10302 (e); 10176 (f) & 10301 (i)
		3810 S. Main St., Los Angeles	2/23/51	Secs. 10176 (e), (i) & 10177 (f)

# LICENSES SUSPENDED DURING JANUARY AND FEBRUARY, 1951

Name	Address	Effective date and term	Violation
Ferraro, Joe Real Estate Broker Waldman, Albert Real Estate Broker	6401 S. Avalon, Los Angeles 5225 Wilshire Blvd., Los Angeles	1/ 3/51 30 days 1/ 3/51 60 days execut	Sec. 10177.5 to and including 2/15/51 (Stay of ion issued 2/16/51, L.A. Sup. Ct.
Moore, Nellie Cleola	4042 Highland Bivd., Hayward 1820 University Ave., Berkeley 5928 MacArthur Bivd., Oakland	1/19/51 30 days 1/19/51 15 days 2/19/51 60 days	Secs. 10176 (a), (b) & 10177 (f) Secs. 10177 (f) Secs. 10176 (a), (b), (d), (g) & 10177 (f)

renewal application blank which may be secured by personal or mailed request.

The "inactive" salesman renewing his license right must have the signature of an employing broker on the renewal. However, the notation "renew and cancel" written across the renewal application assures the signing broker that he is relieved of all responsibility in connection with the renewal of such a license.

# Commissioner Reappointed (Continued From Page 1, Col. 1)

broker signs and a more rigid enforcement program.

9. Establishment of a stricter enforcement policy "making more scratches and scratching deeper," which has resulted in the elimination of many "borderline" operators and more protection for the public.

 Simplification of subdivision filing procedure to cut "red tape" that affects both the landowner and the subdivider.

11. More thorough investigation of subdivisions, particularly water and drainage conditions.

12. Carrying out an aggressive program to put a stop to "rackets" where real estate is involved.

13. Placing the Real Estate Bulletin on a bimonthly schedule and attempting, within its pages, to answer "in simple language" those questions it is felt will be beneficial to all licensees.

14. Establishment of close relationship with educational agencies, particularly the University of California and its Extension Service, so as to allow all licensees the benefit of these educational programs.

15. Establishment of the "commissioner's 'Grass Roots' committee" with members in more than 130 communities to consult with the commissioner on local problems.

### EDITOR'S NOTE:

Mr. Watson, at the time of his original appointment as Real Estate Commissioner, could look back on a career which had provided him with valuable experience for the job he was to undertake. His experience in real estate extended well over 25 years. He had served two terms as a member of the State Real Estate Board-was President of the California Real Estate Association, Vice President of the National Association of Real Estate Brokers and for many years one of its directors. He had served as President of the National Farm Lands Division, as Vice President of the National Society of Industrial Realtors and in various other responsible capacities in organized real estate and community affairs.

Along with his basic real estate brokerage experience, he has been in business for himself during his business lifetime, and his activities have included the development of several hundred acres of irrigated fruit and vegetable lands, the operation of packing houses and general activity in engineering, developing and managing agricultural and industrial properties. For 10 years, he was the President and General Manager as well as Chairman of the Board of Directors and still is a major stockholder in a large farm machinery and tractor manufacturing company in Stockton.

# Notice to Subdividers and Agents

The Subdivision Public Reports issued by the Real Estate Commissioner are now mimeographed on sheets with larger printed headings. Prospective purchasers are notified in bold face type that they should read the report for their own information before purchasing. It is also pointed out that the Commissioner's Public Report is neither an approval nor a disapproval of the project.

When the public report is issued, the subdivider is mailed a normally sufficient supply of reports to hand to all prospective purchasers. If more reports are needed, they can be secured from the division at a nominal cost. Note: Subdividers are prohibited from offering to sell until the report has been issued, and are also prohibited from taking an offer to purchase unless the prospective purchaser has been handed a copy of the report, given an opportunity to read it, and his acknowledgment of same is taken indicating that these requirements have been met.

The commissioner has instructed all deputies to check the sale of subdivisions to see that reports are being given and receipts taken before prospective purchasers are asked to sign an offer to purchase, as required by law.

It is incumbent upon each subdivider to keep the receipts in a file available for inspection by a deputy.

Failure to comply with these rules covering the issuance of the Subdivision Public Report may be the basis for reviewing the violation at a formal hearing and possibly ordering the sale

of the subdivision stopped. It is, therefore, important that subdividers carefully comply with the rules requiring the issuance of a report.

