



623 COMMONWEALTH BUILDING

SAN DIEGO, CALIFORNIA

Jan. 2nd, 1928. [1-7-28] csm

Col. Ed. Fletcher,
1020-9th St.,
San Diego, Calif.

Dear Col. Fletcher:

We are enclosing herewith our check in the amount of \$50.00 which kindly credit to the sale of Robert C. James on the So. 1/2-6, Avocado Acres No. 1.

This was a deposit which Mr. James made on the No. 1/2-9, Avocado Acres No. 1, and is unable to go through with this sale, so we are transferring the \$50.00 to the sale already in your office.

Yours very truly,

John P. Mills Organization Inc.,

By Richard D. C. [Signature]

*Check to
Chris [Signature]*



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS., LOS ANGELES, CALIF.,

January 3, 1928 [1-3-28] csm

Ed Fletcher Co.
920 Eighth St.
San Diego, California

Gentlemen:

We are enclosing our check in the amount of \$19.00 to cover monthly payment on contract of Olefine Johnson.

Hereafter you may send notices direct to Miss Johnson.

Very truly yours,

JOHN P. MILLS ORG., INC.

BY Wells A. Rathbun [Signature]
Wells A. Rathbun - Sec.

enc.
rm

JOHN P. MILLS
PRESIDENT

PHONE
MAIN 6151



623 COMMONWEALTH BUILDING
SAN DIEGO, CALIFORNIA

January 4th, 1928. [S.D. 1928] c3

Col. Ed. Fletcher,
1020-9th St.,
San Diego, Calif.

Attention Miss May.

Dear Sir:

Our records show contingent commissions due the John P. Mills Organization Inc., as of December 31st, 1928 to be \$34,504.39. Please verify this amount to us by letter.

Yours very truly,

John P. Mills Organization Inc.,

By Phoebe Tice
Phoebe Tice Auditor

E.

*This is C.B. as of
Nov. 30, 1928
since then we
have sent them
December collections*

John P. Mills CONTINGENT COMMISSIONS BALANCE.

DECEMBER 31st, 1928. *Should be 11/30/28*

2A-59	Anderson, J. Henry	\$1,314.50 ✓
2A-33	Armstrong, Florence B.	474.50 ✓
2A-117	Art, Lee	802.50 ✓
2A-123	Adams, Eva B.	536.25 ✓
2A-86	Betts, Mary M.	305.13 ✓
2A-54	Boehlke, Wm. & Bertha	960.26 ✓
2A-48	Brown, Dorothy E.	409.50 ✓
2A-37	Brownell, Mary C.	496.53 ✓
2A-108	Blilie & McLaughlin	619.97 ✓
2A-103	Carlson & Otis	395.54 ✓
2A-25	Chowning, Thos. J. & Stata H.	298.65 ✓
2A-74	Collins, Hazel C.	487.50 ✓
2A-90	Culbertson, John S. & Louise	507.87 ✓
2A-112	Dolan, Francis W.	525.00 ✓
2A-107	Dry, Jas. B. & Pearl E.	925.00 ✓
2A-7	Earnhart, Laura H.	518.77 ✓
2A-78	Estey & Snyder	500.43 ✓
2A-17	Evans, Abbie & Fannie E.	596.66 ✓
2A-81	Elliott, Chas. J. & Christine	376.00 ✓
2A-4	Eubank, George W.	1,042.50 ✓
2A-91	Gibson, David	1,500.00 ✓
2A-63	Gerhard, Fred G. & Vera	312.14 ✓
2A-26	Glynn, Eddie	306.93 ✓
2A-113	Gott, Hugh C. & Agnes	297.52 ✓
2A-120	Goff, Mrs. Amelia	357.37 ✓
2A-75	Granzow, Wm. H.	283.93 ✓
2A-127	Green, Louise D.	363.75 ✓
2A-69	Green, Chas. H. & Catherine	194.50 ✓
2A-14	Hassad, David F.	299.53 ✓
2A-72	Huey, Chas. S. & Erma E.	541.51 ✓
2A-56	Hensley, Sophie M.	319.27 ✓
2A-58	Hensley, Shophie M.	293.82 ✓
2A-80	Hoobler, H.L. & Elizabeth	370.89 ✓
2A-39	Hughes, Robert	236.93 ✓
2A-135	Hunt, Paul Thomas	385.50 ✓
2A-21	James, R. C. & Prince Hortense	530.16 ✓
2A-8	Kelley, Ada G.	532.00 ✓
2A-118	Kelley, Chas. W.	233.64 ✓
2A-53	Lancaster, B. H. & Alice M.	160.08 ✓
2A-110	Lovejoy, Harriett	1,134.94 ✓
2A-122	LaPolla, Wm. Victor	353.75 ✓
2A-67	McFarland, Annie F.	1,106.25 ✓
2A-101	Noble, Amanda C.	875.00 ✓
2A-51	Noble, " "	1,785.00 ✓
2A-46	Olsen, Anna C.	286.72 ✓
2A-28	Parker, Blanche A.	301.43 ✓
2A-9	Peck, Geo. L. & Cora B.	652.03 ✓
2A-32	Peck, " "	
2A-85	Pruden, Maud	224.65 ✓ 224.55 ✓
2A-106	Philbeck, Grever-E.	
2A-116	Peter, Chas. A. & Eliz.	806.21 ✓
2A-57	Quayle, Thos. & Gena S.	730.61 ✓
2A-10	Ross, Murdock G.	567.07 ✓
2A-15	Rowland, Frank B.	316.43 ✓
2A-2	Sechler, Roy & Caroline	1,039.93 ✓
2A-38	Smith, Ruth	196.21 ✓
2A-45	Spence, Catherine	220.94 ✓
2A-42	Sutton, Jeanette	530.37 ✓
2A-43	Sutton, " "	530.37 ✓
2A-20	Sutton, " "	396.00 ✓
2A-49	Temple & Thompson	512.40 ✓
2A-11	Trudel, Fred M.	220.96 ✓
2A-1	Tidball, Mary J.	231.67 ✓
2A-73	Thierry, Miss. Florence	343.01 ✓
2A-83	Titus, Jennie E.	218.89 ✓
2A-27	Wahl, Charles J.	528.66 ✓
2A-16	Watkins, Menore	229.45 ✓
2A-104	Ward, Wm. L.	245.93 ✓
2A-119	Wade, James H.	307.08 ✓
	Total	\$34,504.39 ✓

Order, *John P. Mills*
 204631 ✓ *Carby*
 203367 ✓ *Pellock*
 202972 ✓ *Dupul*
 206139 ✓ *Cliver*
 206141 ✓ *Harrison*
 206138 ✓ *Bailie*
 207738 ✓ *Lange*
 206140 ✓ *Philbrook*
 Kramer

covering sketches or
 more cont to property.
 36204

4-27-50M
OFFICE COPY
 ORDERED 10/15/28
 John P. Mills Organization, INC. OUR NO. 206140
 623 Commonwealth Building, YOUR NO.
 TO UNION TITLE INSURANCE COMPANY DR.
 DATE COMPLETED 11/10/28
 DELIVER TO
 DESCRIPTION Por. Lot 3, Blk #J Avocado Acres No. 5.

DATE	DESCRIPTION	CHARGES	CREDIT	BALANCE
11/10	Guarantee	25.00		25.00
	<i>Philbrook</i> <i>base search</i>			

\$ 1250.00

4-27-50M
OFFICE COPY
 ORDERED 8/15/28
 John P. Mills Organization, Commonwealth Building
 TO UNION TITLE INSURANCE COMPANY DR.
 OUR NO. 203367
 YOUR NO.
 DATE COMPLETED 8/22/28
 DELIVER TO
 DESCRIPTION Por Lt 26, Blk 1 of Avocado Acres

DATE	DESCRIPTION	CHARGES	CREDIT	BALANCE
8/22	GUarantee	20.00		
do	vesting New Owner	5.00		25.00

Pellock

4-27-50M
OFFICE COPY
 ORDERED
 Samantha A. Dupul
 TO UNION TITLE INSURANCE COMPANY DR.
 OUR NO. 202972
 YOUR NO.
 DATE COMPLETED 9/14/28
 DELIVER TO
 DESCRIPTION Lts 3 & 4, Blk 3 Fletcher's Acres.

DATE	DESCRIPTION	CHARGES	CREDIT	BALANCE
9/13	Recording Deed	1.30		
9/14	Vesting New Owner	5.00		
9/14	Guarantee	12.50		
do	Escrow Fees	5.00		
9/7	Adv Tax Report	1.00		24.80

paid by Dupul
10/18-
12215.00

Trial duplicate
 charges on orders
 given. Not total,
 but itemized }
 Order Dept. }

OFFICE COPY

ORDERED
 10/18/28
 JOHN F. WILLS ORGANIZATION
 288 COMMERCIAL BUILDING
 YOUR NO. 11/10/28
 OUR NO. 208740

TO UNION TITLE INSURANCE COMPANY DE.
 DATE COMPLETED 11/10/28
 DELIVER TO

DATE	DESCRIPTION	CHARGE	DEBIT	CREDIT	BALANCE
11/10	INSURANCE	25.00			25.00

OFFICE COPY

ORDERED
 10/18/28
 JOHN F. WILLS ORGANIZATION
 288 COMMERCIAL BUILDING
 YOUR NO. 11/10/28
 OUR NO. 208772

TO UNION TITLE INSURANCE COMPANY DE.
 DATE COMPLETED 11/10/28
 DELIVER TO

DATE	DESCRIPTION	CHARGE	DEBIT	CREDIT	BALANCE
11/10	INSURANCE	1.00			1.00
		2.00			3.00
		12.50			15.50
		2.00			17.50
		2.00			19.50
		1.00			20.50
				24.80	

OFFICE COPY

ORDERED
 10/18/28
 JOHN F. WILLS ORGANIZATION
 288 COMMERCIAL BUILDING
 YOUR NO. 11/10/28
 OUR NO. 208740

TO UNION TITLE INSURANCE COMPANY DE.
 DATE COMPLETED 11/10/28
 DELIVER TO

DATE	DESCRIPTION	CHARGE	DEBIT	CREDIT	BALANCE
11/10	INSURANCE	25.00			25.00
		2.00			27.00

OFFICE COPY

ORDERED
9/15/28

John P. Mills Organization
Commonwealth Building

OUR No. 204631
YOUR No.

TO UNION TITLE INSURANCE COMPANY DR. 9/2/28
DATE COMPLETED

DESCRIPTION
North 1/2 of Lot 16, Blk 1, Avocado Acres

DELIVER TO

DATE		CHARGES	CREDIT	BALANCE
9/19	Rec Deed Morse C. Co to Cosby	1.30 <i>rd</i>		
9/20	Guarantee	12.50		
do	Vesting New Owner	5.00 <i>rd</i>		18.80
				<i>12.50</i>
				<i>1.10</i>

Nathaniel Salyer
she paid \$6.30

OFFICE COPY

ORDERED
11/19/28

John P. Mills Organization, Inc.,
Commonwealth Building,

OUR No. 207738
YOUR No.

TO UNION TITLE INSURANCE COMPANY DR. 11/22/28
DATE COMPLETED

DESCRIPTION
Por Lt 6, Blk J, Avocado Acres No. 5.

DELIVER TO

DATE		CHARGES	CREDIT	BALANCE
11/22	Guarantee	7.50		7.50

Miller Large
Paid 12/4/28

4-27-50M

ORDERED
10/15/28

BILL TO
John P. Mills Organization,
Commonwealth Building,

OUR No. 206138
YOUR No.

TO UNION TITLE INSURANCE COMPANY DR.

1028-1036 SECOND STREET
SAN DIEGO, CALIFORNIA

DATE COMPLETED 10/18/28

TELEPHONE, MAIN 8121

DESCRIPTION
Kts 12, 13 & 14, Blk 1 Avocado Acres

DELIVER TO

DATE		CHARGES	CREDIT	BALANCE
10/18	Guarantee	45.00		
do	Vesting New Owner	5.00		50.00

Baile
Paid 12/4/28

4-27-50M

ORDERED
10/15/28

BILL TO
John P. Mills Organization
Commonwealth Building

OUR No. 206141
YOUR No.

TO UNION TITLE INSURANCE COMPANY DR.

1028-1036 SECOND STREET
SAN DIEGO, CALIFORNIA

DATE COMPLETED 11/3/28

TELEPHONE, MAIN 8121

DESCRIPTION
Lts 36, 37 & 38, ~~Blk~~ Avocado Acres No. 3

DELIVER TO

DATE		CHARGES	CREDIT	BALANCE
11/3	Guarantee	95.00		
do	Vesting New Owner/	5.00		100.00

Harrison
Paid

~~XXXXXXXXXX~~ COPY

ORDERED
10/15/28

John P. Mills Organization, Inc.,
Commonwealth Building
OUR No 206139
YOUR No.

TO UNION TITLE INSURANCE COMPANY DR. 11/3/28

DATE	DESCRIPTION	CHARGES	CREDIT	BALANCE
11/3/	Por. Lot ²⁸ 23 of Avocado Acres No. 3.	17.50		17.50

Cliver

Paid

October 9, 1928.

Mr. John P. Mills,
John P. Mills Organization,
Commonwealth Building,
San Diego, California.

My dear Mr. Mills:

I am returning all papers relative to title insurance; also letter of Mr. Rathbun of the 21st.

Owing to your special arrangement with Mr. John Forward, Jr. will you please complete this settlement with the Union Title Company, and you and I will settle the matter later.

Yours very truly,

EPKIM

Casby - No. 204631	Rec. Deed	\$1.30 paid by Casby
	Guarantee	12.50
	New Owner	5.00 - " " "
		<u>18.80</u>
Pollock 203367 - 8/22	Guarantee	\$20.00
	New Owner	5.00 - <i>20.50</i>
Depue No. 202972	Guarantee	\$12.50
	New Owner	5.00-
	Adv. Tax report	1.00
		<u>18.50</u>

114
30.69
1 x 1.69



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS.. LOS ANGELES, CALIF..

December 4, 1928

Ed Fletcher Co.
920 Eighth St.
San Diego, California

Gentlemen:

We are enclosing checks totaling \$185.13 to cover the following items:

Monthly collections & taxes	
B. B. Carpenter	\$45.00 ✓
J.A. Norborg (tax)	3.38 ✓
E. Lehman (tax)	6.75 ✓
E. Lehman	30.00 ✓
Our share of extra trees and care on Bailie deal	100.00 ✓
	<u>\$185.13</u>

The following is a list of orders on which we paid Title charges to the Union Title Insurance Company.

Ord. #206139 - Por. of Lot 28, AA # 3 Cliver	\$ 17.50 ✓	
" 206141 - Lots 36, 7 & 8, AA # 3 Harrison	100.00 ✓	75.00 5.00
" 206138 - Lots 12, 3 & 4, AA # 1 Bailie	50.00 ✓	45.00 5.00
" 207738 - Por. 6, J, AA # 5 Lange	7.50 ✓	

Total paid.....\$175.00

Kindly send us as soon as possible your check for \$27.50 which is your portion of this title charge.

Very truly yours,

JOHN P. MILLS ORG., INC.

BY A.P. McGuigan
A.P. McGuigan - Treasurer

encs.
rm

98.75
87.50
11.25
1/2-
Laird
ac #5
Kramer



623 COMMONWEALTH BUILDING
SAN DIEGO, CALIFORNIA

December 18th, 1928.

Col. Ed. Fletcher;
1020-9th St.,
San Diego, Calif.

Dear Col. Fletcher:

Will you kindly mail us your check in the amount of \$43.65 covering your portion of escrows at the Union Title Co. which we have paid.

1500 ⁰⁰	Oct. 15, Fee on Lots 3 & 4, Blk. E. Dupont	\$18.50 ✓	
	" " " No. 1-16, " 1 - Casley	18.80 ✓	12.50
	" " " 26, Blk. 1 Pallock	25.00 ✓	
	Total amount paid.	\$62.30	
\$1250 ⁰⁰	Dec. 15th " " " 3, Blk. J. #5 - Philbrook	25.00 ✓	
		<u>\$87.30</u>	

One-half, your portion of above amount leaves check due us of \$43.65.

Yours very truly,

John P. Mills Organization Inc.,

By Paul D. Ch...

18.50
12.50 (Guarantee) she paid 6³⁰
25.00 - Pallock
25.00 - Philbrook
81.00 Total
1/2- 40.50-

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT

PHONE
TRINITY 5706



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS., LOS ANGELES, CALIF..

January 3, 1929

Ed Fletcher Co.
920 Eighth St.
San Diego, California

Gentlemen:

The address of J. C. & D. E.
Denison is 601 S. Sycamore, Santa Ana,
California.

We have as the address of
Dora Darney, 2027 N. Edgemont, Los Angeles.
As soon as we are able to secure another
will advise your office.

Very truly yours,

JOHN P. MILLS ORG., INC.

BY *Wells A. Rathbun*
Wells A. Rathbun - Sec.

rm

January 9, 1929.

John P. Mills Organization, Inc.,
Commonwealth Building,
San Diego, California.

Gentlemen:

Enclosed herewith find
statement and check for \$577.50 covering
collections during December.

Yours very truly,

ED FLETCHER COMPANY

KLM

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR AND TREASURER
WELLS A. RATHBUN
SECRETARY



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS.. LOS ANGELES, CALIF..

January 11, 1929

January 9, 1929.

John P. Mills Organization, Inc.,
Pershing Square Building,
Los Angeles, California.

Gentlemen:

Enclosed herewith
find statement and check for \$1119.11 covering
collections during the month of December.

Yours very truly,

ED FLETCHER COMPANY

KLM

Ed Fletcher Co.
920 Eighth St.
San Diego, California

Gentlemen:

We are enclosing an affidavit signed
by J. C. Denison and E. E. Denison stating their
knowledge of the fact that Lot 20, Block N, of
Avocado Acres No. 7 is not to be planted to
Avocado trees by the seller.

Kindly attach this to your copy of the
contract and return to us corrected copy of
remittal statement signed by your office show-
ing the release price on the above lot as
\$712.50.

Very truly yours,

JOHN P. MILLS ORG., INC.

BY *A.P. McGuigan*
A.P. McGuigan - Treasurer

enc.
rm

*Def 1140.00
712.50
427.50*

*1250.00
712.50
537.50*

*14300
13872.50
427.50*

Or. Com 427.50

JOHN P. MILLS ORGANIZATION, INC.,

1101 Pershing Square Bldg.
Calif.
Los Angeles

Col. Ed Fletcher,
920 - Eighth Street,
San Diego, California.

