

Santa Ana, Calif.  
August twenty sixth,  
1929.

Col. Ed. Fletcher,  
1020 Ninth St.,  
San Diego, Calif.

My dear Colonel:

I have some two or three hundred prospects to whom I should like to send literature descriptive of your properties in San Diego county.

If this is in accord with your wishes in the matter, and you have any printed literature for this purpose, I should appreciate your sending me a supply.

Thanking you for your prompt attention, I am,

114 West Third St.,  
Santa Ana, Calif.

Very truly,

W. TRAVIS

Santa Ana, Calif.  
August twenty sixth,  
1929.

Col. Ed. Fletcher,  
1020 Ninth St.,  
San Diego, Calif.

My dear Colonel:

I have a keen sense of appreciation and lasting gratitude for your goodness in considering me worthy of a trial in the capacity of a salesman of your various properties in San Diego County.

I have been checking over the price list, and otherwise familiarizing myself with the different properties as shown by the maps which you have so kindly furnished me.

Mr. Walters, at Solana Beach, was very courteous and very thorough in showing me over the property there. And Mr. Conner, at Encinitas, gave me a very interesting two hours looking over and talking about the property in his charge there.

I shall leave no stones unturned to bring such results as will make you feel justified in giving me this opportunity. With best wishes and regards, I am,

Very truly,

W. TRAVIS

114 West Third St.,  
Santa Ana, Calif.

August Twenty-seventh,  
1 9 2 9

Mr. W. Travis,  
1011 No. Park St.,  
Santa Ana, Calif.

Dear Mr. Travis:

Enclosed please find new price list effective August 21st, 1929 on Avocado Acres No. 7.

Yours truly,

AK

August Twenty-ninth,  
1 9 2 9

Mr. W. Travis,  
114 West Third St.,  
Santa Ana, Calif.

Dear Mr. Travis:

Enclosed find literature that I hope will fill your  
needs.

Yours truly,

AK

**Ed Fletcher Papers**

**1870-1955**

**MSS.81**

**Box: 31 Folder: 2**

**General Correspondence - Travis, W.**



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