

XXXXXXXXXX
924 8th St.

Sept. 29, 1913. **C. W. CO.**
FILE

H. W. Johns-Manville Co.,
Los Angeles, Cal.

Gentlemen:

I am looking into the practicability of using a waterproof felt or patent roofing paper, as a lining for wooden flume.

I should be greatly obliged to you for any information you may have about any cases where this has been tried such as the age of such construction, etc.

Would also like prices on various weights and kinds of patent roofing and waterproof felts in car-load lots.

Also the cost of laying same.

Thanking you in advance for any information you may wish to give out, I am,

Very truly yours,

Chief Engineer.
Cuyamaca Water Company.

WK

J. G. CANNON, CHAIRMAN.
T. F. MANVILLE, PRESIDENT.
C. B. MANVILLE, VICE PRESIDENT.

ESTABLISHED 1858.

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DANVILLE, P.O.

LOS ANGELES BRANCH, C. E. WINCHELL, MANAGER,
222-224 N. LOS ANGELES ST.,

C. W. CO.

LOS ANGELES, CAL. Sept. 30th, 1913.

FILE

Mr. William S. Post,
924 Eighth Street,
San Diego, California.

Dear Sir:-

We have your valued inquiry of the 29th, inst., and beg to advise that we have referred same our Mr. S. E. Mayer, our San Diego representative, who will call on you at once.

Thanking you for the inquiry, and hoping to be favored with your valued order, we are,

Very truly yours,

H. W. JOHNS-MANVILLE COMPANY
Ralph Blwab
Manager Roofing Department.

D.

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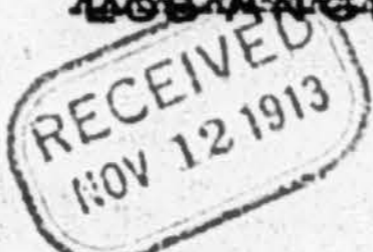
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A 1329.

~~LOS ANGELES, CALIF.~~

San Diego, Calif.

Nov. 10th, 1913.



The Cuyamaca Water Company,
916- 8th St.,
San Diego, Calif.

Gentlemen:-

At the request of Mr. Fletcher, we take pleasure in confirming our proposition on Regal Roofing.

When we were asked by your Mr. Post to recommend a material for lining your flumes, at a minimum cost and still be efficient, fortunately at that time our Water Proofing expert, Mr. Wardell, was on the Coast and we immediately took the matter up with him by phone, and he recommended our Regal Roofing, as per samples submitted to you, with the recommendation that the roofing should be applied only with J-M Cleats, as it is practically impossible to get a water proof job in your flume considering the condition it is in, as the wood is soft and will not hold a short shank nail. Furthermore, the Lap Cement that is used as a binder between the laps could not be held in place with the nails on account, as above stated, of the wood being soft, full of cracks, low places, etc. and would readily pull out. The result would be, wherever there is a nail missing or loose, there would be a leak. Roofing is no stronger than the lap. If you have a poor lap it means leakage.

We therefore recommend our J-M Cleats, samples of which we have submitted. We will have the same surface to work over, namely, boards that are soft, with cracks, low places, etc. but, every nail that we put in the roofing is reinforced by three other nails. It doesn't matter to the extent that if one nail should hit a crack it will cause a leak, as it would if the nails were driven singly.

Furthermore, in applying our Cleats, we do not use Asphalt exposed to the elements which soon dries out and causes weak spots in your laps, but Regal Roofing is so thoroughly

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Cuyamaca Water Company-

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saturated that the Asphalt contained in the Roofing is a binder within itself. The Asphalt is the substance that gives Roofing strength. It is not the felt. The felt is merely the Matrix. The Asphalt, that is proper Asphalt, as in Regal Roofing is the thing that makes it alive and gives it the ability to live; therefore the felt that absorbs the most Asphalt would naturally have a longer life. Our pulp is of the necessary fibre and proper consistency, so that when it gets into the fabric, it has the greatest porosity and is soft, open and spongy, and will take up the greatest amount of Asphalt.

In Regal Roofing the saturation is 160% Asphalt; in other words, 100 lbs. of Regal Roofing felt will absorb 160 lbs. of Asphalt. The basis of our Asphalt is genuine Lake Trinidad Asphalt. There are countless brands of Roofing offered, under the specifications of one, two and three ply. This really does not mean anything. Some are light and some are heavy. The question is, what do these different plies weigh per hundred square feet and what do they contain.

Our two ply that we recommended to you, weighs 46 lbs. to the hundred square feet. Of this, 18 lbs. is felt and 28 lbs. Asphalt, which is the life of Roofing. Our one ply which we can furnish, but do not recommend as being nearly as efficient as the two ply, weighs 36 lbs. to the hundred square feet; 14 lbs. felt and 22 lbs. Asphalt.

Again referring to the fact that you want to get a most efficient job at the least possible price, consistent with quality, we would recommend that your men lay the material under the supervision of experienced Roofing superintendents which we can furnish at the rate of 60¢ per hour. In this way you have your own Camps established and some men on the ground. This would mean a big saving as it would be necessary for a contractor to go to all of the expense that you have already gone to, and in the end would net a big saving to you. We have estimated however that after the material is delivered to the job, it can be laid for approximately

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Cuyamaca Water Company

70¢ per one hundred square feet.

We are pleased to confirm our quotation as follows:-

J-M Regal Roofing, weighing 46 lbs.
to the one hundred sq. ft. @-----\$1.90 per C sq.ft.

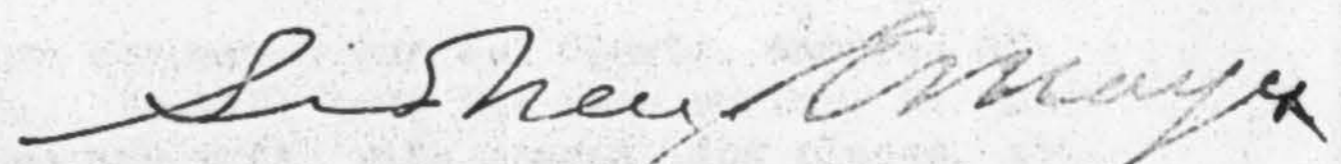
J-M Regal Roofing, weighing 36 lbs.
to the one hundred sq. ft. @-----\$1.51 " " " "

These quotations include the necessary nails and cleats for applying same, delivered f.o.b. Lakeside. We can make delivery in from eleven to fifteen days upon receipt of order.

The writer would like very much to have the opportunity of again taking the matter up with you personally before you place your order, as there are a number of minor details that would be of interest to you, which are too lengthy to take up in detail in letter form.

We are,

Yours truly,



Representing H.W. Johns-Manville Company

SEM/EVW

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1870-1955

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General Correspondence - H.W. Johns-Manville Company



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