November 27, 1928

2-A
164-9 Inc.

Dear Sir:

We hand you herewith contract covering Lot

Block 7, 8, 16, 17, 18, 19, by 14 th N ^o 9, 1 and 11 for	20, 5, 15,
<i>N.A.A.# 7</i>	\$ 25,550.00
Amount down payment required - - - - - (%)	\$ 6,387.50
Total received from purchaser - - - - - \$	
Less Commission retained by JPMO - - (%)	6,387.50
Balance remitted herewith (Ch.#)	\$ 6,387.50

To be applied as follows:

Down Payment - - - - - \$	
Monthly installment on principal - - - - - \$	6,387.50
Deferred interest - - - - - \$	
Cash discount allowed - - - - - \$	
	<u>\$ 6,387.50</u>

Total commission on sale (%) \$

Sale Price \$ 25,550.00
Release Price @ \$2000 per acre - 7.15 acres \$ 14,300.00
Total commission to JPM. 11,250.00
Amt retained by JPM Org. 6,387.50
Balance due ~~Recorded~~ above contract and remittance. \$ 4,862.50

Very truly yours,
JOHN P. MILLS ORGANIZATION, INC.,

BY _____

COLONEL ED FLETCHER

BY _____

*No good
replains by
corrected
copy*

*Chq - ~~210.25~~ Cr. Mills 210.25
Cr. 238.38
or amt 28.13
Mills 210.25
Expense 98.75
28.12 or amt 28.12
or amt 98.75
or amt 210.25*

WATSON-JONES, INC.
PRINTERS
633 THIRD STREET
SAN DIEGO, CALIFORNIA
A printing plant that has the organization, ability and equipment to produce good printing in the most economical manner.
TELEPHONE FRANKLIN 1164

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR AND TREASURER
WELLS A. RATHBUN
SECRETARY

PHONE
TRINITY 5706



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS.. LOS ANGELES. CALIF..

January 11, 1929

Ed Fletcher Co.
920 Eighth St.
San Diego, California

Gentlemen:

We are enclosing our check in the
amount of \$327.75.

Total due Ed Fletcher Co. on sale to D.L. Jenkins		\$454.62
1/2 of discount allowed	\$ 28.12	28.12
Amount due from Ed. Fletcher to J.P.Mills Org. on Title charges paid by this office	\$ 98.75	426.50
		<u>\$126.87</u>

Amt remitted to E.Fletcher....\$327.75

Very truly yours,

JOHN P. MILLS ORG., INC.

enc.
rm

BY A.P. McGuigan
A.P. McGuigan - Treasurer

P.S. For further information regarding title charges will refer you to our letters of December 4, December 18 and December 29.

JPMOrg., By APMcG

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR AND TREASURER
WELLS A. RATHBUN
SECRETARY

PHONE
TRINITY 5706



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS.. LOS ANGELES. CALIF..

January 11, 1929

Col. Ed Fletcher
920 - 8th Street
San Diego
California

Dear Sir:

Enclosed is U. S. Money Order for \$14.00, endorsed by us. This is a payment on Mrs. Rosetta M. Walsh's contract. Mail her receipt to 653 W. Onendago Street, Syracuse, New York.

Rec. sent 1/12

Very truly yours,
JOHN P. MILLS ORGANIZATION, INC.

A.P. McGuigan
A. P. McGuigan - Treasurer

H-encl

*238.38
28.12
210.26*

*693
56.25
636.75
210.26
426.49*

*deposited
1/16/29*

*426.48
227.70
198.78*

*Lot 1 Bl. 3 Aas
3200
Banner*

*Disc allowed 56.25
Mills 28.12
Sketches 28.13*

*692.00
56.25
636.75*

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR AND TREASURER
WELLS A. RATHBUN
SECRETARY



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS.. LOS ANGELES, CALIF..
January 16, 1929

62279
60879
14
62279
173.37
200.32

Ed Fletcher Co.
920 Eighth St.
San Diego, California

Gentlemen:

We are enclosing our checks in the amounts of \$45.00 and \$40.63 to cover the following payments.

Carpenter	Mo col	\$ 45.00
"	tax	40.63 12.63
Harvey	Mo col	28.00
		11 3 13

4063
43
1267
24
45.63

Check of \$14.00 to apply on monthly payment of A.H.G. Gunn - check drawn in your favor.

Check endorsed by us to cover monthly payment on contract of D.J. Holderback, \$38.00.

Very truly yours,

JOHN P. MILLS ORG., INC.

BY A.P. McGuigan
A.P. McGuigan - Treasurer

encs.
rm

JOHN P. MILLS ORGANIZATION, INC.

JOHN P. MILLS
PRESIDENT

PHONE
MAIN 8151



623 COMMONWEALTH BUILDING
SAN DIEGO, CALIFORNIA

January 17th, 1929.

January 17, 1929.

John P. Mills Organization,
1101 Pershing Square Building,
Los Angeles, California.

Gentlemen:

Enclosed herewith find
contracts with M. T. Harvey covering the South Half of
Lot 9, Block H, Avocado Acres No. 5 and A. C & C. H.
Beckman covering the North Half of Lot 5, Block B, Avocado
Acres No. 2.

Yours very truly,

ED FLETCHER COMPANY

KLM

Col. Ed. Fletcher,
1020-9th St.,
San Diego, Calif.

Dear Sir:

We hand you herewith the following contract
on Avocado Acres No. 1:

2A-66 Clarence A. and Winnie Price Vincent,
No. 60:26' Lot 10 and So. 35' Lot 9, Blk. 3, \$5535.00 ✓

Yours very truly,

John P. Mills Organization Inc.,

By Richard E. DeLoe

January 17, 1929.

John P. Mills Organization,
Commonwealth Building,
San Diego, Calif.

Gentlemen:

Enclosed herewith
find contract covering Lot 20, Block "H"
Avocado Acres No. 5 with Francis W. Dolan.

Yours very truly,

ED FLETCHER COMPANY

KLM

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR AND TREASURER
WELLS A. RATHBUN
SECRETARY



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS., LOS ANGELES, CALIF.,

January 18, 1929

Ed Fletcher Co,
920 Eighth St.
San Diego, California

Gentlemen:

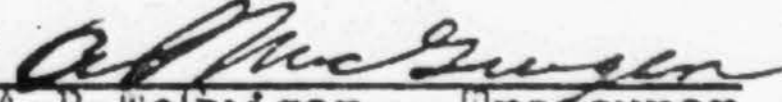
We are enclosing the following checks:

Check for \$15.00 - drawn by C.H. Bancroft
N $\frac{1}{2}$ -8-I-5
" " \$25.00 - endorsed to you by
Dora Darney
" " \$ 5.00 - together with \$25.00
check completes the
#30 monthly payment on
contract of Dora Darney.

Very truly yours,

JOHN P. MILLS ORG., INC.

encs.
rm

BY 
A.P. McGuigan - Treasurer

P.S. Kindly change address of Dora Darney to
2828 S. Harvard Blvd., Los Angeles, Calif.

January 17, 1929.

John P. Mills Organization,
Commonwealth Building,
San Diego, California.

Gentlemen:

Enclosed find
certificate of title covering

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR AND TREASURER
WELLS A. RATHBUN
SECRETARY

PHONE
TRINITY 5706



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS.. LOS ANGELES. CALIF..

January 21, 1929

Ed. Fletcher Co.
920 Eighth St.
San Diego, California

Gentlemen:

We are enclosing our check in
the amount of \$500.00 which is a collection
on contract of Anna B. Gray, N $\frac{1}{2}$ -1-J-#5.

Very truly yours,
JOHN P. MILLS ORG., INC.

BY A.P. McGuigan
A.P. McGuigan - Treasurer

enc.
rm

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR AND TREASURER
WELLS A. RATHBUN
SECRETARY

PHONE
TRINITY 5706



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS.. LOS ANGELES. CALIF..

January 22, 1929

Ed Fletcher Co.
920 Eighth St.
San Diego, California

Gentlemen:

We are enclosing herewith two
checks drawn by Mrs. Blanche Cresse to
cover monthly payments on contracts of
C.L. Cresse and L.S. VanHorn.

Very truly yours,
JOHN P. MILLS ORG., INC.

BY A.P. McGuigan
A.P. McGuigan - Treasurer

encs.
rm

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR AND TREASURER
WELLS A. RATHBUN
SECRETARY



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS.. LOS ANGELES. CALIF..

January 23, 1929

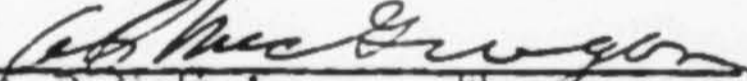
Ed Fletcher Co.
920 Eighth St.
San Diego, California

Gentlemen:

We are enclosing our check in
the amount of \$15.00 which is monthly col-
lection on contract of John A. Norborg.

Very truly yours,

JOHN P. MILLS ORG., INC.

BY 
A.P. McGuigan - Treasurer

enc.
rm

PHONE
TRINITY 5706

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR AND TREASURER
WELLS A. RATHBUN
SECRETARY



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS.. LOS ANGELES. CALIF..

January 24, 1929


Ed Fletcher Co.
920 Eighth St.
San Diego, California

Gentlemen:

We are enclosing check in the
amount of \$15.00 to be applied on monthly
collection on contract of O. H. Bancroft.

Very truly yours,

JOHN P. MILLS ORG., INC.

BY 
A.P. McGuigan - Treasurer

enc.
rm

PHONE
TRINITY 5706

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR AND TREASURER
WELLS A. RATHBUN
SECRETARY



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS.. LOS ANGELES. CALIF..

January 28, 1929

Ed. Fletcher Co.
920 Eighth St.
San Diego, California

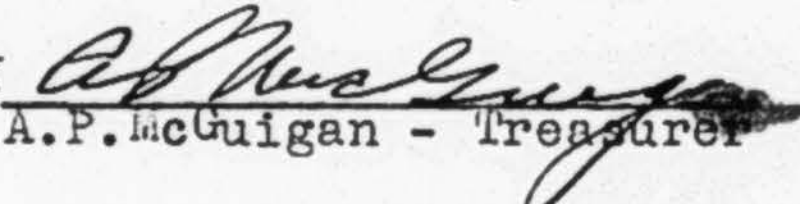
Gentlemen:

We are enclosing our check in
the amount of \$99.00 which is monthly
collection on contracts of Fred Handloser,
\$69.00 and Emil Lehmann, \$30.00.

Very truly yours,

JOHN P. MILLS ORG., INC.

encs.
rm

BY 
A.P. McGuigan - Treasurer

*Ck endorsed
over to La Brist
Nall Bk.*

PHONE
TRINITY 5706

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR AND TREASURER
WELLS A. RATHBUN
SECRETARY



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS.. LOS ANGELES. CALIF..

January 29, 1929

Ed Fletcher Co.
920 Eighth St.
San Diego, California

Gentlemen:

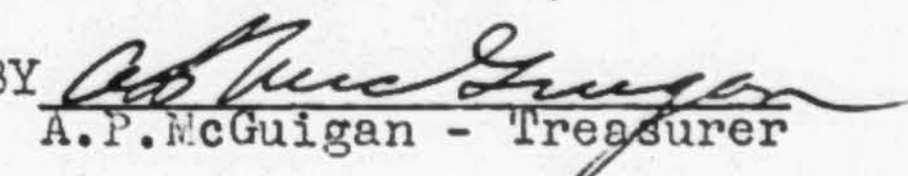
We are enclosing our check in the
amount of \$ 79.40 to be applied on monthly
payments as follows:

Wm. H. Jones	-	\$ 78.15
E. H. Jobs	-	1.25

Very truly yours,

JOHN P. MILLS ORG., INC.

encs.
rm

BY 
A.P. McGuigan - Treasurer

PHONE
TRINITY 5706

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR AND TREASURER
WELLS A. RATHBUN
SECRETARY

PHONE
TRINITY 5706



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS.. LOS ANGELES, CALIF..

~~September~~ 29, 1929

January

Colonel Ed Fletcher,
920 Eighth Street,
San Diego, California

Dear Colonel:

Under date of December 4th, I sent you a Guarantee of Title which you had furnished Mrs. Harrison, which you agreed to have corrected to show title free and clear of easements for road purposes. Under date of December 10th, you stated the matter was to be taken care of as soon as possible.

I am in receipt of a letter dated January 27th, from Mrs. Harrison, in which she states she has not as yet received the corrected title. I have her deed in this office and if you would be good enough to secure the corrected Guarantee of Title, I will forward both instruments to Mrs. Harrison at once.

Yours very truly,

JOHN P. MILLS ORGANIZATION, INC.

Wells A. Rathbun
Wells A. Rathbun - Secretary

WAR.r

CC-Mrs. J. W. Harrison,
Hillcrest Drive,
Encinitas, California

January 30, 1929.

John P. Mills Organization,
Pershing Square Building,
Los Angeles, California.

Gentlemen:

On August 22d you sent us a contract with May Talbott covering the Southerly 60.14 feet of Lot 21 and the Northerly 10 feet of Lot 22, Bl. 3. The contract was written up on the old form and we asked Mrs. Ely to get a new contract signed up on the new form of contract, with correct legal description, etc. We have never heard anything further from this. Will you please let us know the status of the sale at this time.

Yours very truly,

ED FLETCHER COMPANY

KLM

1-5-28

JOHN P. MILLS ORGANIZATION, INC.,
1101 Pershing Square Bldg.
Los Angeles, Calif.

Col. Ed Fletcher,
920 - Eighth Street,
San Diego, California.

August 22, 1928

2-A-45

Dear Sir:

We hand you herewith contract covering Lot Sly 60.14 ft.
Lot 21 and Nly 10 ft of Lot 22
Block 3, No.1 by May Talbott for \$ 2340.00

Amount down payment required - - - - -	(%)	\$ 585.00
Total received from purchaser - - - - -	\$	585.00
Less Commission retained by JPMO - - (. %)	\$	585.00
Balance remitted herewith (Ck. #)	\$	--

To be applied as follows:

Down Payment - - - - -	\$ 585.00
Monthly installment on principal - - - - -	\$
Deferred interest - - - - -	\$
Cash discount allowed - - - - -	\$ 585.00

Total commission on sale (%) \$

Sale Price	\$2340.00	Very truly yours,
Release Price	1010.81	JOHN P. MILLS ORGANIZATION, INC.,
Total commission to JPMOrg.	\$1329.19	BY <i>Wells A. Rathbun</i>
Amount retained by JPMOrg.	585.00	
Balance due JPMOrg.	\$ 744.19.	

Received above contract and remittance.

COLONEL ED FLETCHER

BY *[Signature]*

*make insertion
for rest #
by letter
one year case
map no.*

By special agreement with J.P. Mills
it was agreed that all trees on this tract
were to be two year olds - instead of includ-
ing this in the contract get a letter from
either J.P. or Col. Fletcher to that effect.

one year map no.
new form contract

Agreement for the Sale of Real Estate

THIS AGREEMENT, made in duplicate and entered into this 8th day of August, 1928, 8

between ED FLETCHER, of San Diego, California, hereinafter called the SELLER, First Party, and

MAY TALBOTT, a widow

hereinafter called the BUYER, Second Party.

WITNESSETH: That said SELLER for and in consideration of the covenants and agreements on the part of said BUYER hereinafter contained agrees to sell and convey unto said BUYER all that certain lot....., piece..... or parcel..... of land situate in the County of San Diego, State of California, more particularly bounded and described as follows:

South 60.14 feet of Lot Twenty-one (21) and the north 10 feet of Lot
Twenty-two (22)
Lot..... Block..... of Ed Fletcher's Avocado Acres No. 1

as per map No..... filed with the County Recorder of said San Diego County all within the San Dieguito Irrigation District, for the sum or price of TWENTY-THREE HUNDRED FORTY & no/100 Dollars (\$ 2340.00)

lawful money of the United States, which said sum or price BUYER agrees to pay to the SELLER in the following manner, to-wit: FIVE HUNDRED EIGHTY-FIVE & no/100 - - - - Dollars (\$ 585.00)

upon the execution and delivery of this agreement, the receipt of which is hereby acknowledged, and the further sum of SEVENTEEN HUNDRED FIFTY-FIVE (\$1755.00) Dollars in monthly install-
ments of at least THIRTY-SIX (\$36.00) Dollars each - including interest,
payable on or before the 8th day of each month hereafter, commencing
M.T. on the 8th day of September, 1928.

with interest at the rate of seven per cent (7%) per annum on all deferred installments of said purchase price remaining unpaid, from date until paid, interest payable monthly; and provided further that all unpaid balance shall become immediately due and payable Five (5) years from the date hereof; and further consideration of, and upon the terms and conditions hereinafter set forth.

The Seller agrees, as a personal covenant to plant at least sixteen (16) avocado trees on each lot, if the trees are not already planted; said planting to be within ninety (90) days from date of this agreement, providing that time of sale shall be the proper planting season, and in any event within six (6) months from date hereof, and will care for the trees in good farmer-like manner for avocado culture, for a period of three (3) years from the date of planting trees; seller to use the portable spray system while taking care of the orchards for the three-year period wherever practicable; Seller further agrees that where the Buyer builds on the property and Seller is to give the trees three (3) years free care, he will continue the use of the portable spray so long as it is his obligation so to do; Seller further agrees to put cast iron mains in front of all lots under the usual sub-division agreement, approved by the Irrigation District, the size to be designated by the District, and to put pipe lines to the highest point on the property bought by each purchaser when said purchaser takes possession, without any expense to the Buyer.

The Seller further agrees that at the end of the three (3) year period he will make a new contract for the care of the trees for an additional period of three (3) years at a price of actual cost to Buyer plus 10% if the Buyer so desires. In case the Seller defaults in the above mentioned covenants, the Buyer may have the right to enter into possession of this property for the purpose of caring for same and may charge the Seller a reasonable sum for such necessary care as is given.

IT IS FURTHER UNDERSTOOD AND AGREED by and between the Parties hereto as follows, to-wit: BUYER agrees that the SELLER shall have the privilege of growing seasonable crops between the trees for his own use and benefit; the BUYER agrees to pay the cost of water monthly or within fifteen (15) days after bill is presented for the

use of water to Ed Fletcher

The BUYER agrees to pay at least ten (10) days before the same become delinquent, all liens, assessments, charges and taxes of every kind and nature hereafter levied, assessed or accrued against said property, including taxes for the fiscal year 1928-1929 and failing in this, the SELLER shall have the right to pay the same, and the amount thereof, together with interest thereon at the rate of ten per cent (10%) per annum from the date of payment, shall be repaid by said BUYER to said SELLER on demand.

