WHIS MBMORAMDUN OF AGREEMENT, entered into this $\qquad$ day of $\qquad$ ,1928, between P. T. TAUGENOUR, F. W. STMPFETS and W. F. STEPHEMS, hereinafter designated as "First Parties", and rifus STATDISH, hereinafter designated as "second party", is to witness the following feats and covenants:

1. That the First Parties are the owners of that certain real property situate in the county of leke, state of california, and partioutarly described as foliown:

The northrest quarter of the southeast quarter, and the south half of the southeast quarter of section 8 ; the southeast quarter of the northmest quarter and Shih hulx
quater of the southrest quarter, and the southrest quarter of the southweat quarter of section 9 ; all of section 16; the south half of the Northeast quaxter, and all of the southerst quarter, the north half of the northmest quarter, sand the southeast quarter of the northivest quarter, the east half of the southvest quarter of section 17; the east helf, and the cast half of the west half of section 20; the west half of section 22; the 7 Teat half of section 28 ; the east half of section 29 ; be east half of section 32 ; the northwest quarter, the north half of the southrest quarter and the southwest quarter of the southweat quarter of section 33 , all in Townshiv 1.5 north, Range 6 west, M.D.B. \& M. The north half of section 4, the north half of the south half of Section 4, the southwest quarter of the southeest quarter of section 4, the east half of the northeest quarter, and all of the southeast quarter of section 5, in Township 14 Morth, ふange 6 yest, M.D.N \& M., containing 4160 acres, nore or less,
and that the section party is the owner of that certain real property situate in seid county, and particularly described as:

The south haif ( $5.1 / 2$ ) of the southwest quarter (SW-2/4) of section Four (4), and the north half ( 5 (T.2/2) of the Northwest quarter (NW-1./4) of section Nine ( $\theta$ ), in Township rourteen (14) North, Range six (6) Vest.
2. That said 2ands constitute a dom and reservoir site and carry riparian and other water riEhte.
3. That it is desirable to acquire additional lands adjacent to those above described;
4. That in the opinion of the partiea hereto, sele can be more advantageounly made of the foregoing lands, if the interests of the parties hereto are placed under a comon control;
5. That it is desirabie to agree upon a proportion of the selling price of sald real property to which the respective parties would become entitied, in the event of a sale of said properties as a unit;
6. That in vieï of the premises, the parties hereto covenant to convey all their richt, title and interest in and to the foregoing propertiea to $\qquad$
in trust, to convey all of said premises at such price, and upon such terms, and to sach person as may be designated by the parties, (\%ho, under the arrangement hereinafter set forth, would be entithed to more than $50 \%$ of the net return of such sale;)
7. That within $\qquad$ days from the date hereof, the parties of the first part will desi gnate, in witing, an arbitrator or appraiser, and within like period, the paty of the second pert shall designate, in writing, an arbitrator or appraiser, and the two arbitrators thus appointed shal.J. designate, in writinct, a third arbitrator, and the decision of a majority of said arbitrators, as to the matters submitted to them hereunder, shall be binding upon tho parties hereto; that seid arbitrators shall, within thirty days from
the date of their appointment, deliver to said Trustee, duly signed and certified by at lesst two of said arbitrators, their decisiopas rofion-mu/i fhurv the respective pertien, in a the following form:

The undersigned arbitrators do hereby certify that it $i$ o the opini on of the undersiened that, in the eve selline pice should be divided as foll res. site, the selilng price should be divided as foliowe Standish and per cent thereof to P. T. Laugenour, F. ! . Stephens and W. F. Stephens.

Arbitrator

Arbitrator

Arbitrator
Dated: $\qquad$ 1928.