In some instances it has been discovered that subdividers, or their sales agents, do not hand out copies of the Subdivision Public Report issued by the Real Estate Commissioner, but provide for a copy to be furnished through the escrow. This practice does not comply with the rules which specifically provide that the report must be given to the purchaser prior to the time that the purchaser is bound to the contract to purchase.

NOTE: Recently it has been noted that some subdividers have been "jumping the gun" by taking so-called "reservations" before the public report is issued. It has been found that most so-called "reservations" are in violation of the law. The commissioner is preparing to "crack down" on such violators and inflict all penalties prescribed by law in order to put a stop to this practice.

# Application of New Sign Regulations

Some questions arise concerning the application of the Real Estate Commissioner's new rules and regulations governing the size and location of office signs. The commissioner will endeavor to answer these questions from time to time in the Bulletin.

Typical questions covering specific conditions are answered below:

(1) QUESTION: May the title "real-tor" be used instead of "licensed real estate broker" on the required sign? Answer: Yes, provided, however, that the user is authorized to use the designation "realtor" by the local real estate board entitled to grant the privilege.

(2) QUESTION: Does the word "realtor" also cover "Licensed Business Opportunity Broker" in fulfilling the sign requirements? Answer: No. The business opportunity license is a separate and distinct license from that entitling a person to engage in the real estate brokerage business; therefore, while a broker may use the term "real-

tor" he must also use the words "Licensed Business Opportunity Broker" if he is so licensed.

(3) QUESTION: Must each licensed officer of a corporation display his individual name as part of the sign required? Answer: It is sufficient for the name of the licensed corporation to be displayed together with the words "Licensed Real Estate Broker" (or "realtor" if so entitled, as explained under Question 1).

(4) QUESTION: Does this provision also apply to a corporation holding a

(Continued on Page 4, Col. 3)

# New Forms Are to Be Used for Subdivision Filings

In the January issue of the Real Estate Bulletin, it was announced that new forms called "Combined Notice of Intention to Sell or Lease and Subdivision Questionnaire" were available for use by subdividers. These new forms have now been fairly well distributed and, after April 1st, no filings will be accepted on the old filing forms which were called simply "Subdivision Questionnaire."

A number of questions whose answers demanded considerable research expense on the part of the subdivider have been left out of the new form. A study revealed many questions were nonessential for compiling the final Subdivision Public Report, or were at least not of sufficient importance to justify the burden of time and expense which they placed upon every subdivider.

Among the questions and requirements eliminated are the following:

- (1) Some which required the subdivider to break down his costs showing separately the cost of title, surveying, installation of roads, furnishing water to the subdivision, installing utilities, installation of sewers and other costs incurred in preparing the subdivision for the market.
- (2) A detailed statement of sales costs.
- (3) Certain information relating to the status of current or delinquent taxes which information is generally revealed at the time of filing of the map or in the title
- (4) Some of the details relating to lowest and highest lot prices, down payments, monthly payments, interest rate and whether interest is included in the monthly payments.
- (5) Detailed breakdown of terms and conditions of sale when the sale included the house. Questions were similar to those above in (4).
- (6) Certain details regarding the general direction of slope of land and regarding excavations in preparation of building sites when such information can be obtained from the inspection made by this
- (7) Those regarding surfacing of bounding roads when this information is revealed by inspection of the subdivided land itself.
- (8) A number of questions regarding soil conditions, location of various soils on the tract, depth to hardpan, existence of organic material matter, and other details which are important principally in agricultural rather than residential subdivisions.

The elimination of the above questions does not mean that these matters are not gone into by the division when the subdivision filing is being consid-

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ered. The elimination of the questions means that each subdivider is not burdened with every detail which might not be relevant to the type of subdivision he is creating.

### FEATURES OF THE NEW QUESTIONNAIRE

The new Combined Notice of Intention to Sell and Subdivision Questionnaire requires the subdivider to explain fully the condition of the water supply for the proposed subdivision. If the subdivision is not connected to an existing and adequately proved water system, the subdivider must go on record as to the condition and source of the contemplated water supply. He must also make clear who is to defray the costs of the water system and give a true picture of the present and future condition of the water supply and distribution system. Hardwood and good or

FIRE PROTECTION FOR SUBDIVISIONS

In the new questionnaire, the subdivider must give certain information regarding the fire protection available to the proposed subdivision. Usually the questionnaire must be accompanied by a letter from the fire protection authorities in the area in which the tract is located.