The BUYER agrees not to record this agreement or any copy thereof or reference thereto, and in the event that the same is so recorded by said BUYER or by anyone acting by, through or under said BUYER all right, interest and estate of said BUYER hereunder shall at the election of the SELLER forthwith ipso facto cease and terminate.

This Agreement shall not, nor shall any interest therein or thereunder be transferred or assigned by the BUYER without the written consent of the SELLER first obtained nor until a fee of Two Dollars (\$2.00) for each such assignment or transfer is paid to the SELLER, together with all interest and other payments due hereunder to the date thereof, and any attempted assignment, transfer or conveyance in violation hereof shall be void and of no effect, and if SELLER so elects shall forthwith ipso facto terminate all rights of BUYER hereunder.

BUYER agrees in the occupancy and use of said property to observe all laws, ordinances, rules and regulations of the United States, of the State of California, of the municipality or political subdivision in which said property is located, and of all officers or boards authorized by law to make rules and regulations with reference thereto.

The SELLER shall have the right for itself or its agent or agents, to enter upon said property at any time during the term of this Agreement for the purpose of examining same.

Time is hereby declared to be of the essence of this Agreement and strict performance by the BUYER of each and all of the BUYER'S obligations hereunder is a condition precedent to BUYER'S right to conveyance. Should default be made in the payment of any installment of principal or interest when due, or in the repayment on demand of any sum herein agreed to be repaid, or in the strict performance of any other obligations herein on BUYER'S part to be paid, kept or performed, then in every or any such event, the SELLER may at SELLER'S option, either:

(a) Terminate all rights of BUYER hereunder, and all of BUYER'S interest in and to the lands and other property described herein; or

(b) Elect to consider the whole unpaid balance of said purchase price, together with all accrued interest thereon, all advances made and all other sums herein required to be paid by the BUYER, with interest thereon, immediately due and payable, and the same shall thereupon become immediately due and payable, and said SELLER may enforce said SELLER'S rights hereunder by any appropriate equitable or legal remedy.

The BUYER agrees to pay all costs and expenses of any action or proceedings commenced by the SELLER to enforce this Agreement, including reasonable Attorney's fees, in the event that judgment is rendered in favor of the said SELLER.

Forthwith upon BUYER'S default hereunder, SELLER shall have the right to enter upon said premises and take exclusive possession thereof with or without process of law.

The SELLER may upon default of the BUYER exercise any privilege option or right hereunder without tender or offer of performance on its part as a condition precedent thereto and without notice of any kind to the said BUYER.

No waiver by the SELLER shall be construed to be a waiver of any succeeding breach of the same or any other covenant, agreement and/or condition of this Agreement; nor shall any delay or omission of the SELLER in exercising any rights, powers or remedies herein provided, be construed as a waiver of any such right or acquiescence therein, nor shall the acceptance of any payment not made at the time and in the manner herein provided be construed as a waiver of strict performance as to future payments, but any default occurring hereunder shall be construed as a continuing default, and the SELLER may at any time during the continuance thereof exercise every such right, power or remedy.

THIS AGREEMENT is made and executed by the SELLER and accepted by the BUYER subject to the following conditions subsequent, which it is hereby agreed shall apply to said land as well before the execution and delivery of said deed by the said SELLER as after said deed has been executed and delivered, and shall also be contained in said deed, to-wit:

- (1) That said premises shall be used for ranch, farm or residence purposes only;
- (2) That no building other than a dwelling house, private stable and necessary garage and outbuildings shall be erected, placed, constructed and/or maintained, or permitted to be erected, placed, constructed and/or maintained on any of the land herein conveyed;
- (3) That no dwelling house costing less than.....Fifteen Hundred.....Dollars (\$.....1500.00.) shall be constructed or placed, or permitted to be constructed or placed, or to remain on any of the land herein conveyed; PROVIDED, HOWEVER, that a temporary dwelling, or the use of a portion of a garage as a dwelling for a period of not exceeding TWO (2) YEARS from date hereof, shall not be deemed to be a breach of this condition;
- (4) Before any building shall be constructed or placed or permitted to be constructed or placed or to remain on any of the land herein conveyed, the Purchaser must first secure the written approval of the building plans by the SELLER.
- (5) That the land herein conveyed shall not be owned or occupied by any person not of the Caucasian race.
- (6) That all houses, and/or out-buildings are to be set back twenty (20) feet from the front property line;

The conditions subsequent above set forth, with the exception of the condition subsequent set forth in Clause Five above shall in all respects terminate and end and be of no further effect on and after January 1st, 1948.

Upon the breach of any of the foregoing conditions, said premises together with the appurtenances thereto belonging, shall revert to and be forfeited to the grantor, its successors and assigns, and they and each of them shall have the right of immediate re-entry thereon. But the breach of any of the foregoing conditions, or any re-entry by reason of such breach, shall not defeat nor affect the lien of any mortgage or deed of trust made in good faith for value upon said land; but such breach may be enjoined, abated or remedied by appropriate proceedings notwithstanding the lien of said trust deed or mortgage; provided, however, that each and all of said conditions subsequent shall remain at all times in full force and effect as against and shall be binding upon the estate acquired by anyone and the successors and assigns of anyone acquiring title under or through any such deed of trust or mortgage, and a forfeiture and re-entry may be had thereon following any breach thereof.

Whenever the BUYER shall have paid said purchase price, including interest, taxes and assessments as aforesaid, if made within the time aforesaid, and shall have made all other payments required of BUYER to be made hereunder, together with interest thereon, and shall have complied with all other terms, covenants and conditions hereof, strictly at the time, and in the manner herein provided, and shall have surrendered this Agreement to the SELLER, the SELLER hereby agrees to convey said premises to said BUYER subject to the above conditions subsequent and to furnish a guarantee of title showing title to said lands vested in the SELLER, free of all incumbrances made or suffered by it at the date of said conveyance, except as herein mentioned and subject to all clouds, liens and incumbrances made or suffered by the BUYER.

IT IS UNDERSTOOD AND AGREED that the term "Person" shall include corporation; that the masculine gender shall include the feminine and neuter genders and vice versa; that the singular number shall include the plural and the plural number the singular; all wherever and as the context of the language herein contained shall indicate.

IT IS FURTHER AGREED that SELLER may at any time at its option, execute and deliver to the said BUYER a deed conveying said premises and property in accordance with the terms of this Agreement, subject to the matters herein set forth and the said BUYER agrees, upon receipt thereof, to execute and deliver to said SELLER, BUYER'S promissory note, or notes, for the balance of the purchase price then remaining unpaid, payable to the SELLER in the amounts, at the time or times and with the interest above specified, and as security for the payment thereof to make, execute and deliver, at the option of the SELLER, a Trust Deed which shall be a valid first lien on said property; said notes and said Trust Deed to be in the ordinary form of promissory note, and Trust Deed of the Fidelity Mutual Corporation, of San Diego, California.

It is expressly agreed that in the event any covenant, condition or restriction herein contained is invalid or is held to be invalid or void by any Court of competent jurisdiction, such invalidity or voidness shall in no way affect any valid covenant or condition herein contained.

The cost of recording the Deed to the BUYER and said Trust Deed shall be paid by the BUYER; and the cost of the Guarantee of Title to be furnished by the SELLER to the BUYER as hereinbefore provided, by the SELLER, but said Guarantee of Title shall be continued at the cost of the BUYER to show said Deed and Trust Deed a first lien on said land.

IT IS FURTHER UNDERSTOOD that this Agreement shall inure to the benefit of and bind the heirs, executors, administrators, devisees, successors and assigns of the respective parties hereto.

IT IS FURTHER UNDERSTOOD AND AGREED that said property has been inspected by the BUYER or the BUYER'S duly authorized agent, that the same is and has been purchased by the BUYER as a result of said inspection, and not upon any representation made by the SELLER or any Selling Agent or other agent of the SELLER, and the BUYER hereby expressly waives any and all claims for damages by reason of any forfeiture, cancellation or foreclosure of this Agreement or otherwise, because of any representation made by any person whomsoever other than as contained in this Agreement, and the SELLER shall not be responsible or liable for any inducement, promise, representation, agreement, condition or stipulation not specifically set forth herein.

IT IS THOROUGHLY UNDERSTOOD THAT THE SELLER DOES NOT GUARANTEE OR PROMISE IN ANY WAY TO RE-SELL SAID PREMISES OR ANY PART THEREOF, AND IT IS EXPRESSLY UNDERSTOOD BY THE BUYER THAT ALL ACREAGE OR FRACTIONAL PARTS OF AN ACRE ARE FIGURED TO THE CENTER OF THE STREET.

IN WITNESS WHEREOF, the Party of the First Part has caused his name to be hereunto affixed and the Party of the Second Part has executed the same in duplicate, all as of the day and year first above written.

Ed Fletcher
May Talbott
 Seller

[Signature]
 Witness

Buyer

Witness

Buyer

UNDER THE TERMS OF THE ABOVE CONTRACT NO ASSIGNMENT CAN BE MADE WITHOUT THE WRITTEN CONSENT OF ED FLETCHER.

ASSIGNMENT	ASSIGNEE'S ACCEPTANCE
San Diego, Cal.,..... For Value received I do hereby grant and assign to all my right, title and interest in and to the foregoing agreement and in and to the property within described.	The undersigned assignee named in the Assignment of the foregoing Agreement, hereby approves and accepts the same subject to all the terms, covenants and condi- tions thereof, and agrees to make all payments therein named. Address.....

SELLER'S CONSENT

ED FLETCHER, owner of the property described in the foregoing Agreement, hereby consents to the foregoing assignment.

ASSIGNMENT	ASSIGNEE'S ACCEPTANCE
San Diego, Cal.,..... For Value received I do hereby grant and assign to all my right, title and interest in and to the foregoing agreement and in and to the property within described.	The undersigned assignee named in the Assignment of the foregoing Agreement, hereby approves and accepts the same subject to all the terms, covenants and condi- tions thereof, and agrees to make all payments therein named. Address.....

SELLER'S CONSENT

ED FLETCHER, owner of the property described in the foregoing Agreement, hereby consents to the foregoing assignment.

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR AND TREASURER
WELLS A. RATHBUN
SECRETARY



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS.. LOS ANGELES. CALIF..

January 31, 1929

January 30, 1929.

John P. Mills Organization, Inc.,
11th Floor Pershing Square Building,
Los Angeles, California.

Gentlemen:

We are in receipt
of your check for \$79.40 which includes a payment
of \$1.25 by E. H. Jobes. Will you kindly tell
us what this payment covers.

Yours very truly,
ED FLETCHER COMPANY

KLEM

Ed Fletcher Co.
920 Eighth St.
San Diego, California

Gentlemen:

When making the down payment
to this office Mr. Jobes paid us a total
of \$250.00 rather than the 25% or \$248.75.
The \$1.25 is, therefore, to be applied on
the principal of his contract.

Very truly yours,

JOHN P. MILLS ORG., INC.

BY A. P. McGuigan
A. P. McGuigan - Treasurer

rm

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR AND TREASURER
WELLS A. RATHBUN
SECRETARY

PHONE
TRINITY 5706



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS.. LOS ANGELES, CALIF..

February 1, 1929

Ed Fletcher Co.
920 Eighth St.
San Diego, California

Gentlemen:

The contract of May Talbott
was canceled and the lot opened for re-
sale several months ago.

Very truly yours,

JOHN P. MILLS ORG., INC.

BY *A.P. McGuigan*
A.P. McGuigan - Treasurer

rm

February 1, 1929.

John P. Mills Organization, Inc.,
Pershing Square Building,
Los Angeles, California.

Attention Mr. Wells Rathbun

Friend Rathbun:

Enclosed find copy of
letter to Mrs. Harrison that is explanatory, and in
answer to your letter of January 29th.

Am sorry for the delay but
all is well that ends well!

Very sincerely yours,

EF:KLM

*Now never
put three
law books*

February 1, 1929.

John P. Mills Organization, Inc.,
Pershing Square Building,
Los Angeles, California.

Gentlemen:

Answering your
letter of January 11th, enclosed find corrected
copy of remittal statement covering Lot 20,
Block N Avocado Acres No. 7, showing the release
price \$712.50.

Yours very truly,

KLM

February 2, 1929.

John P. Mills Organization,
Pershing Square Building,
Los Angeles, California.

Gentlemen:

There seems to be some
misunderstanding regarding the Robert M. Tyler
payments. He claims he made a payment to you
on Sept. 10th and has a receipt signed by E. L.
Charleston. Our records show that he made the down
payment of \$240.00, the next payment, \$15.00, was
made on Oct. 20th, \$15 on Nov. 6th, \$15 on Dec. 6th
and \$15 on Jan. 8th. Will you please see if you
have a payment of which you have failed to give us
a record.

Yours very truly,

ED FLETCHER COMPANY

KLM

February 4th,
1 9 2 9

Mr. John P. Mills,
Commonwealth Bldg.,
San Diego, Calif.

My dear John:

I have had one or two of your salesmen come to me and want to sell some of my property. So far I have absolutely done business with none of them as in no way did I want to interfere with your organization but you are now selling your own property and they claim to be on their own and that you have no strings on them.

One of the parties is a man named Smith in Los Angeles that used to be with you and there is another party in San Diego.

Before allowing them to sell any of my property I thought that the only courteous thing to do was to write you in relation thereto.

I have not given up doing business with you again one of these days.

I think you are making a mistake of ever going to Las Vegas of which I have read about - your interview in the newspapers. My advice is for you to saw wood right here in San Diego county.

In my opinion, there is going to be endless litigation. The supreme court of the United States will have to decide the question of the Boulder Dam being built and that will take five to eight years.

I put over an honest to goodness syndicate which has acquired everything including Rancho Santa Fe and the Whiteny lands to the ocean. That deal is on. A couple of hundred thousand dollars has been paid and they will do big things as soon as the landscape engineer, Mr. Cheney, submits definite plans for a final approval.

I will have a Los Angeles and San Francisco crowd working on a syndication of Fletcher Hills.

I hear you sold most of your Encinitas property and I am mighty glad of it.

This spring I am sure you will make a killing on that property west of the highway and north of Encinitas.

With kind personal regards and wishing you every success, I am

Yours very truly,

EF:KA

FEB 5 1929

February 4, 1929.

John P. Mills Organization,
Pershing Square Building,
Los Angeles, California.

Gentlemen:

Enclosed herewith find contract with D. H. & E. J. Trumble covering the southerly one-half of Lot 10, Block J, Avocado Acres No. 5.

Yours very truly,

KLM

February 4, 1929.

John P. Mills Organization,
Commonwealth Building,
San Diego, California.

Gentlemen:

Enclosed herewith
find contract with Clarence Vincent covering parts of
Lots 9 and 10, Block 3, Avocado Acres No. 1.

In sending this contract
to Mr. Vincent, will you please remind him of his
payment due Jan. 24th. We will send him a notice, also.

Yours very truly,

ED FLETCHER COMPANY

KLM

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR AND TREASURER
WELLS A. RATHBUN
SECRETARY



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS., LOS ANGELES, CALIF..

February 4, 1929

Ed Fletcher Co.
920 Eighth St.
San Diego, California

Gentlemen:

We are enclosing our check in
the amount of \$15.00 to cover monthly col-
lection on contract of Winifred Seaver,
Lot 33, Block D, Avocado Acres No. 4.

Very truly yours,

JOHN P. MILLS ORG., INC.

BY *Wells A. Rathbun*
Wells A. Rathbun - Sec.

enc.
rm

PHONE
TRINITY 5706

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR AND TREASURER
WELLS A. RATHBUN
SECRETARY



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS.. LOS ANGELES, CALIF..

February 6, 1929

Ed Fletcher Co.
920 Eighth St.
San Diego, California

Gentlemen:

We are enclosing herewith
check in the amount of \$23.00 to cover
monthly installment on contract of Mrs.
Olefine Johnson.

Very truly yours,

JOHN P. MILLS ORG., INC.

enc.
rm

BY A.P. McGuigan
A.P. McGuigan - Treasurer.

(*off short should be \$23.09*)

PHONE
TRINITY 5706

JOHN P. MILLS
PRESIDENT

PHONE
MAIN 8151



623 COMMONWEALTH BUILDING
SAN DIEGO, CALIFORNIA

February 7, 1929

Col. Ed Fletcher
1020 Ninth Street
San Diego, California

Attention: Miss K. May

Dear Sir:

Our records show contingent
commissions due the John P. Mills Organization, Inc.
as of January 31, 1929 to be \$35,678.96. We are in-
closing list showing balances due on various contracts.

Yours very truly,

JOHN P. MILLS ORGANIZATION, INC.

BY Phoebe Tice
Phoebe Tice, Auditor

PT
1 Incl.