One-half of the cost of the trust herein provided for and of such arbitration, shall be borne by the Laugenour-stephens interests and one-half thercof by the standish interests. The total cost of said arbitration shall not exceed $\qquad$ ;
8. The parties hereto undertake to acquire, and to convey to said Trustee, upon zike triasis, such adaitional real property adjoinine the property above described, as they may deen whit 2hullhithrover advisable, and at auch price as they may agree upon, The cost of the acquisition of such edditional lends wheli be bornc by the respective interests in the ame proportion in which they shall be entitled to share in the sale price, en determined by seid wrbitrators;
9. Said Trustee shall lease to the respective parties,
for the term of the trust or any extension therecf, their respective holainss of real property, in consideration of the peyment, by each of the interents, of all taxes and expenoes accruing fox the maintenance of their respective percels:
10. Said Trust shall continue for a period of $\qquad$
$X$ months from the date here of, or until such earlier date as soid
premi sea may be conveyed by the Trustee, under the terms hereof. If, at the end of seid period, title remains in said. Trustee, itt then shall convey to said wiles stenai sh, the property conveyed by hin to seid Trustee, end it thall corvey to P. T. Laugenour, all undivided one-half interest in the remainder of said res. property, and shall convey to F. W. Stephens and W. F. stephens, es joint tenants, an undivicied onewheif interest in said remainder of eaid real paperty, and shall convey to said riles standish the proportion as detemined by seif certificate of the arbitwetore, in such lands as may have been conveyed to said rrustec, under the terms hereof, for the acquaitionof adjoining lands, and the remaining interest in eaid subsequontiy ecquired lande sholl be conveyed, one-half thereof to P. T. Leugenous and onc-helf therecf to F. W. stephens and w. F. Stephens, es joint tenants, with the right of survivorship. In the event of a saia under the terme hereof, there shall be paid to second Party the percentage of the net returno to which he shall be entitred under said urbitration, and the balance of saic. net retunns shall be paid one-hanf thereof to P. T. Imuenour, and onehaff thereof to F. W. stephens end F. . F. Stephens, of the survivor of them:
11. Taxes and other expenses in comection with the maintenance of seid subsequentiy acquized Lands, during the period of sad d tmust, shall be borne by the parties hereto, in eccordance aith the proporti on fizec by said erbitrati or:
12. Said trust may be extended as to a.11 lands bubject to the trust, for such additional period, not exceedine $\qquad$ jears after the expiration thereof, as may be designated by a written declaration of extension, si gned and executed by those entitled to more than $50 \%$ of the net returns of sale, an determined by said aroitiation, and by the provi $\mathrm{a}_{\mathrm{o}}$ ons hereof.

ITT WITITESS VHEPEOF, the parties hereto have hereunto set

The real property specifically described in the foregoing Agreenent, having been conveyed this day to the under bigned Trust Company, it does hereby certify and declere that it accepts the trusts thereby created and holde titio upon the trusts and conditions set forth in the forceoing Memorandum of Acreement. Dated: , 1928.


Mr. Mailes standiah,
Crocker Blde.,
San Franci всо, Calif.
Dear Mr. Standi ah:
There has been considerable delay in cetting out the proposed form of trust arrangement between yourseif and the Laugenour and to et a it was rery dificult to get a conference With Lr. Laugenour and explain to him the tuation, and there has been delay also in getting the description of the property held by Kr. Laugenour, on vehalf of himself and associates. Several blanks, you will note, have been lert, our people think that the trust shoul between usf for example: our people think that the trust shoul open to eugesestions from you.

Mr. Laucenour was particularly interested in the tem of the cost of the truat. Trust company charges appear to be so variable, that we are all convinced that it would be advi aable to have a definitacharge set before the trust is mado operative. We have submitted, therefore, the form of trust to California Trust and saringe Bank, for a bid.

There $i s$ the other matter of the cost of the arWe think it would be a good idea to are some definite amount determined upon before hand, and let the appraisers know their limit, and we are open to suggestions from you as to this amount.

Yours very truly,
WHITE, MILLER, NEHDHAN \& HARBER,
By Needham.

IN: 1

## Dear Mr. Needham;

Referring to yours of July 27 th:
First, I make 4120 acres from the descripti on: as given, instead of 4160 acres. 4120 acres also agrees with my memorandum.

I would augest certain changes, 2. interlined, in draft herewith returned.

I think the trust should continue for at least two years, and so far as I am concerned, am perfectiy willing to make it for years.