# Community Apartments

As we go to press, an Opinion of Attorney General Edmund G. Brown, No. 50/209, dated February 21, 1951, reaches the conclusion that the initial offering of apartments in a community apartment house in which each grantee receives an undivided interest in the property plus exclusive occupancy of an apartment, is subject to the Subdivision Law as set forth in Sections 11000 to 11021 of the Business and Professions Code.

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Appraisal Conference

A regional appraisal conference sponsored by the American Institute of Real Estate Appraisers will be held at the Biltmore Hotel, Los Angeles, on April 20th and 21st. The sessions will feature demonstration appraisals of major investment properties, and lecturers are chosen from the West's outstanding appraisers.

The sessions will be climaxed by a banquet the evening of April 21st, when Elmer S. Nelson, Economist, will speak on "Preparations for War and Its Probable Effect Upon Property Values." Applications for registration to the sessions should be made to the Institute Headquarters at 22 West Monroe Street, Chicago, Illinois. The fee is \$15. car gotte to that our from

Sign Regulations (Continued From Page 3, Col. 3)

business opportunity broker license? Answer: Yes, the same principle applies. of triphomad od live not s

(5) QUESTION: If Brown, a licensed real estate broker, works as a salesman for Smith, out of Smith's office, must he display a sign giving his name and the phrase "Licensed Real Estate Broker"? Answer: The rules are very specific on this point. If Brown is a bona fide employee of Broker Smith and his employment arrangement is set forth in a "written agreement," he may display his license as provided for salesman licensees and it will be deemed sufficient. If Brown attempts to do any business on his own behalf as an independent broker, then he must comply with the rules and regulations in the same manner as any other independent broker such as Smith, for instance.

(6) QUESTION: Assuming Brown is a bona fide employee of Smith and in addition holds a business opportunity broker license, although Smith does not hold such a license, must Brown display the business opportunity broker sign with his name on it? Answer: Yes, for he cannot be Smith's employee under a license which Smith does not carry.

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Council Authorizes Purchase Of Land

City councilmen yesterday formally authorized City Mgr. Campbell to enter into a contract to purchase 400 acres in connection with long range plans for an improved Hodges Dam. A council conference April 15 had approved the purchase at a cost of \$200,000. The land, owned by Col. Ed Fletcher, is located on San Dieguito River a mile, . upstream from the U. S. 395 bridge over Lake Hodges.

(More from Page 1 About)

# Golf Course - - -

Treasurer is Willis Fietcher. Du Pont to Manage

General manager of the project will be duPont. He said the course will be approximately 6,400 yards long and is being designed as a par 72 layout.

Greens will be larger than average and long tees will be built to make the course attractive for major tournament play, duPont said.

The Flying Hills lease inclues use of Gillespie Inn, former officers' club near the airfield, which will be converted into a clubhouse.

Ready in Nine Months

DuPont said approximately nine months will be required before the course will be ready for play.

"Actual construction will not take long, but we must allow sufficient time for grass on the fairways and greens to get a good start," he said.

William Bell, Los Angeles golf course architect, already has designed the course and will supervise construction.

The course will be open to the public on a greens fee basis. One of the requirements of the county in giving the lease was that the course could not be operated as a closed membership enterprise.

The lease with Flying Hills calls for an annual rental to be paid to the county, on a graduated scale after an initial period of years, based on total revenue from the project

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ed as Second Class Matter at the Post Office at El Cajon, Calif., Under Act of Congress of March 3, 1879 inty Twice a Week - Tuesdays and Thursdays

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# Work To Begin On Golf Course

(More from Page 1 About) Golf Course - - -

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calls for an annual rental to be paid to the county, on a graduated scale after an initial period of years, based on total revenue from the project.

Gillespie Proposal Gets County Approval

Final approval of El Cajon's long-awaited public goli course project at Gillespie Field was given this week by the County Board of Supervisors.

Actual construction of the 18-hole layout will begin as soon as weather permits, according to O. J. Dreibus and Charles E. duPont, officers of a newly formed corporation, Flying Hills, Inc. which will operate the course.

The project was officially activated at a meeting of the supervisors Tuesday when Rupert J. Linley, El Cajon attorney and secretary of the operating corporation, worked out with the county an 1 arrangement for moving the specific project. Valley Gun Club shooting range a short distance from its present location to make way for some of the course fairways.

charge of moving the gun club ing a group of investors could facilities, and then will be given a credit not to exceed \$6,000 in future rentals paid the county for the golf course site.