JOHN P. MILLS CONTINGENT COMMISSION BALANCE

- 2 -

JANUARY 31, 1929

2A-59	Anderson, J. Henry	\$ 1,314.50 ✓
2A-33	Armstrong, Florence B. -	461.27 ✓
2A-117	Art, Lee	802.50 ✓
2A-123	Adams, Eva B.	536.25 ✓
2A-86	Betts, Mary M.	299.43 ✓
2A-54	Boehlke, Wm. & Bertha	960.26 ✓
2A-48	Brown, Dorothy E.	409.50 ✓
2A-37	Brownell, Mary C.	482.47 ✓
2A-108	Blilie & McLaughlin	619.97 ✓
2A-103	Carlson & Simpson	359.85 ✓
2A-25	Chowning, Thos. J.	292.90 ✓
2A-74	Collins, Hazel	458.52 ✓
2A-90	Culbertson, John	497.32 ✓
2A-112	Dolan, Francis	525.00 ✓
2A-107	Dry, James & Pearl	925.00 ✓
2A-7	Earnhart, Laura H.	507.29 ✓
2A-78	Estey & Snyder	490.35 ✓
2A-17	Evans, Abbie & Fannie E.	583.62 ✓
2A-81	Elliott, Chas. I.	370.89 ✓
2A-4	Eubank, George	1,038.32 ✓
2A-91	Gibson, David	1,500.00 ✓
2A-63	Gerhard, Fred	306.46 ✓
2A-26	Glynn, Eddie	301.24 ✓
2A-113	Gott, Hugh C.	291.26 ✓
2A-120	Goff, Amelia	350.96 ✓
2A-75	Granzou, Wm. H.	281.45 ✓
2A-127	Green, Louise D.	347.95 ✓
2A-69	Greene, Chas. H.	181.54 ✓
2A-14	Hassad, David F.	299.53 ✓
2A-72	Huey, Chas.	530.16 ✓
2A-56	Hensley, Sophie	513.65 ✓
2A-58	Hensley, Sophie	288.05 ✓
2A-80	Hoobler, H.L.	363.55 ✓
2A-39	Hughes, Robert	230.83 ✓
2A-135	Hunt, Paul Thomas	378.25 ✓
2A-21	James, Robt.	518.75 ✓
2A-8	Kelley, Ada	532.00 ✓
2A-118	Kelley, Chas. W.	228.00 ✓
2A-53	Lancaster, B.H.	153.51 ✓
2A-100	Lovejoy, Harriett	1,134.94 ✓
2A-122	LaPolla, W.V.	327.87 ✓
2A-67	McFarland, Anna F.	1,106.25 ✓
2A-101	Noble, Amanda C.	875.00 ✓
2A-51	Noble, Amanda C.	1,785.00 ✓
2A-46	Olsen, Anna & Wolfe, L.A.	280.91 ✓
2A-28	Parker, Blanche	301.43 ✓
2A-9	Peck, Geo. L.	637.83 ✓
2A-32	Pollock, Harry F.	- - - ✓
2A-85	Pruden Maud	218.38 ✓
2A-116	Peter, Chas. AA.	776.52 ✓
2A-57	Quayle, Theodore	730.61 ✓
2A-10	Ross, Murdock	555.37 ✓
2A-15	Rowland, Frank	316.43 ✓
2A-2	Sechler, Roy W.	1,039.93 ✓
2A-38	Smith, Ruth	188.87 ✓
2A-45	Spence, Catherine	220.94 ✓
2A-42	Sutton, Jeanette	530.37 ✓
2A-43	Sutton, Jeanette	530.37 ✓
2A-20	Sutton, Jeannette	396.00 ✓
2A-49	Temple & Thompson	499.89 ✓
2A-11	Trudel, Fred M.	215.76 ✓
2A-1	Tidball, Mary F.	231.67 ✓
2A-73	Thierry, Florence	337.53 ✓
2A-83	Titus, Jennie	213.16 ✓

2A-66	Vincent, Clarence	\$ 1,609.25 ✓
2A-27	Wahl, Charles J.	516.74 ✓
2A-16	Watkins, Lenore	223.30 ✓
2A-104	Ward, Wm. H.	245.93 ✓
2A-119	Wade, James H.	300.36 ✓
		<hr/>
		\$35,678.96



623 COMMONWEALTH BUILDING
SAN DIEGO, CALIFORNIA
February 7th, 1929

Col. Ed. Fletcher,
1020-9th St.,
San Diego, Calif.

Dear Col. Fletcher:

Following is copy of letter which
we recently received from Mr. Rathbun, in our Los
Angeles office:

"Confirming our conversation in the Los
Angelee office recently, I wish that you would please
secure from Col. Fletcher, a letter, which I wish you
would send to me, but addressed to Mrs. Casby, stating that
the water mains will eventually be brought down the
center of the street in front of her property; the water
will also be piped to the highest point on her property
and that proper care of trees will be given two years
from date of sale (if two years is the proper time).
The location of her property is the No. $\frac{1}{2}$ -Lot 16, Avocado
Acres No. 1."

Will you kindly furnish us with this letter
at the earliest possible date so that we may forward
same on to Mr. Rathbun.

Yours very truly,

John P. Mills Organization Inc.,

By Ruth D. Ely

February 8th,
1929

John P. Mills, Org.,
Commonwealth Bldg.,
San Diego, Calif.

Attention Mrs. Ruth D. Ely

Dear Mrs. Ely:

Answering yours of the seventh, enclosed find letter
as per your request.

The contract is for three years care instead of two
as mentioned by you.

Sincerely yours,

EF:AK

3 years

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR AND TREASURER
WELLS A. RATHBUN
SECRETARY

PHONE
TRINITY 5706



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS.. LOS ANGELES, CALIF..

February 8, 1929

Ed Fletcher Co.
920 Eighth St.
San Diego, California

Gentlemen:

We are enclosing our check in
the amount which is to be applied on con-
tract of Robert M. Tyler as per your let-
ter of February 2, 1929.

Very truly yours,

JOHN P. MILLS ORG., INC.

enc.
rm

BY *A. P. McGuigan*
A. P. McGuigan - Treasurer

Tyler - Chandler accy Box 284

*642.14
15
627.17*

February 9, 1929.

John P. Mills Organization, Inc.,
Pershing Square Building,
Los Angeles, California.

Gentlemen:

Enclosed herewith
find statement and check for \$971.51 covering one-half
of collections made during January, 1929.

Yours very truly,
ED FLETCHER COMPANY

KLM



SUBDIVISION SPECIALISTS

610 COMMONWEALTH BUILDING

SAN DIEGO, CALIFORNIA

February 9, 1929

February 9, 1929

John P. Mills Organization,
Commonwealth Building,
San Diego, California.

Gentlemen:

Enclosed find statement

and check for \$1026.50 covering your one-half of money
collected during January, 1929.

Yours very truly,

ED FLETCHER COMPANY

KLM

Col. Ed Fletcher,
1020 9th St.,
San Diego, Calif.

Dear Colonel:

I do not know whether it is true or not, but I understand that a Mrs. Thompson, who has been in my employ some three or four years, is about to resign because she has been able to make a better deal with you for the sale of your coastal avocado lands than she has with me.

If this be true, I would suggest that you do not enter into an agreement with her, as I feel that it would be an injustice to myself under the circumstances.

I am still showing your lands; and just as quick as the present property I am working on, Encinitas Highlands, is cleaned up, it was my intention to clean up the rest of your property under our old contract, if you desired me to do so. I believe that you will receive better results from this sort of a program than you will through making an independent deal with one of my people and having them quit me to go into business for themselves.

Your sincere friend,

JOHN P. MILLS

JPM MW

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR AND TREASURER
WELLS A. RATHBUN
SECRETARY

PHONE
TRINITY 5706



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS., LOS ANGELES, CALIF..

February 14, 1929.

February 15, 1929

John P. Mills Organization,
Pershing Square Building,
Los Angeles, California.

Gentlemen:

Several months
ago you advised you had deals in course of completion
on the following lots:

Avocado Acres No. 5

Block H.

Lot 1
2
3
4
5
8 North one-half
9 " "
10 " "
13

Block I

Lot 9 North one-half
10 South one-half
15

Block J

Lot 4 North Half
11
14 North Half
20 South Half

Block K

Lot 20 North Half

Will you please let us know the status of these deals at the
present time.

Yours very truly,
ED FLETCHER COMPANY

KLM

Mr. John P. Mills
610 Commonwealth Building
San Diego
California

Dear Mr. Mills:

Confirming our conversation
of yesterday, I am pleased to report the follow-
ing facts in connection with the Samantha A.
Depue sale:

Upon examination of our re-
cords, I find the legal description is Lots 3 and
4, Block E, A. A. #4. This property was purchased
for \$1890, which was paid in cash.

Developments subsequent to
the sale indicate that the soil conditions are not
as favorable as reported. Mrs. Depue now demands
that a substitution acceptable to her be made, or
that the purchase price be refunded. I believe
that if you are able to secure a parcel with similar
dimensions as that which she originally purchased,
equally well located, that she will be glad to
exchange properties without any further annoyance
to this company.

In view of the fact that this
client is my aunt, this matter has placed me in
a very embarrassing position, and I appreciate your
offer to handle this matter in a manner entirely
satisfactory to Mrs. Depue without further delay.

Very truly yours,

CCR/H

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR AND TREASURER
WELLS A. RATHBUN
SECRETARY



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS., LOS ANGELES, CALIF.,

February 16, 1929

February 16th,
1929

Mr. John P. Mills, ✓
Commonwealth Bldg.,
San Diego, California.

Friend Mills:

On my return from a week's trip Friday night I find a letter from you dated Fenruary ninth regarding Mrs. Thompson.

I have never asked Mrs. Thompson or any other sales agent of yours directly or indirectly to sell my property. Anything that has been done has been purely voluntarily and they have done it at their own initiative in coming to my office in each case. Mrs. Thompson as well as two or three others have been to see me.

I refused to make any arrangements with them whatever until I wrote you as per my letter of February fourth.

Mrs. Thompson must sever any relations with you before I will even consider a proposition from her if she cares to sell my property. I have made no deal with her of any kind or description.

I want you to feel that I am a friend, that I am not in any way under-cutting or under mining you and under no conditions will I make any deal with her of any kind while she is still in your employ.

I am glad that you feel as you do toward me and want that friendship to continue.

Sincerely your friend,

EF:AK

Ed Fletcher Co.
920 Eighth St.
San Diego, California

Gentlemen:

We are enclosing our check in the amount of \$30.00 to cover monthly payment on contract of Emil Lehmann; also check of \$14.00 issued by A.H.G.Gunn.

Very truly yours,

JOHN P. MILLS ORG., INC.

encs.
rm

BY *A.P. McGuigan*
A.P. McGuigan - Treasurer

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR AND TREASURER
WELLS A. RATHBUN
SECRETARY

PHONE
TRINITY 5706



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS., LOS ANGELES, CALIF.,

February 16, 1929

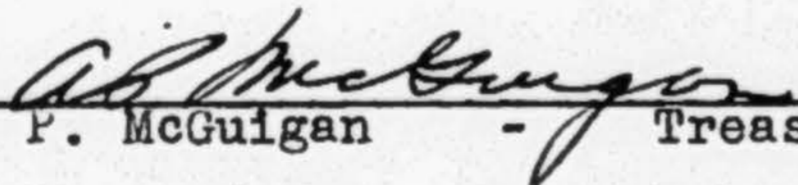
Ed Fletcher Company
1020 Ninth Street
San Diego
California

Atten: K. L. May

Gentlemen:

In reply to your letter of
February 14th, the only lot we are holding on
Avocado Acres #5 is Lot 2, Block H, for P. F.
Davisson.

Very truly yours,
JOHN P. MILLS ORGANIZATION, INC.


A. P. McGuigan - Treasurer

H

February 18, 1929.

John P. Mills Organization,
Pershing Square Building,
Los Angeles, California.

Gentlemen:

Will you please look at your
books and see if Mrs. Samantha Depew paid to you
any of the following amounts, which it is customary
for the buyer to pay:

Recording deed to her	\$1.50
Bringing down certificate in her name	5.00
Escrow fees	<u>5.00</u>
	\$11.50

Certificate No. 202972

Yours very truly,

ED FLETCHER COMPANY

KLM



610 COMMONWEALTH BUILDING
SAN DIEGO, CALIFORNIA

February 23, 1929

Col. Ed Fletcher,
1020 9th St.,
San Diego, Calif.

Dear Colonel:

Kindly find enclosed letter from Dorothy E. Brown, who apparently is desirous of paying up her balance. Will you be kind enough to answer this letter and quote to Miss Brown the discount you will allow her if she pays the balance up in cash.

I think, from her letter, she only owes \$1500.00. If this be the case, we probably have no equity in this contract, so it would be entirely up to you.

Yours very truly,

JOHN P. MILLS ORGANIZATION, INC.

John P. Mills

JPM MW

statement 1/2 - 1/2

*ask Mr. Sabourin Mills
Mr. Fletcher said to charge him with 1/2 discount*

*San Diego Calif.
Feb. 21 - 29*

*Mr. J. P. Mills.
610 Commonwealth Bldg.
San Diego, Calif.*

\$1607.24

Dear Sir;

I purchased a lot at Encinitas from you & Mr. Fletcher Block 3 Lot 7 for \$4100 last Aug. 14th & I owe \$1500 & interest what I would like to know is what discount will you give me on it

if I pay all the balance now^p
the lot was offered to me then
for \$39,500 ~~cash~~ otherwise \$4,000
but I couldn't pay all cash then
so if you will give me a
discount on the bal. I will
arrange to pay it next wk.
I feel for all cash so
soon I am entitled to a
reduction.

Please notify me at
once so I can make arrangements
one way or the other.

Yours Truly,

Dorothy E. Brown.

3976 - 30th St.

San Diego
Calif.

JOHN P. MILLS
PRESIDENT

PHONE
MAIN 8151



SUBDIVISION SPECIALISTS

610 COMMONWEALTH BUILDING

SAN DIEGO, CALIFORNIA

February 23, 1929

Col. Ed Fletcher,
1020 9th St.,
San Diego, Calif.

Dear Colonel:

Kindly find enclosed letter from
one of my salesmen, Mr. Charles Reed.

I wonder what we can do to straight-
en this matter out. Mrs. Depue has had some
soil experts down examining the property which
she bought, and they have condemned it.

If we can give her an equal amount
of land, say in Tract 5, and an equal number
of trees for the same price, she will be satis-
fied.

I am willing to go fifty-fifty with
you in the nature of any sacrifice which has
to be made. Would you be kind enough to get
this matter straightened up?

Sincerely yours,

John P. Mills

John P. Mills, President
JOHN P. MILLS ORGANIZATION, INC.

JPM MW

Gene Ford

February 25, 1929.

Mr. John P. Mills,
John P. Mills Organization,
Commonwealth Building,
San Diego, California.

My dear Mr. Mills:

Answering yours of February 23d will say I do not know what representation you made in the sale of this property, but I do know the soil conditions are good and we will grow as fine avocados on Avocado Acres No. 4 as any in that section, however, I appreciate your position in the matter and will help you where I can.

Considering that Mr. Reed himself sold this property to his aunt and he was in your employ it ill becomes Mr. Reed to write any threats as mentioned in his letter of February 15th. If that is his attitude and he is looking for a fight he can have it.

I will, however, see Mrs. Depue in the next few days and will then submit a report to you.

Yours very truly,

EF:KLM

P. S. Enclosed find copy of letter I have written Mrs. Depue. I will try to work out something to our mutual satisfaction.

E.F.

February 25th, 1929.

Mr. John P. Mills
John P. Mills Organization
San Diego, California.

My dear Mr. Mills:

Two or three of your salesmen have been here asking for maps and prices of my property. Miss May gave them maps and prices, on which there is a 15% commission.

I showed one of your salesmen the avocado orchard, 20 acres back of Solana Beach, and made a price of \$5000 and \$6000 an acre with a 15% commission, but nothing has been done.

However, I want you to know that they have all come to my office. I have not asked a human being working for you to come to my office and no sales have been made. I don't want to get our wires crossed and have any misunderstanding between us. If you wish me to notify any salesmen of yours that they cannot sell my property, I will do so. If you have any suggestions to make as to how we can work together, wish you would outline it for my consideration and it goes without saying if you don't want me to encourage any of your salesmen to sell any of my property, I will tell them so.

Regarding Mrs. Thompson, she informs me that she is going on her own in any event. I told her, out of courtesy to you, that under no circumstances would I want her to sell my property except thru you while in your employ.

Yours very truly,

EF:GMF

P. S. Mr. Hansen is paying 25 percent commission to his salesmen, so Mr. George informed me last night. I will get it confirmed.

E.F.

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR AND TREASURER
WELLS A. RATHBUN
SECRETARY

PHONE
TRINITY 5706



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS., LOS ANGELES, CALIF.,

Feb. 25th, 1929.

Ed Fletcher Co.
920 Eighth St.
San Diego, Calif.

Gentlemen:-

Inclosed herewith please find check for \$15.00
signed by Chas. L. Cresse, payment on Lillian Van Horn
contract.

Yours very truly,

JOHN P. MILLS ORGANIZATION INC.

BY *A. P. McGuigan*

McG:C
Inc.

February 25th,
19 29

John P. Mills Organization,
11th Floor Pershing Square Bldg.,
Los Angeles, Calif.

Gentlemen:

Will you kindly let us know what address you have
for Mrs. Olefine Johnson.

Our records show that it is 117 So. Madison, Pasadena,
California but we have a letter returned from that
address marked Unclaimed.

We shall appreciate this information.

Yours truly,

AK

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR AND TREASURER
WELLS A. RATHBUN
SECRETARY

PHONE
TRINITY 5706



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS.. LOS ANGELES. CALIF..

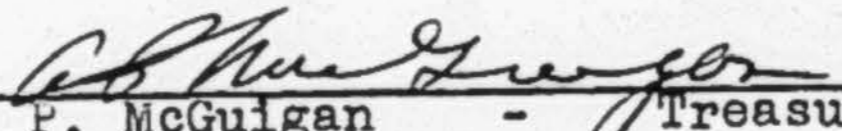
February 26, 1929

Ed Fletcher Co.,
1020 Ninth Street
San Diego
California

Gentlemen:

In reply to your letter of
February 25th regarding Mrs. Olefine Johnson's
address, the only address we have for her is
the same as you have - 117 So. Madison, Pasadena.

Very truly yours,
JOHN P. MILLS ORGANIZATION, INC.


A. P. McGuigan - Treasurer

H

PHONE
TRINITY 5706

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR AND TREASURER
WELLS A. RATHBUN
SECRETARY



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS.. LOS ANGELES. CALIF..

Febr.27th, 1929.

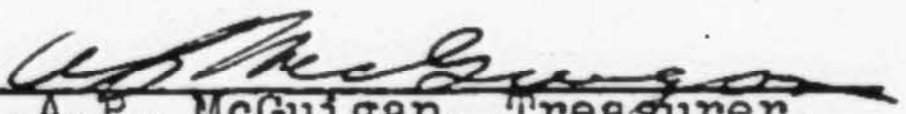
Ed Fletcher Co.
920 Eighth St.
San Diego, Calif.

Dear Sir:-

Inclosed herewith please find our check No. 12293
in the amount of \$15.00 covering collection on John A.
Norborg contract Lot 25 Block E, Avocado Acres.

Yours very truly,

JOHN P. MILLS ORGANIZATION INC.

BY 
A.P. McGuigan, Treasurer.

McG:
C
Inc.

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR AND TREASURER
WELLS A. RATHBUN
SECRETARY

PHONE
TRINITY 5706



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS.. LOS ANGELES. CALIF..

February 28, 1929

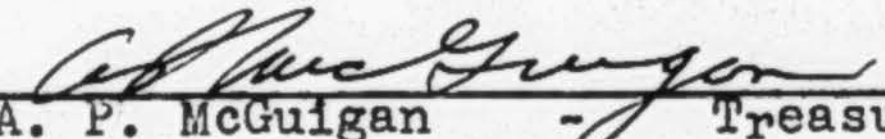
Ed Fletcher Company
920 Eighth Street
San Diego
California

Gentlemen:

Enclosed is check for
\$19.00, monthly collection on Lot 3, Block I,
A. A. #5, being purchased by Olefine Johnson.