I do not like the wording of paragraph six, which would appear to give the majority interest, or ond at other words, it would not look as if I had a nlook in".

Think it would be better that the price hould be set by agreement of all. If the price is too high, the property won't be sold.

## Youre truly.

## us/s

Enc
Mr. Irving Needham, Peoples Bank Building, Sacramento, Calif.

Dear Mr. Needhom:

The letter of August lst, herevith anclosed, oring to an overaight, was not sent.

## Thiniding over the matter since I

mrote the letter, I have convulted Mr. F. H. Fowler, hom my friend. J. $D$, Galloway, an engineer of note recommended to me as a hish-class man. He is atarting tomorrow morning to look over generaliy the valleyand damaite.

It seems to me that with this gentlemen,
With his technical lnowledge, and also ability to
find out what has been done in similar cases, together ind out what has been done in similar cases, together with your adrice, we should be able to get at something of either party getting an advantage. It is simply 2 question of what is fair to both sides.

Mr, Fowler is going to start earlier than he had expected, owing to a call upon him for consultation from Southern California.

Yours truly.

## M8/s

Enc

ITr. Irving Needham,
Peoples Bank Blag. sacramento, Calif.

Pooples Bank Building
Sacramento, Cal if ornia
August 6th, 1928.
Mr. Miles standiah, 908 Crocker Bldg., San Francisco, Calif.
Dear Mr. Standi sh:
We have your lettera of August 1 st and August 3rd, enclosing carbon copy of proposed Memorandum of Agreement with certain emendations that you would suggest.

You did nt auggest in Jour letter, any limitation of cost that ahould be placed upon the arbitration. We think it would be adri sable for us to set some definite figure and let the designated arbitrators accept it as their fee or refuse to serve for the amount allowed. There is practically no limit to the extent of investigation that might be made for the purposes of such an arbitration, and we are as likely to get an equitable result for both aides from a half hou deliberation at the site, as we are from several weeks of careful investigation.

I am inclined to think it was your own auggestion that the terms of sale ahould be fixed by a majority intereat in the net returns. I am inclined to think though that we are missing a very essential part of the benefits that may be obtained from such an agreement, if we do not have some compulsory arrangement for sale. ow rouldit be live ourse but a unanimous consent, would be effective?

With reference to the provision for acquiring additional real property, my own view of the matter is that we are all occupying trust relati on toward each other, and that it would be a breach of uch trust to attempt to make a secret profit out of any of the additionlands but there would be no harm, of course, in your provi ai on that the price shall be cost and expenses, without profit.

I have not talked over with Mr . Laugenour or Mr . Stephons, (or if I have, I've forgotten their conciuaions) the length of time ens, (or if I have, I're forgotiten their concluaions the trust should run. My own dea would about eighteen months, for which the trust should run. My own idea would additional extenai on of not exceeding fire years.

Your suggested change in the phrasing of the provision in Paragraph 7 , no doubt makes the purpose of the arbitrati on clearer. I suggest the following for the last clause:
"That said arbitrators shall, within thirty days from the date of their appointment, deliver to said Trustee, duly signed and certified by at least two of said arbitrators, their decision as to the proportionate share of the total net proceeds of sel $e$ of all of
said properties, for the purpose stated above in paragraph 2, which each of the two contracting interesto shall be entitled to."

With reference to the description, it was not carefully checked over after dictating it from the map and deeds in our posso esion and on more close scrutiny, we find that in the four in of the description, the first two words, "Northeast quarter should here inserted in lieu thereof the words "North Halfn. The records hare inserted in akies have deeded to Mr. Laugenour, all of the North show of the southwest quarter of section 9 . This would leare the Half of at 4160 , as recited in the description. You state that 4120 acres is in accord with your information as to the Laugenour holaing e. Therefore, we should be very appreciative of your trouble if you woul check up on the description as given.