End of Campaign

Tuesday's board action mar ed the successful culimination of a four-year campaign by the El Cajon Chamber of Commerce to see a full-sized public golf course brought to this area. As menbers of the Chamber of Conmerce golf-course committee. Linley and Paige Simpson, El Cajon banker, have been working for more than a year on this

They launched the project by obtaining a tentative agreement from the county to lease 160 acres of Gillespie Field to the Flying Hills, Inc., will take Chamber of Commerce, providbe found who would finance and operate the project.

A supply of water, one of the major problems in maintaining a golf course, was obtained through a contract made with

the city of El Cajon.

To finance construction of the course, six men formed the corporation, Flying Hills, Inc. President is Steve Fletcher, prominent land developer. Vice presidents are Dreibus, and duPont, who live in La Jolla, and Bob Golden, San Diego contractor.

(Continued on Page 6)

# 919 Second Avenue

# Condemnation Suits Ready For Santa Margarita Lands

FALLBROOK (Special) - posed Sandia dam. Water northern San Diego County and Condemnation suits against the stored at De Luz would be Riverside County water users.

ta Margarita River watershed land may be filed in San Diego however, has delayed construct other military installations, County Superior Court tomor-tion of the proposed De Luz and the P.U.D. row, C. H. Sharnikow, Fall-dam. brook Public Utility District attorney, said today.

The suits would be the first legal steps toward obtaining Set on De Luz Project land for construction of the pro- A Washington hearing on Shirley Jackson, San Diego

earth-fill dam is expected to be The hearing was called by House. asked next summer. The dam the Army's Board of Engineers would be used to store Colorado for Rivers and Harbors. River water "and water we A provision of the law reare entitled to from the Santa quires that Army engineers Mangarin. Other staff memmits," said George Yackey, Santa Margarita improvements bers are James Welton, photog-P:U.D. engineer-manager.

r revealed the strike roperty today in the rosterday's reports of sin the Lyons Valley

niles north and east and north of Cam ke Barrett.

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Lyons Valley area

# Washington Hearing

brook area residents over tion of the dam by the Interior ers; Phyllis Andrede, business rights to Santa Margarita wa- Department as an outgrowth manager, and Waneta Snyder, ter was highlighted last year by of the Santa Margarita water typist. a congressional bill calling for dispute between the govern- Neil Morgan, Evening Tribconstruction of a dam at De ment and the Fallbrook Pub-une columnist, was featured Luz, nine miles west of the pro-lic Utility District and other speaker.

> n, within 20 miles bout 3 miles east

Col. Ed Fletcher

approximate

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230 owners of 86 parcels of San. shared by the Navy and the Water captured by the dam would be shared by the govern-The Santa Margarita dispute, ment for Camp Pendleton and

# New Chief Editor Named for Russ

posed Fallbrook P.U.D. dam feasibility of the proposed \$23. High School senior, last night garita River at Sandia Creek of Santa Margarita River wa- was named editor-in-chief of ter has been set for Jan. 20, The Russ, the school's weekly An \$800,000 bond issue for the Evening Tribune's Wash-newspaper, at The Russ' semiconstruction of the 160-foot high ington Bureau reported today. annual banquet at Harbor

Page editors announced are Lynne Walker, Carol Jones, Jimmy Mayumi and Foxie are justified and practical, said rapher; Charlotte Hernandez Controversy between the fed- Maj. Gen. B. L. Robinson, dep- and Ernestine Fanning, art edi-Camp Pendleton, and Fall- Congress authorized construct men Lopez, advertising manag-

# iger Fever ficial Assays

ium "sthikes" have been reported within a 20 to s of downtown San Diego, the Evening Tribune

ether the "strikes" woud turn into a multimillion-dolzas or fizzle out in unproductive dreams remains to
The expert viewpoint was pessimistic because of
mineral exploration of the county over many years,
development and exploration work is under way
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Merchants in San Diego re-ported a rush on geiger count-ers and scintillators as pros-pectors got the uranium fever and headed for the back-counn nature with claim-holders discuss the possibili-Diego re-

strikes brought a word of caution from the San Diego County Division of Natural Re-But the reports of uranium

"hot" ro And she warned potential prospectors not to get in a dither everytime a Geiger aid Miss Barbara Biewener, but we don't think it's somerock. starts clicking over known about

There are at least a dozen rare earth elements in San Diego County that contain radioactivity, she said.