Mrs. Johnson's new
address is 251 No. Oakland, Pasadena. ✓

Very truly yours,
JOHN P. MILLS ORGANIZATION, INC.


A. P. McGuigan - Treasurer

H-encl

February 28, 1929.

John P. Mills Organization,
Commonwealth Bldg.,
San Diego, Calif. Attention Miss Tice

Gentlemen:

Will you please deliver to the
bearer, Mr. Vandeburg the unused Agreements of Sale
which we bought for you, keeping enough for your
own use, if you desire.

Yours truly,

March 1, 1929.

Mr. John P. Mills,
Commonwealth Building,
San Diego, California.

My dear Mr. Mills:

I have lost a number of sales in Avocado Acres 1, 2, 3, 4 and 5 because your organization reported certain lots were sold. To my utter amazement I now find that twenty or thirty lots that were supposed to have been sold and reserved by you are unsold.

My understanding now is that no lots are being held by either your San Diego or Los Angeles office excepting Lot 2, Block H of Avocado Acres No. 5, which is being held by the Los Angeles office for P. H. Davisson.

If the above is not according to your understanding, please let me hear from you by return mail, and also let me know how long you wish to hold the Davisson lot, and oblige

Yours very truly,

EF:L.,

March first,
1 9 2 9

Mr. John P. Mills,
Commonwealth Bldg.,
San Diego, Calif.

My dear Mr. Mills:

I was informed by Mrs. Thompson Tuesday, February twenty-sixth that she had notified you in writing of her cancellation of sales agreement with you and that she was out on her own.

Under those circumstances I feel I should list my property with her as with any other real estate agent but as you have written me on the subject I want you to confirm the fact that she is not with you before listing my property with her.

I wrote you several days ago regarding other salesmen who have asked for listings, people who are in your employ. Miss May gave one or two of them some maps and price lists with a 15% commission as outlined in your letter.

No sales have been made but it goes without saying that if any sales are made through your representatives I will see that you get a reasonable prokerage, if you desire me to give your salesmen any engouragement. If not, I will notify them cancelling any listings. What is your pleasure in the matter.

Yours very truly,

EF:AK

JOHN P. MILLS ORGANIZATION
CONTINGENT COMMISSION BALANCE -FEBRUARY 1929

2A-59	Anderson, J. Henry & Anna U.	\$ 1314.50 ✓
2A-33	Armstrong, Florence B.	447.95 ✓
2A-117	Art, Lee	802.50 ✓
2A-123	Adams, Eva B.	506.63 ✓
2A-86	Betts, Mary M.	293.67 ✓
2A-54	Boehlke, Wm. & Beththa	946.86 ✓
2A-48	Brown, Dorothy	409.50 ✓
2A-37	Brownell, Mary C.	468.28 ✓
2A-108	Blilie & McLaughlan	619.97 ✓
2A-103	Carlson & Otis	323.95 ✓
2A-25	Chowning, Thos. J. & Stata, H.	287.10 ✓
2A-74	Collins, Hazel C.	458.52 ✓
2A-90	Culbertson, John S. & Louise E.	486.71 ✓
2A-112	Dolan, Francis W.	525.00 ✓
2A-107	Dry, James & Pearl E.	921.58 ✓
2A-7	Earnhardt, Laura H.	495.75 ✓
2A-78	Estey & Snyder	480.21 ✓
2A-17	Evans, Abbie & Fannie E.	570.53 ✓
2A-81	Elliott, Chas. I. & Christine E.	363.55 ✓
2A-4	Eubank, George W.	993.43 ✓
2A-91	Gibson, David	1500.00 ✓
2A-63	Gerhard, Fred G. & Vera L.	300.75 ✓
2A-26	Glynn, Eddie	295.49 ✓
2A-113	Gott, Hugh C. & Agnes L.	284.96 ✓
2A-120	Goff, Mrs. Amelia	350.96 ✓
2A-75	Granzou, Wm. H.	275.59 ✓
2A-127	Green, Louise D.	339.98 ✓
2A-69	Greene, Chas. H. & Catherine	165.10 ✓
2A-14	Hassad, David F.	282.27 ✓
2A-72	Huey, Chas. S. & Erma E.	518.75 ✓
2A-56	Hensley, Sophie M.	307.98 ✓
2A-58	Hensley, Sophie M.	282.23 ✓
2A-80	Hoobler, H.L. & Elizabeth	363.55 ✓
2A-39	Hughes, Robert	218.53 ✓
2A-135	Hunt, Paul Thomas	370.95 ✓
2A-21	James, Robt. C. & Prince, Hortense	496.77 ✓
2A-8	Kelly, Ada G.	521.62 ✓
2A-118	Kelley, Charles. W.	222.33 ✓
2A-53	Lancaster, B.H. & Alice M.	146.91 ✓
2A-100	Lovejoy, Harriett	1079.80 ✓
2A-122	LaPolla, Wm Victor	327.87 ✓
2A-67	McFarland, Annie B.	1106.25 ✓
2A-101	Noble, Amanda C.	875.00 ✓
2A-51	Noble, Amanda C.	1785.00 ✓
2A-46	Olsen, Anna C & Wolf, Lillian A.	275.04 ✓
2A-28	Parker, Blanche	236.01 ✓
2A-9	Peck, Geo. L. & Cora	623.55 ✓
2A-32	Peck, Harry & Frank	
2A-85	Pruden, Maud	212.15 ✓
2A-106	Peter, Chas. A. Eliz. C.	722.55 ✓
2A-57	Quayle, Theo. & Geno S.	730.61 ✓
2A-10	Ross, Murdock G. & Eva	543.61 ✓
2A-15	Rowland, Frank B. & Kathleen	316.43 ✓
2A-2	Sechler, Roy W. & Caroline D.	995.05 ✓
2A-38	Smith, Ruth	181.47 ✓
2A-45	Spence, Catherine	215.72 ✓
2A-42	Spence, Catherine Sutton, Jeannette	496.15 ✓
2A-43	Sutton, Jeannette	496.15 ✓
2A-20	Sutton, Jeannette	396.00 ✓
2A-49	Temple & Thompson	487.31 ✓
2A-11	Trudel, Fred M.	210.52 ✓
2A-1	Tidball, Mary J.	210.72 ✓
2A-73	Thierry, Miss Florence	326.42 ✓
2A-83	Titus, Jennie E.	207.40 ✓
2A-66	Vincent, Clarence A. & Minnie	1609.25 ✓
2A-27	Wahl, Charles J.	504.75 ✓
2A-16	Watkins, Lenore	217.10 ✓
2A-104	Ward, Wm. H.	245.93 ✓
2A-119	Wade, James H.	293.61 ✓
		\$34,888.33

JOHN P. MILLS
PRESIDENT

PHONE
MAIN 8181



623 COMMONWEALTH BUILDING
SAN DIEGO, CALIFORNIA

March 4, 1929

Col. Ed Fletcher
1020 Ninth Street
San Diego, California

Attention: Miss K. May

Dear Sir:

Our records show contingent commissions due the John P. Mills Organization, Inc. as of February 28th, 1929 to be \$34,888.33. We are inclosing list showing balances due on different contracts. Kindly notify us if this amount does not correspond with your balance.

Very truly yours,

JOHN P. MILLS ORGANIZATION, INC.

BY Phoebe Tice
Phoebe Tice, Auditor

PT
L Incl.



SUBDIVISION SPECIALISTS
610 COMMONWEALTH BUILDING

SAN DIEGO, CALIFORNIA

March 4, 1929

Col. Ed Fletcher,
1020 9th St.,
San Diego

Dear Colonel:

I will attempt to embody in this letter an answer to your several letters which I found upon my desk after being out of the city for a week.

In reference to Mrs. Thompson, she has, since my last communication to you, resigned from my employ. As I explained to you in my last letter, it is my intention at the close of my present campaign, which, according to sales, should not last longer than ninety days, to attempt to clean up the balance of your properties, and I feel that you would only be complicating things, both for yourself and for me, in attempting to build a sales organization from mine, whether they had resigned or still were in my employ.

In reference to your letter of February 25 regarding Winifred Seaver, I will take this up with the Los Angeles office and see if we cannot get one good contract out of it, and will ask them to notify you the result.

Regarding the matter of Mr. Reed, who sold his aunt, Mrs. DePue, some property, I believe it would be well to make this switch if possible, because Mr. Reed is still in my employ and undoubtedly will be able to sell some more of your properties in the near future.

In reference to the South 1/2 of Lot 16, Block 1, Avocado Acres, Carlson and Otis, I am not aware of any promises being made for additional six trees, and if such a promise was made by the salesman, I disclaim all responsibility for same.

In regard to Mr. and Mrs. Buckles, Regna Julian, and Clara Kearney, am taking the matter of additional trees up with Mr. Charleston and asking him to notify you direct if any such promises were made.

Write
Carlson & Otis
3/11/29 -

Give Mills
Less
9/133.00
11.25
disc. che took
which is not allowed
Bal. down payment
1121.75

Payments due
Adv. Payment
less 5% disc
2125.00
6.75
33.75
641.25
866.25

Fletcher
Disc. 33.75
11.75 16.87
1.25 16.88
1121.75
16.87
1104.88
883.12
1966.00
866.25
16.87
883.12
5332.77

File Orather

note \$ 1133.00 - mills rate
 225.00 Payment
 1358.00

1988
 1358
 630.00

275
 900

1133
 855.00

1133.71
 1121.71
 11.25

225 900

1988
 1121.75
 566.20

67
 590
 33.75

225
 55

675

11.25

1133

1358

1121.75

566.20

675

33

Col. Ed Fletcher,
1020 9th St.,
San Diego

March 4, 1929
-2-

In reference to the lots that were being held for closing in Avocado Acres 1, 2, 3, 4 and 5, I am asking both my San Diego and Los Angeles offices to send you a complete list, if same has not already been done, with reference to these holds. It is very true that many of the holds which we had on this property were not closed.

I also will give you information relative to how long we want Lot 2, Block H, in Avocado Acres No. 5 held for P. H. Davisson.

Yours very truly,

JOHN P. MILLS ORGANIZATION, INC.

John P. Mills

By: John P. Mills, President

JPM MW

JOHN P. MILLS
PRESIDENT

PHONE
MAIN 8151



SUBDIVISION SPECIALISTS
610 COMMONWEALTH BUILDING
SAN DIEGO, CALIFORNIA

March 4, 1929

Ed Fletcher Company,
1020 9th St.,
San Diego, Calif.

Attention Miss K. May

Gentlemen:

Confirming our telephone conversation of a few days ago, the San Diego office of John P. Mills Organization, Inc., had no holds whatsoever on any of the Avocado Acres properties belonging to Mr. Fletcher.

Yours very truly,

JOHN P. MILLS ORGANIZATION, INC.

Phoebe Tice

PT MW

By: Phoebe Tice, Auditor

75924
M-J-M P.

March 6, 1929.

Mr. John P. Mills,
Commonwealth Bldg.,
San Diego, California.

My dear Mr. Mills:

Answering your letter of March 4th, will say that I appreciate your position and have informed your salesmen who have come to me that they are to do business only thru you. I shall do no business with them direct.

I am forming no organization of my own and have no intention of doing so at the present time. If any real estate people, including Mrs. Thompson, so long as she is not connected with you, want to sell my property I am going to let them do it. I am sure you appreciate my position in the matter.

Mrs. Thompson now says she is on her own and maintains her own office, and I do feel that she is entitled to as much consideration as any other person in the real estate business, at least.

Sincerely yours,

EP:KEM

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR AND TREASURER
WELLS A. RATHBUN
SECRETARY

#9487
Auto Jc
4-4090
10 - *Thompson*



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS.. LOS ANGELES, CALIF..

March 8, 1929

Col. Ed Fletcher
1020 - 9th Street
San Diego
California

Gentlemen:

Mr. Mills asked that we send you a list of the holds on Avocado Acres in this office:

No. $\frac{1}{2}$	Lot 12,	Block B.	A. A.	2	✓
"	2,	"	H,	"	5
So. $\frac{1}{2}$	"	18,	"	M,	"
					7. ✓

Very truly yours,
JOHN P. MILLS ORGANIZATION, INC.

A. P. McGuigan
A. P. McGuigan - Treasurer.

H

March 12, 1929.

Mr. A. R. Bishop,
Los Angeles, California.

My dear Mr. Bishop:

Will you please mark off
of your maps and price lists the following lots:

Sold: South 1/2 Lot 7, Block B, Avocado Acres No. 2
North 1/2 Lot 10, Block B, " "

Reserved pending closing of deals:

North 1/2 Lot 12, Block B, Avocado Acres No. 2
Lot 2, Block H, Avocado Acres No. 5
South 1/2 Lot 18, Block M, Avocado Acres No. 7

Yours very truly,

KLM

March 12, 1929.

Mrs. C. E. Thompson,
142 West Broadway,
San Diego, California.

My dear Mrs. Thompson:

Will you please mark off
of your maps and price lists the following lots:

Sold: South 1/2 Lot 7, Block B, Avocado Acres No. 2
North 1/2 " 10, " 5 "

Reserved pending closing of sales:

North 1/2 Lot 12, Block B, Avocado Acres No. 2
Lot 2, Block H, Avocado Acres No. 5
South 1/2 Lot 16, Block M, Avocado Acres No. 7

Yours very truly,

KLM

March 11, 1929.

John P. Mills Organization,
Pershing Square Building,
Los Angeles, California.

Gentlemen:

Enclosed find herewith
statement and check for \$1443.97, covering one-half of
collections made during February.

Yours very truly,

ED FLETCHER COMPANY

KLM

March 11, 1929.

John P. Mills Organization,
Commonwealth Building,
San Diego, California.

Gentlemen:

Enclosed find herewith
statement and check for \$1093.00 covering one-half of
collections made during February.

Yours very truly,

ED FLETCHER COMPANY

KLM

March 15, 1929.

John P. Mills Organization,
1101 Pershing Square Bldg.,
Los Angeles, California.

Gentlemen:

Enclosed herewith find
contract covering the South one-half of Lot 7 and the
North one-half of Lot 10, Block B, Avocado Acres No. 2,
with Sarah K. Nelson.

Yours very truly,

ED FLETCHER COMPANY

KLM

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR AND TREASURER
WELLS A. RATHBUN
SECRETARY

PHONE
TRINITY 5706



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS.. LOS ANGELES. CALIF..

March 15, 1929

Ed Fletcher Co.
920 Eighth St.
San Diego, California

Gentlemen:

We are enclosing our check in
the amount of \$35.00 to cover monthly in-
stallment on contract of Wm. H. Hones.

Very truly yours,

JOHN P. MILLS ORG., INC. ✓

BY 
A.P. McGuigan - Treasurer

enc.
rm

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR AND TREASURER
WELLS A. RATHBUN
SECRETARY



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS.. LOS ANGELES, CALIF..

March 16, 1929

Ed Fletcher Co.
920 Eighth St.
San Diego, California

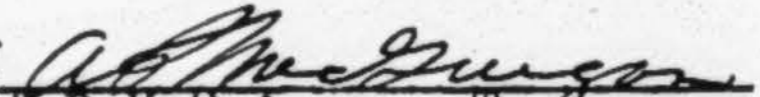
Gentlemen:

We are writing in reply to your inquiry regarding payment to us of escrow fees, etc. by Samantha Dwpew.

As this deal was closed through escrow we received nothing but the actual commission due us.

Very truly yours,

JOHN P. MILLS ORG., INC.

BY 
A.P. McGuigan - Treasurer

rm

PHONE
TRINITY 5706

March 21, 1929.

John P. Mills Organization,
Commonwealth Building,
San Diego, California.

Gentlemen:

Enclosed find copy of letter from Miss Ruth Smith which is explanatory. Will you be able to dispose of this lot for her.

Yours very truly,

KLM

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR AND TREASURER
WELLS A. RATHBUN
SECRETARY



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS.. LOS ANGELES. CALIF..

March 22, 1929

Ed Fletcher Co.
920 Eighth St.
San Diego, California

Gentlemen:

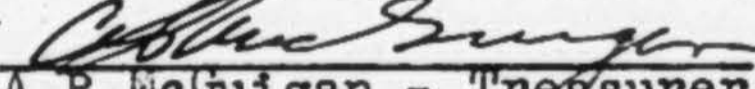
We are enclosing our check in the amount of \$14.00 to cover monthly payment on contract of M. T. Harvey.

Also check in the amount of \$15.00 drawn by Chas. L. Cresse and to be applied as the monthly payment on contract of Lillian S. Van Horn.

Very truly yours,

JOHN P. MILLS ORG., INC.

enc.
rm

BY 
A.P. McGuigan - Treasurer

PHONE
TRINITY 5706

JOHN P. MILLS
PRESIDENT

PHONE
MAIN 8151



610 COMMONWEALTH BUILDING

SAN DIEGO, CALIFORNIA

March 23, 1929

Col. Ed Fletcher,
1020 9th St.,
San Diego, Calif.

Dear Colonel:

I am enclosing herewith a letter which has been handed to me by Mr. George Peck. ✓

I understand that several of these letters have gone out to purchasers of properties in Avocado Acres No. 1. I do not quite understand what you are trying to get at. Are you trying to charge the people for any additional trees over and above the sixteen for the quarter acre? I hope not, as my understanding with you was that, on the first properties, any trees which had already been planted were to stand, and that the sixteen trees to the quarter acre or seventy trees to the acre - as the case might be - only applied to any new plantings.

Kindly return to me Mr. Peck's letter, so I may return it to him with an explanation of just what you are attempting to do.

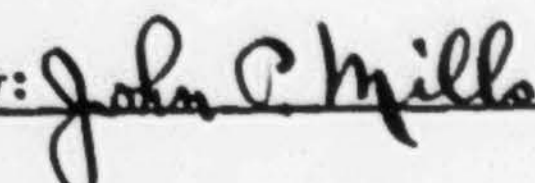
I hope soon to have my business in such shape that I can clean up the rest of your property, which it has always been my intention to do, if such was your desire.

Have I stepped on your toes in any way? If so, let me know, as it is not my intention to hurt my friends.

Sincerely yours,

JOHN P. MILLS ORGANIZATION, INC.

JPM MW

By:  President

CUYAMACA
SOLANA BEACH
FLETCHER HILLS
PINE HILLS
GROSSMONT
AVOCADO ACRES

ED FLETCHER CO.

1020 NINTH STREET
SAN DIEGO, CALIF.

March Twentieth,
1 9 2 9

Mr. Geo. Peck,
4093 58th St.,
San Diego, Calif.

