

3410 Granada Ave.,  
San Diego, California.  
31 May, 1929.

Ed. Fletcher & Co.,  
1026 - 9th Street,  
San Diego, Calif.

My dear Colonel:-

Lieut. Scott has bought <sup>22</sup> ~~30~~ acres of land from a Mr. Waite, near Lemon Grove between University and Broadway, has had ten acres cleared and has let a contract to have one acre planted with avocado trees.

The Mr. A. W. Tysinger (do not know if this is the correct spelling of name) of Carlsbad is an ex-jeweller who has quite a reputation as a nurseryman. He is the man who is spoken of by avocado land salesmen to their prospects as having signed an affidavit that he sold \$6,000.00 worth of fruit from three-quarters of an acre of avocados. He has four acres of bearing avocado land on which he has put a price of one hundred thousand dollars, so I am informed, and is looking for acreage Mount Helix way.

Are you interested in getting new concerns located in San Diego?

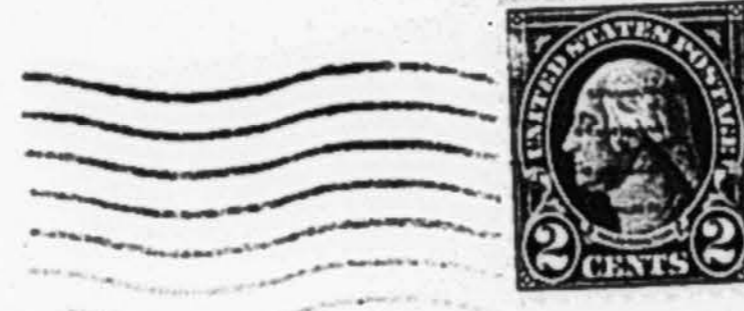
The largest retail uniform house in the country and also the largest men's furnishing house West of Chicago, have four stores in Los Angeles, established since 1868 and are expanding. If the advantages of San Diego were brought to their attention they might be a "live prospect" for a 15 - 50 year lease.

The firm is "Desmonds", they have a seven story building, 616 Broadway, Los Angeles.

This firm should be informed that not only is San Diego preparing for a million population, but that there are nine different locations close to San Diego where hundreds of Army and Navy officers and chief petty officers are located and who buy uniforms, viz:

Rockwell Field,  
Fort Rosecrans,  
11th Naval District Headquarters.  
North Island,  
Submarine Base,  
Destroyer Base,  
Naval Training Station,  
Marine Corps Base,  
Naval Hospital and Torpedo School.

AFTER 5 DAYS RETURN TO  
ED FLETCHER CO.  
BOX 1412  
SAN DIEGO, CALIFORNIA



Mr. A. A. Nightingale,  
~~4211~~ Bancroft St.,  
San Diego, Calif.



This firm does a very high grade business in gents' furnishings as well as in uniforms.

The man to see or write to concerning this matter is

*Mr. RALPH HUSEMAN. (who is the head of)*

% Desmonds,  
616 1/2 Broadway,  
Los Angeles,  
Calif.

With kind regards, I am,

Yours very truly,

*W. A. Nightingale*  
W. A. Nightingale.

June Third,  
1929

Mr. W. A. Nightingale,  
3410 Granada Ave.,  
San Diego, Calif.

Dear Mr. Nightingale:

I thank you for your letter of the thirty-first.

I will write Mr. Tysinger at once also Mr. Desmonds.

Let me hear from you at any time when you have prospects or have any suggestions to make, please.

Yours very truly,

EF:AK

July 5, 1929.

Mr. W. A. Nightingale,  
3410 Granada,  
San Diego, California.

My dear Mr. Nightingale:

Enclosed find Identification

Card which certifies that you are a Real Estate Salesman  
licensed under the Ed Fletcher Company. Kindly carry  
this card with you.

Yours very truly,

KLM

CUYAMACA  
SOLANA BEACH  
FLETCHER HILLS  
PINE HILLS  
GROSSMONT  
AVOCADO ACRES

ED FLETCHER CO.

1020 NINTH STREET  
SAN DIEGO, CALIF.

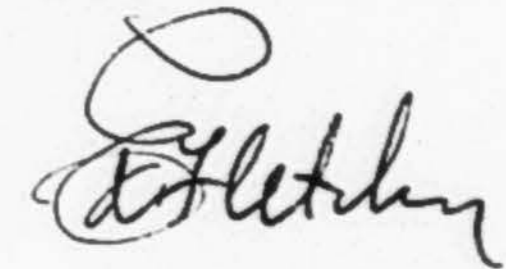
February 26th,  
1 9 2 9

Mr. A. A. Nightingale,  
4211 Bancroft St.,  
San Diego, Calif.

My dear Mr. Nightingale:

At your convenience, kindly give me a ring and  
we will talke things over.

Yours truly,



EF:AK

**Ed Fletcher Papers**

**1870-1955**

**MSS.81**

**Box: 20 Folder: 16**

**General Correspondence - Nightingale, A.A.**



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