But none of the major sources of uranium (pitchblende, carnotite, and autunite) has been discovered officially here so

"However, she added, "there's always the possibility."

She said she had heard the report that the Ed Fletcher strike was pitchblende, but had seen no samples.

Miss Biewener said most of the rare earth elements con-tain uranium—but not in commercial quantities.

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Energy Commission.
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four reported strikes, to shaped up as the ntial bonanza with an ened report that pitchee had been discovered

# News of No

# Jess Co., Fletcher Co. Teams Victors At Northern Opening

Jess Construction defeated Paddock Pools, 8-2, and Ed Fletcher Co. took Murray Manor Serwice, 4-2, during the exciting opening games of the Northern Little League of La Mesa Saturday, April 30. Batteries were: Fletcher Co., Luke and Bumpass, pitch; Hedricks and Lounsberry, catch;

Jess Construction, Dart and Holman, pitch; Pennock, catch; Paddock Pools, Denhart and Bibb, pitch: Baker and Ingham, catch; and Murray Service, Shield and Hollingsworth, pitch; Vogel, catch.

Opening day ceremonies preceded the games, with all the sponsors and coaches introduced. Frank Olsen, past president of the National League, made the opening speech, and best wishes were offered by District Little League representative Clyde Seymour.

Mayor Earl Logan tossed the opening ball, as in the tradition of all League baseball games. Invocation was given by Robert Rosenberger, one of the coaches. Neil Neeley served as announcer for the games, and Mrs. Helen Dart was scorekeeper.

Major league games are scheduled for every other day at 5:30, and for Saturday, May 6, at 11 a.m., on the Murray Manor League field, between Jess Construction and Ed Fletcher Co.

Mothers of league players held a "painting bee" last week to finish the back fence and concession stand in time for the opening games. Material for bleachers has been donated by the John Severin Co. and construction will be started immediately.

Ed Fletcher Company Sparks Development Of Industry

One of the important motivating factors in making possible El Cajon's industrial growth has been the Ed Fletcher Company, which at one time owned much of the prescht industrial area-warmen and and an area of the same of the same

The company is interested in El Cajon's industrial area for the opportunity to help in developing not only ideal industrial a model of industrial development Mays and an airfield all within short radius, but also because residontial areas adjacent to and overlooking the industrial area, can be developed into various price ranges to provide homes for workers, owners and managers of industry.

I deal Living The climate which has attracted so many home owners to this area k also bringing in industries. More and more industial plant owners are becoming interested in the area because of ideal living conditions for employees and themselves and because the area provides a reliable labor pool.

The Fletcher Company is actively promoting the recreational area adjacent to the industrial area. Recreational facilities now include an Olympic-size swimming pool, a gym for basketball, volleyball, and shooting ranges for skeet, trap, rifle, and pistol shooting.

Recreational Area A new 18-hole golf course, "Fly-Ing Hills," is nearing completion, and should be ready for play by the end of this year. Plans are now under way for tennis courts and archery ranges. Also being planned is an area of 600 to 700 acres to be used for a riding ranch, providing trails in an area free from traffic and residential development

A new and improved road aystem through the industrial and recreational areas is approaching reality. Broadway, through Fletcher Hills, will be widened and straightened from the Hills Into El Cajon Valley. Broadway which joins the Alvarado Extension in Fletcher Hills, will serve to speed traffic from the Valley into and out of San

The County has budget funds for la new road through the recrea-Monaf area to join with north Magnolia. In addition, the freeway plan through the industrial area and El Cajon will give much needed improvement of Highway 80 and, if details can be worked out, will ease trucking from the industrial area to both San Diego and eastern points.

Progress Stressed

The progressive, cooperative spirit of the industrialists in the area has been important in carrying out the plans of the developers. Architectural controls serve to provide industrial plants that are attractive as well as functional.

Screening of industries wishing to locate in the industrial area, has resulted in eliminating operations of the smog producing and nul gance type.

The El Cajon industrial area is-

which has been visited and studied by groups and individuals from all over the United States.

The Ed Fletcher Company is proud of the part it has played in developing and continuing to develop an area of increasing importance to the economy and future of the El Cajon Valley.

# **Ed Fletcher Papers**

1870-1955

**MSS.81** 

Box: 69 Folder: 8

Business Records - Land Companies - Ed Fletcher Company - Newspaper clippings - Ed Fletcher Company, miscellaneous



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