Dear Mr. Peck:

"e wish you to know that we sold the N $\frac{1}{2}$ of Lot 22, Block 1, Avocado Acres No. 1, which you purchased, to Mr. John P. Mills at a net figure. The contract with you is in our name only to protect us for the amount Mr. Mills owes us.

Our contract with Mr. Mills calls for the planting of 70 trees to the acre and any trees in excess of that number must be paid for. Your contract with me calls for planting "16 trees to each lot", a lot referring to each one-quarter acre. That there may be no misunderstanding, will you please write me a letter confirming this.

Yours truly,

Ed Fletcher

EF:AK

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR AND TREASURER
WELLS A. RATHBUN
SECRETARY

PHONE
TRINITY 5706



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS.. LOS ANGELES, CALIF..

March 25, 1929

Ed Fletcher Co.
920 Eighth St.
San Diego, California

Gentlemen:

We have canceled sale covering Lot 18, (Southerly one-half), Block M, Avocado Acres No. 7, as we were unable to close the deal.

The only lots we are now holding are the Northerly one-half of Lot 12, Block B, Tr. 2 All of Lot 2, Block H, Tr. 5.

Very truly yours,

JOHN P. MILLS ORG., INC.

BY *A.P. McGuigan*
A.P. McGuigan - Treasurer

rm

March 25th, 1929.

Mr. John P. Mills ✓
Commonwealth Building
San Diego, California.

My dear Mr. Mills:

Answering yours of the 23rd, enclosed find copy of letter sent to Mr. Peck for your information.

Am glad to know that you are getting along so successfully and whenever you are ready to talk business, let me know.

You have not stepped on my toes in any way, my friend, and I hope my letter to Mr. Peck is fully explanatory and meets with your approval.

You should go out and see Fletcher Hills. It is going to be a world beater. The Real Estate Commissioner has approved these lands for avocados. I refer to the lands in the valleys and the slopes, as I, myself, would not advocate avocados for the residential property on the mesas. It is good for citrus all the way down to the railroad on the slopes and in the valleys.

Am selling quite a lot of Grossmont property now. Will go up the coast or to Fletcher Hills with you at any time you care to go.

I told you you were making a mistake mixing up with that Les Vegas matter, spreading out too thin. I hope that you will give it up and settle down in San Diego County where you belong and sell the Fletcher properties.

Yours very truly,

EF:GMF
Encl.

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR AND TREASURER
WELLS A. RATHBUN
SECRETARY



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS., LOS ANGELES, CALIF..

March 27, 1929

Ed Fletcher Co.
920 Eighth St.
San Diego, California

Gentlemen:

We are enclosing our check in the amount of \$15.00 to cover monthly payment on contract of John A. Norborg.

Very truly yours,

JOHN P. MILLS ORG., INC.

BY *A.P. McGuigan*
A.P. McGuigan - Treasurer

enc.
rm

JOHN P. MILLS
PRESIDENT



610 COMMONWEALTH BUILDING
SAN DIEGO, CALIFORNIA

March 28, 1929

Col. Ed Fletcher,
1020 9th St.,
San Diego, Calif.

Dear Colonel:

I am enclosing herewith a letter written to Mrs. Laura H. Earnhart, which seems to be an exact duplicate of the letter which you sent to Mr. George Peck.

I am unable to understand why these letters are being sent out, with such ridiculous statements as at the bottom of the first paragraph. In the last sentence, you say: "The contract with you is in our name only to protect us for the amount Mr. Mills owes us." What do I owe you?

Evidently this letter has been sent to all of the people in Avocado Acres No. 1. If so, and it is a mistake, I would appreciate it very much if another letter could be sent to all who have received such a letter as the enclosed.

Kindly return Mrs. Earnhart's letter after you have finished with same.

Yours very truly,

JOHN P. MILLS ORGANIZATION, INC.

JPM MW

By: John P. Mills President

PHONE
MAIN 8151

JOHN P. MILLS ORGANIZATION, INC.

CONTINGENT COMMISSION BALANCE - MARCH 31, 1929

2A-59	Anderaon, J. Henry & Anna U. -	\$ 1,314.50 ✓
2A-33	Armstrong, Florence B.	434.56 ✓
2A-117	Art, Lee	802.50 ✓
2A-123	Adams, Eva B.	506.63 ✓
2A-86	Betts, Mary M.	287.88 ✓
2A-54	Boehlke, Wm. & Bertha	933.38 ✓
2A-48	Brown, Dorothy E.	409.50 ✓
2A-37	Brownell, Mary C.	454.01 ✓
2A-108	Blilie & McLaughlin	619.97 ✓
2A-103	Carlson & Otis	227.84 ✓
2A-25	Chowning & Stata	287.10 ✓
2A-74	Collins, Hazel C.	458.52 ✓
2A-90	Culbertson, John S. & Louise E.	476.05 ✓
2A-112	Dolan, Francis W.	525.00 ✓
2A-107	Dry, James & Pearl E.	901.96 ✓
2A-7	Earnhart, Laurs H.	484.14 ✓
2A-78	Estey & Snyder	470.01 ✓
2A-17	Evans, Abbie & Fannie	557.36 ✓
2A-81	Elliott, Chas. I. & Christine	356.17 ✓
2A-4	Eubank, George W.	970.73 ✓
2A-91	Gibson, David	1,408.75 ✓
2A-63	Gerhard, Fred G. & Vera L.	295.00 ✓
2A-26	Glynn, Eddie	295.49 ✓
2A-113	Dott, Hugh C. & Agnes L.	278.62 ✓
2A-120	Goff, Mrs. Amelia	338.05 ✓
2A-75	Granzou, Wm. H.	269.69 ✓
2A-127	Green, Louise D.	331.96 ✓
2A-69	Greene, Chas. H. & Catherine	148.56 ✓
2A-14	Hassad, David F.	282.27 ✓
2A-72	Huey, Chas. S. & Erma E.	507.27 ✓
2A-56	Hensley, Sophie M.	302.28 ✓
2A-58	Hensley, Sophie M.	276.38 ✓
2A-80	Hoobler, H. L. & Eliz.	356.71 ✓
2A-39	Hughes, Robert	211.03 ✓
2A-135	Hunt, Paul Thomas	363.61 ✓
2A-21	James, Robt. C. & Prince, H.	496.77 ✓
2A-8	Kelley, Ada G.	510.16 ✓
2A-118	Kelley, Chas. W.	216.63 ✓
2A-53	Lancaster, B. H. & Alice M.	140.27 ✓
2A-100	Lovejoy, Harriett	1,079.80 ✓
2A-122	LaPolla, Wm. Victor	327.87 ✓
2A-67	McFarland, Annie F.	1,106.25 ✓
2A-101	Noble, Amanda C.	875.00 ✓
2A-51	Noble, Amanda C.	1,571.48 ✓
2A-46	Olsen & Wolfe	269.14 ✓
2A-28	Parker, Blanche A.	236.01 ✓
2A-9	Peck, George L. & Cora	609.18 ✓
2A-85	Pruden, Maud	205.89 ✓
2A-116	Peter, Chas. A. & Eliz. C.	668.26 ✓
2A-57	Quayle, Theo. & Geno S.	638.39 ✓
2A-10	Ross, Murdock & Eva	531.79 ✓
2A-15	Rowland, Frank B. & Kathleen	316.43 ✓
2A-2	Sechler, Roy W. & Caroline D.	972.35 ✓
2A-38	Smith, Ruth	177.53 ✓
2A-45	Spende, Catherine	210.47 ✓
2A-42	Sutton, Jeannette	496.15 ✓
2A-43	Sutton, Jeannette	496.15 ✓
2A-20	Sutton, Jeannette	396.00 ✓
2A-49	Temple & Thompson	474.65 ✓
2A-11	Trudel, Fred M.	205.25 ✓
2A-1	Tidball, Mary F.	210.72 ✓
2A-73	Thierry, Florence	326.42 ✓
2A-83	Titus, Jennie	201.61 ✓
2A-66	Vincent, Clarence & Price, Winnie	1,609.25 ✓
2A-27	Wahl, Charles J.	492.69 ✓
2A-16	Watkins, Lenore	210.87 ✓
2A-104	Ward, Wm. H.	245.93 ✓
2A-119	Wade, James H.	286.82 ✓

\$ 33,955.66

April 2nd, 1929.

Mr. John P. Mills
Commonwealth Building,
San Diego, California.

My dear John:

Answering yours of the 28th, I am returning to you my letter addressed to Mrs. Earnhart of March 19th, also copy of my letter to Mrs. Earnhart of this date.

This letter was written to eight or ten parties who got more than 70 trees to the acre, but it was a misunderstanding in this office, so we are writing a letter of apology to these people.

This matter came up when we had a complaint from the Carlson and Otis people who claimed they were to have six additional trees on representations made by your salesman and which you later paid for, but under no conditions were you to pay anything where the trees were already planted when you signed the contract with me.

It was simply a matter of our office force checking up and making the mistake of thinking you had to pay for any trees over and above our contract of 70. Of course it is not our intention to make any charge to you for trees which were already planted when our contract was signed.

Yours very truly,

EF:GMF
Encls.

April Third,
1929

Mr. John P. Mills,
Commonwealth Bldg.,
San Diego, Calif.

My dear Mr. Mills:

Enclosed find copy of letter from Mr. House that I have received today.

It is a nasty situation. He is holding out on me. I ought not to be put in the jam this way by Mr. House.

I know that he assisted you during the month of June very materially but was not aware of the arrangements you made with him. Of course, I know nothing about any verbal arrangements between you and him.

If you think you owe him anything why not offer \$100 in full settlement and I will try and get House to accept it.

The above is just a friendly suggestion.

Yours truly,

EF:AK



SUBDIVISION SPECIALISTS

610 COMMONWEALTH BUILDING

SAN DIEGO, CALIFORNIA

April 4, 1929

Col. Ed. Fletcher
1020 Ninth Street
San Diego, California

Attention: Miss K. May

Dear Sir:

Our records show contingent commissions due the John P. Mills Organization, Inc., San Diego Office to be \$33,955.66, as of March 31, 1929.

We are inclosing list showing contract balances. Kindly notify us if this amount does not correspond with your books.

Very truly yours,

JOHN P. MILLS ORGANIZATION, INC. ✓

BY Phoebe Tice
Phoebe Tice, Auditor

PT:T
1 Incl.

April Third,
1929

Mr. John P. Mills,
Commonwealth Bldg.,
San Diego, Calif.

Friend Mills:

Mr. Pingrey, the father of the Mr. Pingrey that works for you came in here with Mrs. Jennie Titus a day or two ago during my absence and said that the Real Estate Commissioner had condemned all of my property and would not allow them to be sold and demanded that we refund Mrs. Titus the money that she had paid for the property which she purchased in Avocado Acres No. 5.

As you know, this statement is absolutely untrue.

The Real Estate Commissioner has approved the soil of our land in Avocado Acres No. 5 and approves any of my lands that has two and a half to three feet of soil. I cannot understand why Mr. Pingrey takes this attitude.

I have heard from several sources that your salesmen are making the same statement and I would like to know if you approve of any such statements. I don't believe that you do.

Where complaints and demands of this kind are made I tell them all that this property was sold to you at a net figure you making all the profit over and above and that any adjustment must be made with you.

Yours truly,

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR AND TREASURER
WELLS A. RATHBUN
SECRETARY



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS.. LOS ANGELES. CALIF..

April 4, 1929

Ed Fletcher Co.
1020 Ninth St.
San Diego, California

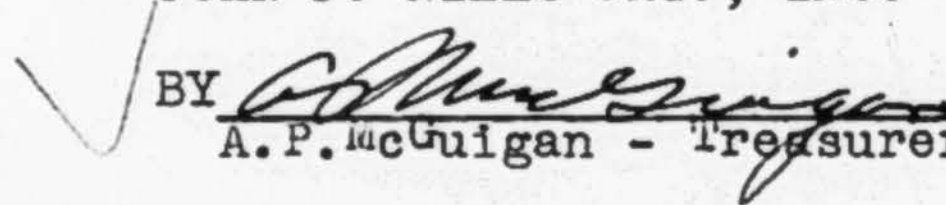
Gentlemen:

We are enclosing our check in
the amount of \$2.98 to cover water tax on
contract of B. B. Carpenter.

Very truly yours,

JOHN P. MILLS ORG., INC.

enc.
rm

BY 
A.P. McGuigan - Treasurer

PHONE
TRINITY 5706

JOHN P. MILLS
PRESIDENT

PHONE
MAIN 8151



610 COMMONWEALTH BUILDING
SAN DIEGO. CALIFORNIA

April 4, 1929

Col. Ed Fletcher,
1020 9th St.,
San Diego, Calif.

Dear Colonel:

In reply to your letter of April 2, I appreciate
very much the letter which you wrote to Mrs. Earnhart,
correcting the mistake in your letter of March 19.

In reference to Mr. George Pingree, Harold Pingree's
father, for your information, Mr. George Pingree is not now
working for me, nor has he been for some time employed by me.
He is working for Winter Gardens Company.

In reference to Mr. House, for your information,
Mr. House received notification from my Sales Manager approx-
imately one week previous to his receiving his last check.
He took the stand that, as I was the one who employed him,
he would not accept dismissal from anybody else; and I per-
sonally wrote him, and I think that he received this letter
one day late, although he had plenty of notice previous to
that time.

As for his making any claim for pay for the month
of June, I had an understanding with him that he was not to
start receiving his \$50.00 a week until such time as we
opened the property for sale, and then he was to have at
least three months' employment.

He would still be working for me were it not for
the fact that he assumed a very negative attitude in show-
ing people through the orchard, and several sales were lost
by reason of what he had to say. I had told him some four
weeks previous to the time of his dismissal that I would
probably want to use his orchard for another two or three
months, but at that time, I did not take into consideration
the fact that he was going to assume such a negative atti-
tude in contacting the prospective purchasers.

Col. Ed Fletcher,
1020 9th St.,
San Diego

April 4, 1929
-2-

I could not possibly be indebted to Mr. House for over one Sunday's work following the last Saturday for which I paid him, even if I were to allow him to stand upon the grounds that my Sales Manager had no right to discharge him.

I have in my files a letter from Mr. House in which he practically admits that the above is the case. Although I do not owe Mr. House for that week, if you think it best, I am willing to pay him, but under no circumstances could it possibly be presumed that I could owe him anything else.

Yours very truly,

JOHN P. MILLS ORGANIZATION, INC.

JPM MW

By: John P. Mills President

April 5th, 1929.

Mr. John P. Mills
Commonwealth Building
San Diego, California.

Friend Mills:

Answering yours of the 4th, I do appreciate your letter.

Enclosed find copy of letter I have written Mr. House for your information, and which I hope meets with your approval.

There are Los Angeles people negotiating to buy all my properties back of Encinitas and Cardiff at 50% off my list price. If you intend to get in and sell some properties up there for me again and are interested, let me know and we will look the situation over together any afternoon that you desire.

My avocado trees are coming out splendidly and you will be perfectly amazed at the showing in the next three months. My trees have been taking a good strong root growth during the cold weather and they are going to shoot out from four to six inches a month this coming summer, which will revolutionize the appearance of that whole country in the next twelve months.

Enclosed find map of the 40 acres east of Avocado Acres #4 which I have recently subdivided. I wish you would look it over and see what you think of it for residential purposes. I have sold two pieces and a party is negotiating for #15.

Yours very truly,

EF:GMF
Encls -2-



610 COMMONWEALTH BUILDING
SAN DIEGO, CALIFORNIA

April 8, 1929

Col. Ed Fletcher,
1020 9th St.,
San Diego

Dear Colonel:

I am enclosing herewith copy of a letter from Florence B. Armstrong written to one of my representatives, Mr. J. M. Carruthers.

Mr. Carruthers is extremely upset over this matter, and he is fearful that such letters have also gone to Mrs. Temple and Mrs. Thompson, who own the North 1/2 of Lot 2, in Avocado Acres No. 1.

Why not end this matter once for all by sending everyone of these purchasers a letter explaining to them that the letter which they first received from you was an error upon the part of your office.

Yours very truly,

JOHN P. MILLS ORGANIZATION, INC.

JPM MW

By: John P. Mills, President

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR AND TREASURER
WELLS A. RATHBUN
SECRETARY



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS., LOS ANGELES, CALIF.,

April 9, 1929

2A95 - Lae

Ed Fletcher Co.
1020 Ninth St.
San Diego, California

Gentlemen:

We are enclosing check in the amount of \$100.00 which has been endorsed. Also letter explaining distribution of the check.

Very truly yours,

JOHN P. MILLS ORG., INC.

enc.
rm

By: A.P. McGuigan
A.P. McGuigan - Treasurer

April 10, 1929.

John P. Mills Organization,
Commonwealth Building,
San Diego, California.

Gentlemen:

Enclosed herewith find check for
\$1506.74 covering one-half of the collections
made during March.

Yours very truly,

KLM

April 10, 1929.

John P. Mills Organization,
Pershing Square Building,
Los Angeles, California.

Gentlemen:

Enclosed herewith find check
for \$852.79 covering one-half of the collections
made during March, as per statement.

Yours very truly,

KLM

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR AND TREASURER
WELLS A. RATHBUN
SECRETARY

PHONE
TRINITY 5706



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS. LOS ANGELES, CALIF..

April 12, 1929

Ed Fletcher Co.
1020 Ninth St.
San Diego, California

Gentlemen:

We are enclosing checks covering monthly collections on contracts of A.H.G. Gunn and Wm. H. Jones. Will you kindly send Mr. Jones an itemized statements of all payments made to date on his contract?

On the contract of T. E. Belchee, covering Lots (Nly $\frac{1}{2}$) 20 and Sly portion of 21, Block 3, Tract 1, Avocado Acres we show a balance due us from your Organization of \$916.47 while your balance as per statement rendered is 841.47 or a difference of \$75.00. Will you kindly advise us why this reduction was made. On the statement of January 1, 1929 you showed a balance due us of \$975.61 which agreed with our figures. On the statement of February 1, you remitted to us on this sale \$19.31 on principal, which would leave a balance of \$956.30, but your statement shows only \$881.30 and continued to show this shortage on the two following statements.

Very truly yours,

JOHN P. MILLS ORG., INC.

BY *A.P. McGuigan*
A.P. McGuigan - Treasurer

encs.
rm

10 add files

April 12, 1929.

Mr. John P. Mills,
Commonwealth Building,
San Diego, California.

My dear Mills:

Referring to Mrs. Titus' complaint re the South one-half of Lot 18, Block 14, Avocado Acres No. 5 where the seedlings are, will say I had her up to the property yesterday and we exchanged with her giving her the South half of Lot 17, Block J. She is perfectly satisfied.

The contracts are being changed.

Yours very truly,

EF:KLM

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR AND TREASURER
WELLS A. RATHBUN
SECRETARY



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS.. LOS ANGELES, CALIF..

April 16, 1929

April 16, 1929.

Mr. John P. Mills,
John P. Mills Organization, Inc.,
Commonwealth Building,
San Diego, California.

My dear Mr. Mills:

We have written to Miss Armstrong
and corrected the error in sending her the letter about
the trees.

Yours very truly,

ED FLETCHER COMPANY

KLM

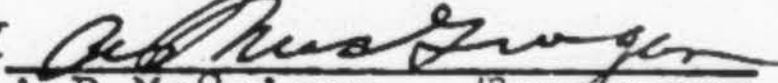
Ed Fletcher Co.
1020 Ninth St.
San Diego, California

Gentlemen:

We have been notified by Mrs. Jennie
B. Clark that she expects money from the east
on or about May 1, 1929 and will make payment
to you as soon as she receives this.

Very truly yours,

JOHN P. MILLS ORG., INC.

BY 
A.P. McGuigan - Treasurer

rm

April 16, 1929.

John P. Mills Organization,
Pershing Square Building,
Los Angeles, California.

Gentlemen:

We acknowledge receipt of the payments for A. H. G. Gunn and M. H. Jones, and as requested will send Mr. Jones an itemized account.

Relative to the \$75.00 charge on Teresa Belchee's account, following is a copy of a letter from Mr. John P. Mills which is explanatory:

"January 19, 1929

Col. Ed Fletcher,
1020 9th St.
San Diego, Calif.

Dear Colonel:

In reply to your letter of January 18 in reference to Mrs. Teresa Belchee, this will be your authority to plant the additional ten trees and charge to my account.

Yours very truly,
JOHN P. MILLS ORGANIZATION, Inc.
By John P. Mills, President"

Mr. Fletcher made Mr. Mills a special price on these ten trees of \$75.00.

Yours very truly,
ED FLETCHER COMPANY

KLM

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR AND TREASURER
WELLS A. RATHBUN
SECRETARY



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS.. LOS ANGELES. CALIF..

April 23, 1929

Ed Fletcher Co.
1020 Ninth St.
San Diego, California

Gentlemen:

We are enclosing checks covering monthly collections as follows:

L. S. VanHorn	\$15.00
O. Johnson	\$19.00
J. Norberg	\$15.00

Very truly yours,

JOHN P. MILLS ORG., INC.

encs.
rm

BY *A.P. McGuigan*
A.P. McGuigan - Treasurer



SUBDIVISION SPECIALISTS
610 COMMONWEALTH BUILDING
SAN DIEGO, CALIFORNIA

April 20, 1929

40.50
12
38.50

Ed Fletcher Company,
1020 9th St.,
San Diego, Calif.

Gentlemen:

This is to notify you that,
after Friday, April 19, we will no longer
need the solicitation stand located at
834 Broadway, which we are renting from
your company.

We have used this stand from
April 5, to April 19, a total owing you
of \$12.00. Our records show a balance due
us from your company for title charges, maps,
etc. of \$43.65. We will credit this account
with \$12.00, leaving balance due of \$31.65.

Yours very truly,

JOHN P. MILLS ORGANIZATION, INC.

Phoebe Tice

By: Phoebe Tice, Auditor

PT MW

April 23, 1929.

John P. Mills Organization, Inc.,
Commonwealth Building,
San Diego, California.

Attention Miss Phoebe Tice

Gentlemen:

Enclosed find check for \$28.50 covering
balance due you for one-half of title company charges
as we have given you credit for \$12.00 rent for space on
Broadway.

Yours very truly,

ED FLETCHER COMPANY

KLM



SUBDIVISION SPECIALISTS

610 COMMONWEALTH BUILDING

SAN DIEGO, CALIFORNIA

March 8, 1929

Ed Fletcher Company,
1020 9th St.,
San Diego, Calif.

Gentlemen:

We are again sending you state-
ment from the Southern Title and Trust Company
which is for Avocado Acres, Map No. 7.

Please let us have your check in
the amount of \$43.65, as per previous letters
to you. We are very anxious to get this account
straightened out.

Yours very truly,

JOHN P. MILLS ORGANIZATION, INC.

Phoebe Tice

By: Phoebe Tice, Auditor

PT MW

\$ 40.50

*3/21/29
sup to acct -*

*\$ 40.50 1/2 title 24.
12.00
\$ 28.50*

\$ _____ April 25th 19 29

Received from ED FLETCHER

One Hundred ----- *Dollars.*

Payment in full for use of my orchard for demonstration

purposes, as per my agreement with John P. Mills.

J P Mills



SUBDIVISION SPECIALISTS

610 COMMONWEALTH BUILDING

SAN DIEGO, CALIFORNIA

April 30, 1929

Ed Fletcher Company,
1020 9th St.,
San Diego, Calif.

Attention Miss May

Gentlemen:

Herewith find our check No. 725, in the amount of \$50.00, which is our share of settlement in full to Mr. E. M. House, as per your letter and statement to us.

We are returning herewith receipt, and have retained copy of same for our files.

Yours very truly,

JOHN P. MILLS ORGANIZATION, INC.

Phoebe Tice

By: Phoebe Tice, Auditor

PT MW

April 25, 1929.

Mr. John P. Mills,
Commonwealth Building,
San Diego, California.

My dear Mills:

Rather than have any further controversy with Mr. E. M. House, I have settled with him on the basis of your letter to me for \$100.00. I am absorbing \$50.00 of this myself and charging your account with \$50.00 which will be deducted from our next monthly statement to you.

Yours very truly,

KLM

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR AND TREASURER
WELLS A. RUTHBUN
SECRETARY

PHONE
TRINITY 5706



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS.. LOS ANGELES. CALIF..

April 26, 1929

Ed Fletcher Co.
1020 Ninth St.
San Diego, California

Gentlemen:

In the future please forward
all checks due the Mills Organization on
either Los Angeles or San Diego business
direct to our Los Angeles office, 1101
Pershing Square Bldg., as complete re-
cords of all sales are now in this office.

Very truly yours,

JOHN P. MILLS ORG., INC.

BY *A.P. McGuigan*
A.P. McGuigan - Treasurer

mcg/rm

April 25th, 1929.

Mr. John P. Mills
Commonwealth Building
San Diego, California.

Dear Mr. Mills:

Enclosed herewith please find letter from my
superintendent, Mr. Connor, that is explanatory.

I wish you would issue an order to all your
representatives that will stop any thing of this
kind if the statements made by Mr. Connor
are true.

Yours very truly,

EF:GMF
Encl.

JOHN P. MILLS
PRESIDENT

PHONE
MAIN 8151



623 COMMONWEALTH BUILDING
SAN DIEGO, CALIFORNIA

May 6, 1929

4-24-29

Ed Fletcher C.,
San Diego, Calif.

Dear Sir:

On different occasions the salesmen and salesladies for the J. P. Mills Organization have been seen getting one or two fruit at a time out of Block 3, Avocado A #1. It doesn't amount to very much but where I am expected to market this fruit, the owners are going to wonder what has become of it.

Very truly yours,

J. D. CONNER.

Col Ed Fletcher
1020 Ninth Street
San Diego, California

Attention: Miss K. May

Dear Sir:

Our records show contingent commissions due from you as of April 30, 1929 to be \$32,614.55. This is on San Diego Office sales only. In the future the San Diego balance will be included with that of Los Angeles Office and all contingent commission disbursements will be made to the Los Angeles Office, as you have been notified previously.

Yours very truly,

JOHN P. MILLS ORGANIZATION, INC.

BY Phoebe Tice
Phoebe Tice, Auditor

PT

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR AND TREASURER
WELLS A. RATHBUN
SECRETARY

PHONE
TRINITY 5706



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS., LOS ANGELES, CALIF..

May 8, 1929

Ed Fletcher Co.
1020 Ninth St.
San Diego, California

Gentlemen:

We are enclosing check in the
amount of \$35.00 to cover monthly collection
on contract of Wm. H. Jones.

Very truly yours,

JOHN P. MILLS ORG., INC.

BY A.P. McGuigan
A.P. McGuigan - Treasurer

enc.
rm

4/27 2567
9.33
35.00

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR AND TREASURER
WELLS A. RATHBUN
SECRETARY

PHONE
TRINITY 5706



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS., LOS ANGELES, CALIF..

May 11, 1929

Ed Fletcher Co.
1020 Ninth St.
San Diego, California

Gentlemen:

We are enclosing check for
monthly collection on contract of A. H.
G. Gunn.

Very truly yours,

JOHN P. MILLS ORG., INC.

enc.
rm

BY A.P. McGuigan
A.P. McGuigan - Treasurer

✓ \$14.00

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR AND TREASURER
WELLS A. RATHBUN
SECRETARY



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS.. LOS ANGELES. CALIF..

May 20, 1929

Ed Fletcher Co.
1020 Ninth St.
San Diego, California

Gentlemen:

We are enclosing contracts and remittal statement covering the $N\frac{1}{2}$ of Lot 12, Block B of Avocado Acres No. 2, sold to Myrtle A. Brimhall. Kindly return purchaser's copy of contract to us for delivery.

Our hold on Lot 2, Block H of Avocado Acres No. 5 has been canceled by us and lot now opened for sale.

These two deals complete all unclosed business on Avocado Acres.

Very truly yours,

JOHN P. MILLS ORG., INC.

BY A.P. McGuigan
A.P. McGuigan - Treasurer

enc.
rm

PHONE
TRINITY 5706

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR AND TREASURER
WELLS A. RATHBUN
SECRETARY



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS.. LOS ANGELES. CALIF..

May 24, 1929

Ed Fletcher Co.
920 Eighth St.
San Diego, California

Gentlemen:

We are enclosing our check in the amount of \$15.00 to cover monthly collection on contract of Lillian S. Van Horn.

Very truly yours,

JOHN P. MILLS ORG., INC.

BY A.P. McGuigan
A.P. McGuigan - Treasurer

enc.
rm

PHONE
TRINITY 5706

May 24, 1929.

John P. Mills Organization,
11th Floor Pershing Square Bldg.,
Los Angeles, California.

Gentlemen:

We are enclosing signed copy
of contract with Myrtle A. Brimhall, for delivery to
her,

Yours very truly,
ED FLETCHER COMPANY

KLM

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR AND TREASURER
WELLS A. RATHBUN
SECRETARY

PHONE
TRINITY 5706



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS.. LOS ANGELES, CALIF..

May 27, 1929

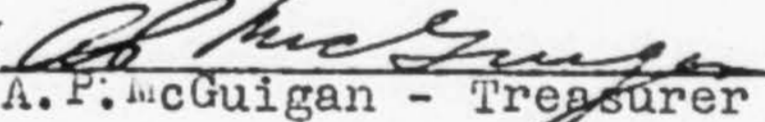
Ed Fletcher Co.
1020 Ninth St.
San Diego, California

Gentlemen:

We are enclosing our check in
the amount of \$15.00 to cover monthly
collection on contract of John A. Norborg.

Very truly yours,

JOHN P. MILLS ORG., INC.

BY 
A. P. McGuigan - Treasurer

enc.
rm

May 27th, 1929.

Mr. John P. Mills
Commonwealth Building
San Diego, California.

My dear John:

I thank you for your letter of the 25th.

It is true the trees are small, but there is nothing in our contract or any contract that calls for any size of tree and I have found thru experience that I have secured the best results from planting small trees.

I know of one orchard of 1100 trees planted last November where the trees were two feet high. The owners lost nearly 500 out of the 1100. The shock was too great to the big trees and they are slower in getting away. It is just like a boy and old man in starting a race. The shock to the young tree is not so great, they recuperate sooner. Mark my words, I am right on the subject.

The Denisons, thru their attorney, have written to me asking me to meet them on the ground in the near future. I believe that they are backing up a little and it may be that you and I better meet them on the ground.

I have followed the advice of Sloane & Sloane in this matter.

Yours very truly,

EF:GMF

June Fourth,
1929

John P. Mills Org., Inc.,
Pershing Square Bldg.,
Los Angeles, Calif.

Attention Mr. Wells Rathbun

Dear Mr. Rathbun:

Replying to yours of the twenty-ninth will say that Miss May is on her vacation and will not return for a week or ten days.

We will call the matter of the delinquent payments to her attention when she returns and you will no doubt hear from her at once.

Yours truly,

MEF:AK

SAN DIEGO

LOS ANGELES
General Office

LAS VEGAS, NEVADA

PHONE
TRINITY 5706

JOHN P. MILLS
PRESIDENT

AL G. RAY
VICE PRESIDENT

A. P. MCGUIGAN
AUDITOR and TREASURER

WELLS A. RATHBUN
SECRETARY



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS LOS ANGELES, CALIF.

PHONE
TRINITY 5706

June 10, 1929

Ed Fletcher Company
1020 9th Street
San Diego, California

Gentlemen:

Enclosed find our check in the amount of \$30.00, to cover payment made to us in April by R. M. Tyler on Lot 6, Block E. Avocado Acres, and which through an oversight on our part, was not remitted to you.

Mr. Tyler would like to have the names and addresses of the owners of Lots 5 and 7, Block E, adjoining his lot, and as we do not have any records here, will appreciate it if you will send him the desired information. His address is 441 McDonnell Ave., Los Angeles.

Yours very truly,

JOHN P. MILLS ORGANIZATION

BY 
A. P. McGuigan - Treasurer

APMCG:LS

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR AND TREASURER
WELLS A. RATHBUN
SECRETARY



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS.. LOS ANGELES, CALIF..

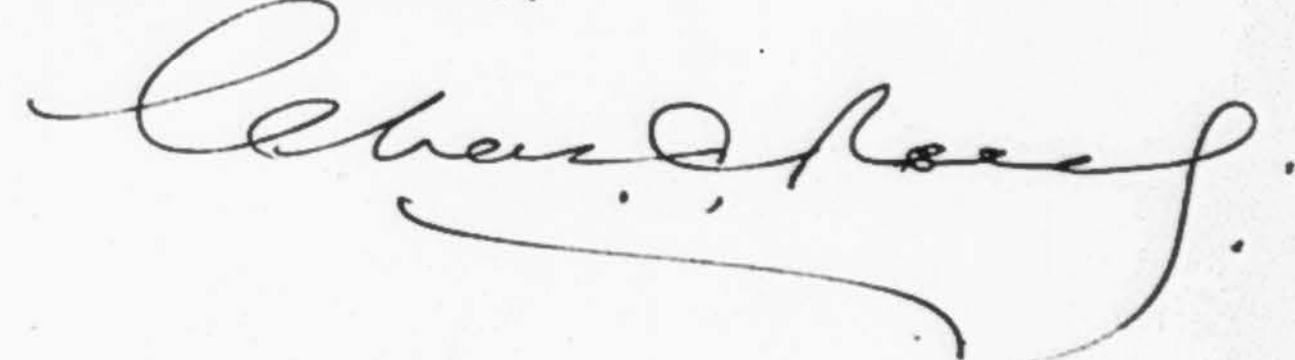
June 11th, 1929.

Col. Ed. Fletcher,
920-9th St.
San Diego, Calif.

Dear Col. Fletcher:

Kindly advise what progress is being made with the transfer of title from Avocado Acres No. 4, to No. 5, in the Depue matter.

Yours very truly,



F4.

SAN DIEGO

LOS ANGELES
General Office

LAS VEGAS, NEVADA

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. McGUIGAN
AUDITOR and TREASURER
WELLS A. RATHBUN
SECRETARY



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS LOS ANGELES, CALIF.

PHONE
TRINITY 5706

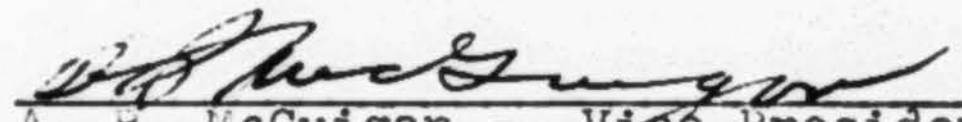
June 20, 1929

Ed Fletcher Company
1020 Ninth Street
San Diego
California

Gentlemen:

Enclosed is check from
Chas. L. Cresse covering the \$15.00 monthly
payment on the Lillian Van Horn contract.

Very truly yours,
JOHN P. MILLS ORGANIZATION, INC.


A. P. McGuigan - Vice President

H-encl

SAN DIEGO

LOS ANGELES
General Office

LAS VEGAS, NEVADA

JOHN P. MILLS
PRESIDENT
AL G. RAY
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WELLS A. RATHBUN
SECRETARY



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS LOS ANGELES, CALIF.

PHONE
TRINITY 5706

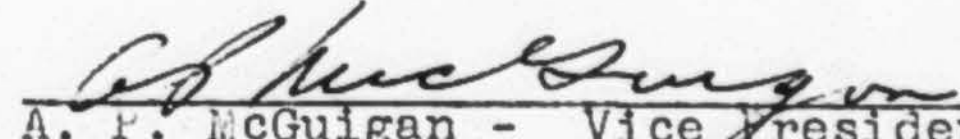
July 6, 1929

Ed Fletcher Company
1020 Ninth Street
San Diego
California

Gentlemen:

Enclosed is check for
\$14.00, monthly payment on Lot 24, Block F, Avo-
cado Acres No. 4, from A. H. G. Gunn.

Very truly yours,
JOHN P. MILLS ORGANIZATION, INC.


A. P. McGuigan - Vice President

H-encl

SAN DIEGO

LOS ANGELES
General Office

LAS VEGAS, NEVADA

PHONE
TRINITY 5706

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR and TREASURER
WELLS A. RATHBUN
SECRETARY



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS LOS ANGELES, CALIF.

July 8, 1929

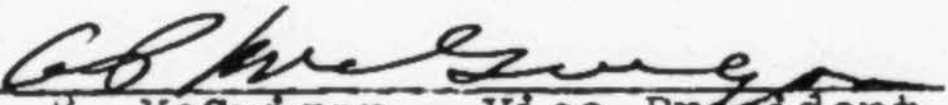
Ed Fletcher Company
1020 9th Street
San Diego, California

Gentlemen:

We enclose our check in the amount of \$103.56 covering collection received from Alex Lae for April and May payments and water assessment. Also enclosed find check for \$35.00 signed by Wm. H. Jones to be credited to his account.

Yours very truly,

JOHN P. MILLS ORGANIZATION, INC.

By 
A. P. McGuigan - Vice President

APMcG:LS

July Tenth,
1929

John P. Mills Organization, Inc.,
Pershing Square Bldg.,
Los Angeles, Calif.

Gentlemen:

Enclosed please find check for \$1,275.47 to cover the collections made during the month of June.

Yours truly,

MK

SAN DIEGO

LOS ANGELES
General Office

LAS VEGAS, NEVADA

PHONE
TRINITY 5706

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR and TREASURER
WELLS A. RATHBUN
SECRETARY



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS LOS ANGELES, CALIF.

July 12, 1929

July Tenth,
1 9 2 9

Mr. John P. Mills,
Pershing Square Bldg.,
Los Angeles, Calif.

Dear Mr. Mills;

This will introduce a good friend of many years standing and a real scout, Commodore Blackton, who owns 16 acres just north of Solana Beach which is now being developed.

Please look into the matter carefully and go the limit to help him dispose of this property.

He will show you the maps and I am sure you will approve the plan that he has worked out.

Anything you can do for Commodore will be personally appreciated.

Yours very truly,

EF:AK

Ed Fletcher Co.
1020 Ninth St.
San Diego, California

Gentlemen:

In checking over the statement of July 1 on Contingent commissions due this organization we find the following differences:

Florence Armstrong - Bal due \$366.45 - 380.23-

This is 13.70 short with our figures.

Fred M. Trudel - Bal due \$178.43 18386

This is \$5.40 short with our figures.

Kindly check these and advise us where the error is.

Very truly yours,

JOHN P. MILLS ORG., INC.

BY *A.P. McGuigan*
A.P. McGuigan - Vice Pres.

rm

July Fifteenth,
1 9 2 9

Mr. John P. Mills,
Commonwealth Bldg.,
San Diego, Calif.

Dear Mr. Mills:

Enclosed find letter from Blackton that is explanatory.

I have everything here for a demonstration if you will drop into the office.

I will be glad to talk this matter over with you together with any other matters that may be of mutual interest.

Yours very truly,

EF:AK

June 17, 1929.

Mr. Chas. Read,
John P. Mills Organization, Inc.,
11th Floor Pershing Square Building,
Los Angeles, California.

My dear Mr. Read:

Replying to your letter of
June 11th, the deed and certificate of title were
mailed to Mrs. Depue this morning.

Yours very truly,

KLM

SAN DIEGO

LOS ANGELES
General Office

LAS VEGAS, NEVADA

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR and TREASURER
WELLS A. RATHBUN
SECRETARY



PHONE
TRINITY 5706

July 18, 1929.

ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS LOS ANGELES, CALIF.

July 23, 1929

John P. Mills Organization,
11th Floor Pershing Square Bldg.,
Los Angeles, California.

Gentlemen:

Replying to your letter, the balance of Florence
Armstrong as of July 1st should be \$580.23, and that of
Fred M. Trudel - \$183.86. Both of these people had
made payments in July and I used the new balance
thru error. These figures now check with yours.

Yours very truly,

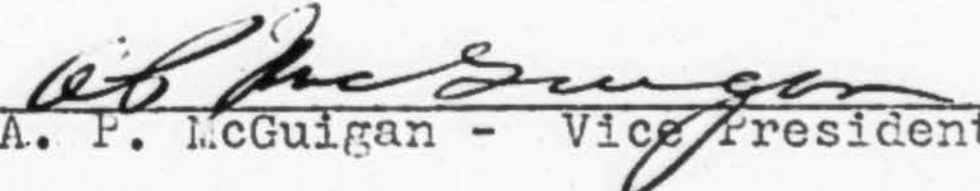
KLM

Ed Fletcher Company
1020 - Ninth Street
San Diego
California

Gentlemen:

Enclosed is check from
Mrs. Blanche Cresse for \$15.00, payment on
Lillian Van Horn's contract.

Very truly yours,
JOHN P. MILLS ORGANIZATION, INC.


A. P. McGuigan - Vice President

H-encl

SAN DIEGO

LOS ANGELES
General Office

LAS VEGAS, NEVADA

SAN DIEGO

LOS ANGELES
General Office

LAS VEGAS, NEVADA

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR and TREASURER
WELLS A. RATHBUN
SECRETARY



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS LOS ANGELES, CALIF.

July 25, 1929

PHONE
TRINITY 5706

JOHN P. MILLS
PRESIDENT
AL G. RAY
VICE PRESIDENT
A. P. MCGUIGAN
AUDITOR and TREASURER
WELLS A. RATHBUN
SECRETARY



ELEVENTH FLOOR PERSHING SQUARE BUILDING
N. E. COR. 5TH AND HILL STREETS LOS ANGELES, CALIF.

August 6, 1929

PHONE
TRINITY 5706

Ed Fletcher Co.
1020 Ninth St.
San Diego, California

Gentlemen:

We are enclosing our check in the amount of \$15.00 to cover monthly payment on contract of J. Norborg, also check of Wm. H. Jones on his contract.

Very truly yours,

JOHN P. MILLS ORG., INC.

BY A.P. McGuigan
A.P. McGuigan - Vice-President

enc.
rm

Ed Fletcher Co.
1020 Ninth St.
San Diego, California

Gentlemen:

We are enclosing check of A. H. G. Gunn to cover monthly installment on his contract.

Very truly yours,

JOHN P. MILLS ORG., INC.

BY Wells A. Rathbun
Wells A. Rathbun - Sec.-Treas.

enc.
rm

August Tenth,
1 9 2 9

John P. Mills, Org.,
Pershing Square Bldg.,
Los Angeles, Calif.

Gentlemen:

Enclosed find check and statement for the month of August.

Yours truly,

ED FLETCHER COMPANY

ak

August Twenty-fourth,
1 9 2 9

Mr. John P. Mills,
Commonwealth Bldg.,
San Diego, Calif.

Friend Mills:

There are two chaps, one by the name of B. B. Tankel and the other F. J. Lewis, one is from Los Angeles and the other from Long Beach who had brokers license and wated to sell some property up the coast. They did not tell me they had been handling your property.

I find by accident that they have and I was told certain things about them that was not to their credit.

Lewis has not made a sale. Tankel is working on one now. From the information I have received it is my intention to cancel any dealings with them.

Please let me know what your experience has been with these two men, and oblige me.

Very sincerely yours,

EF:AK



610 COMMONWEALTH BUILDING

SAN DIEGO. CALIFORNIA

August 27, 1929

Col. Ed Fletcher,
1020 9th St.,
San Diego, Calif.

Dear Colonel:

In reply to your letter of August 24 in reference to Lewis and Tankel, both of these men from time to time have been in my employ.

Both of them are good producers and will get you business, but they should be supervised very closely and you should check very closely the representations which have been made to the customer before paying them the commission.

Trusting this information will be of some value to you, I remain as ever

Your sincere friend,
John P. Mills
JOHN P. MILLS

JPM MW

August 27, 1929.

John P. Mills Organization,
Pershing Square Bldg.,
Los Angeles, California.

Gentlemen:

You failed to enclose \$15.00 check for
Lillian Van Horn in your letter of Aug. 23d.

Yours very truly,

ED FLETCHER COMPANY

KLM

August 29th, 1929.

Mr. John P. Mills,
Commonwealth Building
San Diego, California.

My dear Mills:

I thank you for your letter of the 27th and shall certainly check up the statements of these two gentlemen closely. In fact, I have cancelled any agency with them.

When you have time this coming month, I would like to have two or three hours with you out in the country. Something that I am sure will be of interest to you.

Yours very truly,

EF:GMF

September 24, 1929.

Mr. John P. Mills,
Commonwealth Building,
San Diego, California.

My dear Mills:

R. W. Wagers, one of your salesmen wants to transfer to me. I would like to know what you think of him, etc.

Yours very truly,

EF:KLM

October Seventh,
1 9 2 9

Mr. John P. Mills,
Commonwealth Bldg.,
San Diego, California.

Friend Mills:

The Vampaign is on. Enclosed find Community Chest card for your signature.

Can you not make it \$50 a month for 12 months?
We need the money badly this year worse than ever.

Over 23,700 gave toward the fund last year.
Jew, Gentile, Protestant and Catholic all agree
on this worthy work - the only thing in the city
of San Diego where all are working for a common
purpose.

I am not on the Board of Directors of the Community
Chest neither am I on the Budget Committee. My
only duty is to lead the campaign to raise funds.
I went into this as a matter of duty. I find it
one of great pleasure and an inspiration after
having visited the different agencies and finding
out the needs of those less fortunate than ourselves.

Please go the limit in this matter and let me have
your card if possible by return mail. Canything
you can do will be appreciated.

Very sincerely yours,

EF:AK

October 10, 1929.

John P. Mills Organization, Inc.,
Commonwealth Building,
San Diego, California.

Gentlemen:

Enclosed herewith find statement
of collections made during September, together with
checks for \$1434.05 covering same.

Yours very truly,

ED FLETCHER COMPANY

By

KLM

October 12th, 1929.

Mr. John P. Mills
Commonwealth Building
San Diego, California.

Friend Mills:

Enclosed find option which I received today and which, of course, means nothing.

I did not tell those people who wanted the property or what it is to be used for, but I was told by Mr. Daugherty that one of your men was trying to buy the same property and he, Daugherty, had been told by your man that it was to be used for stables.

Please return option at your convenience.

If you want me to, I will try and get the syndicate to let you have two or three acres adjoining down farther in the valley. Perhaps I could get them to sell. Will do the best I can.

Yours very truly,

BF:GMF

November Second,
1929

John P. Mills Org.,
Commonwealth Bldg.,
San Diego, Calif.

Gentlemen:

The enclosed is a copy of letter we have received from Mr. & Mrs. W. A. Vetter of Yorba Linda just to keep you in touch with the situation.

Yours very truly,

KLM:AK

November Twentieth,
1 9 2 9

Mr. John P. Mills,
Commonwealth Bldg.,
San Diego, Calif.

Dear Mr. Mills:

Enclosed find letter from my friend, Mr. Frank
Miller of Mission Inn that is explanatory

I don't see how I can do anything for Mr. Pew
but anything you can do for him will be
greatly appreciated.

Yours very truly,

EF:AK

November Twenty-sixth,
1 9 2 9

Mr. John P. Mills
Commonwealth Bldg.,
San Diego, California.

Friend John:

Answering yours of the twentieth will say that I
was not aware that Greene had written you until
I received your letter.

I thank you for the compliment.

I did not inspire the article or make any
suggestions in relation thereto and the quicker
you forget it the better.

When can we get off for two or three hours
together? It will be worth your while. Any
afternoon will do, preferably next Friday
or Saturday afternoon.

Regarding the charter, with me it is "hands off".
There are three or four week points in it but
the worst one is that they have not arranged
for a board of public works to take over,
and out of the hands of the city council and put
it into the hands of men who know their onions.
More than anything else the City of Los Angeles
has developed because the water question was taken
out of politics and the far-seeing men have
solved the water problem for Los Angeles, however,
those who worked for the charter including John
Snyder and Jerry Sullivan, Sr. are my personal
friends and I am not coming out against it on
their account.

With kindest personal regards and hoping you can
go with me Friday or Saturday, I am

Sincerely yours,

EF:AK

JOHN P. MILLS
PRESIDENT

A. P. McGUIGAN
VICE-PRESIDENT

WELLS A. RATHBUN
SECRETARY-TREASURER



610 COMMONWEALTH BUILDING
SAN DIEGO, CALIFORNIA

November 22, 1929

Colonel Ed Fletcher,
1020 9th St.,
San Diego

Dear Colonel:

I am enclosing herewith a copy of letter which I received this morning from Mr. Charles H. Green. My hat is sure off to you, and in all sincerity, I want to say that you are the most resourceful man I have ever had the pleasure of meeting or doing business with.

I am also in receipt of two letters from the State Real Estate Department, signed by Deputy Christiansen. The contents of both of these letters you are no doubt familiar with.

For my own personal information, would like to know how you stand on the new charter which is to be voted on next month.

Your sincere friend,

John P. Mills
JOHN P. MILLS

JPM MW

PHONE
MAIN 4151

Copy

2214 Fourth Street,
San Diego, Calif.
Nov. 22, 1929

Mr. John P. Mills,
San Diego, Calif.

Dear Mr. Mills:

Colonel Fletcher proved to be a "square shooter" with me. Regardless of the adverse information which I received from your organization and other sources concerning him, I can say that the Colonel, with me at least, "played square". He lost over six hundred dollars on the deal.

As to my dealing with you, I can say that I am very much disappointed. You remember that you yourself sold me the property in question, that is, you traded with me for your convenience. I am convinced that you knew at the time you exchanged with that the certain piece of property was not what it ought to be, in that it was planted with inferior stock of trees. I told you at the time that I did not know anything about the avocado business and that I was putting implicit faith in you. I felt that a man with sense enough to make millions would know more about the matter than I could possibly know and I trusted to luck that, for a few dollars commission, you would not care to have your name and organization looked upon doubtfully and adversely. I am very much disappointed in you and especially certain members of your organization.

It seems that you made about eight hundred dollars on the deal. I lost about \$240.00 and Colonel Fletcher lost and was out altogether over six hundred. As to my \$240.00, you are welcome to it. I shall charge it up to experience. At first I thought that you were sincere, but the more I talked with the different members of your organization the less I believed in your sincerity.

2.

You sent Pounder to me to tell me that you wanted to see me. I went up and you told me that there was hardpan underneath the piece that you had sold me and that you wanted to exchange with me. I later learned that you sold the original piece, that I bought, to a woman. You also told me that all the other lots in the block that I traded into were sold and later I learned that I was the only one whom you sold to in that block. This act, together with your knowledge of the inferior stock of trees, proves to me that you were not acting in good faith.

I am,

Yours sincerely,

Chas. H. Green

JOHN P. MILLS
PRESIDENT

A. P. McGUIGAN
VICE-PRESIDENT

WELLS A. HATHBUN
SECRETARY-TREASURER



610 COMMONWEALTH BUILDING
SAN DIEGO, CALIFORNIA

December 4, 1929

Colonel Ed Fletcher,
1020 9th St.,
San Diego

Dear Colonel:

May I acknowledge your kind letter of December 3, and I wish to say that I heartily concur with everything which you say with reference to the inequality of taxation in this county.

You may rest assured that I will cooperate with you to the fullest extent to help to remedy the lamentable situation that has arisen relative to the Tax Factors, Inc.

The tax on my home this year is \$2200.00. My water bill averages me over \$800.00 a year. This is \$250.00 a month, and I could rent a pretty nice apartment for this amount of money.

Just let me know when and where, and what I am to do.

Yours very truly,

John P. Mills
JOHN P. MILLS

JPM MW

PHONE
MAIN 8151

December 9, 1929.

Mr. John P. Mills,
John P. Mills Org. Inc.,
Commonwealth Building,
San Diego, California.

My dear Mr. Mills:

Following are copies of two letters we have received from Mr. Wm. H. Jones who bought Lot 5, Block "I" of Avocado Acres No. 5. What is your pleasure in the matter?

Nov. 20, 1929.

Mr. Fletcher
Dear Sir:

Would you be so kind as to let me give one of my lots back and pay for one as I am up in years and 65 years and I cannot keep up the payments on the two. Please let me know what you will do in regards to this.

Yours truly,
WM. H. JONES"

Fletcher & Co.
Dear Sir:

I asked you if you would be so kind as to turn my account over in one lot and take one back, as it is too much for me as I am up in years, past 65 years. I cannot keep both lots. Let me hear from you.

Yours truly,
WM. H. JONES"

Yours very truly,

EF:KLM

ED FLETCHER COMPANY

By

December 11, 1929.

John P. Mills Organization, Inc.,
Commonwealth Building,
San Diego, California.

Gentlemen:

Enclosed herewith find statement and check for \$1252.61 covering November collections.

Yours very truly,

ED FLETCHER COMPANY

By

KLM

JOHN P. MILLS
PRESIDENT

A. P. MCGUIGAN
VICE-PRESIDENT

WELLS A. RATHBUN
SECRETARY-TREASURER

PHONE
MAIN 4151



610 COMMONWEALTH BUILDING
SAN DIEGO, CALIFORNIA

December 16, 1929

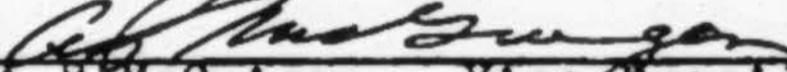
Ed Fletcher Co.
1020 Ninth St.
San Diego, California

Gentlemen:

We have checked our records and find
no other addresses than those cited in your letter
to us of November 27, 1929.

Very truly yours,

JOHN P. MILLS ORG., INC. ✓

BY 
A.P. McGuigan - Vice President

rm

December 20, 1929.

Mr. John P. Mills,
John P. Mills Organization, Inc.,
Commonwealth Building,
San Diego, California.

My dear Mills:

Enclosed find copies of two
letters I have received. What have you to suggest.
Your Los Angeles office advised us sometime ago
that Miss Clark was good for the money, but you can
see what she has to say now.

these two contracts.

Let me hear from you regarding

Yours very truly,

KLM

Wilber

March 19, 1951.

Mr. John P. Mills,
John P. Mills Organization, Inc.
621-A South Flower Street,
Los Angeles, California.

My dear Mr. Mills:

Regarding the sale to Elma Wilber, she has lost her mother recently, and her brother has had no work since last June, and extraordinary expenses have be put upon her with the result that she has no money. This is the information I have just received from her.

Either take the contract off of my hands at a 10 percent discount, or write a letter to me waiving all interest in the contract, within ten days from date.

Yours very truly,

EF:KLM

Elma Wilber

April 3, 1951.

John P. Mills Organization,
621-A South Flower Street,
Los Angeles, California.

Attention Mr. Wells A. Rathbun

Gentlemen:

May I please have areply to my letter of March 19th, relative to the contract of Miss Elma Wilber.

Yours very truly,

EF:KLM

January 5, 1933

Mr. John P. Mills,
John P. Mills Organization, Inc.,
621-A South Flower Street,
Los Angeles, California.

Friend Mills:

Enclosed find order on Escrow at the Title Insurance
& Trust Company in Los Angeles, No. 1260031. The money was
promised the Morse Construction Company today, but it was de-
layed on account of not receiving a letter from San Francisco.
I am sure it will be paid either Friday or Saturday.

Yours truly,

EF:ASK

Ed Fletcher Papers

1870-1955

MSS.81

Box: 18 Folder: 20

General Correspondence - Mills, John P.



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