Yours very truly,
WHITE, MII工ER, NEEDHAM \& HARBERR

The undersigned, KIIES STANDI SH, owner of that certain real property aituate in Little Indian Valley, Lake County, California, described as follows:

The south Half ( $\mathrm{So}_{\mathrm{t}}$ ) of the southwest
Quarter (S.Wot) of section Four (4) and the North Hall (Not $)$ of the Northwest quarter (N.W-t) of Section Nine (9), in Townahip Fourteen (14) North, Range six (6) Fest, and the underaigned, P. T. ILAUGENOUR, FRANK V. STEPHENS and W. F. STEPHENS, owners of that certain real property situate in Little Indian Valley, Lake County, California, described as follows:

The Northweat quarter of the southeast quarter and the south Half of the southeast quarter of section 8 ; the Southeast quarter of the Northwest quarter and North Half of the Southwest quarter, and the southwest quarter of the Southwest \&uarter of section 9; all of section 16; the South Half of the Northeast quarter, and all of the southeast quarter, the North Half of the Northwest quarter, the Southeast Quarter of the Northwest Quarter, the East Half of the Southwest quarter of section 17 ; the East Half, and the East Half of the Weat Half of Section 20; the West Half of Section 21; the Vest Half of section 28 ; the East Half of Section 29; the East Hall of Section 32; the Northwest Quarter, the North Half of the southwest quarter and the Southwest quarter of the southwest Quarter of section 33, all in Townahip 15 North, Range 6 Weat, M. D. B. \& M. The North Half of Section 4, the North Hal. 1 of the South Half of Section 4, the Southwest Quarter of the southeast quarter of section 4, the East

Half of the Northeast quarter, and all of the southeast Quarter of Section 5 , in Township 14 North, Range 6 West, M. D. B. \& M., containing 4160 acrea, more or less, do hereby agree, for and in consideration of the sum of one Hundred ( $\$ 100.00$ ) Dollars, this day paid to the underaigned at The BANK OF WOOILAND, N. A., receipt whereof is hereby acknowledged, to convey, on or before midnight December 31, 1928, free from liens and encumbrances, other than current taxes, (which ahall be pro-rated) their respective parcel of real property hereinabove described, to EDWARD MORRIs, his heirs, executors, administrators, successors or asadgn, upon the payment, or on before said date, of the sum of Two Hundred Thousand Dollars $(\$ 200,000.00)$, to the joint credit of the undersigned at the BANK OF WOOILAND, N. A., Woodland, Calif ornia.

The offer heroin made shall terminate absolutely at the expiration of the time hereinabove designated.

Dated: October , 1928.
wiles Standish
P. T. Laugenour

Frank W. Stephens

Wm. F. Stephens

Th EA Fetcher

- Tan al riga lex.

Clear Ali;

STANDISH \& HICKEY LANDS
Redwood and Pine Timber
Office, 907-903 Cocker Building

Telephone Kearny 714
SAN FRANCISCO, CAL.
September 13, 1929.

Colonel Ed. Fletcher,
1020 - Ninth st.,
San Diego, Calif.
Dear Mr. Fletcher:
As per our talk, enclosed find copies of proposed arbitration, option and correspondence, regarding Little Indian Valley.
think, about the first of January. a standstill since, I think, about the first of January. Sincerely,
148/8 Enc.

We will not give a joint option
of the Indian Valley fropenties with Mrs OXandish as outlined ni you letter of Septic.

Very Funky your

Ur. A. F. Mckwan Seattle. Washington.

Dear Mr. McEwan:
This will introduce to you an old
Michigan lumberman, who you must know owed a great deal of timber in Hichigan . He also owns a very lar ge tract of timber in the redwood belt. I think you mould like to talk over conditions with $\mathbf{K}$. Ward, as you certainly must have known his father. Mr. Ward, I hope, can persuade you to come into our country.

We think things are picking up a little.
Whether they are or not, I do not know.
Expect to get up to seattle before long.
Respectfully.

## HRH/S



Standish \& Hickey, Inc
medndish ar Hickey, in

phone anniston 2070

Col. Ed. Fletcher, 1020 - Ninth Avenue, San Diego, Calif ornis.

## Fri and Fletcher:

I was very sorry to have missed you the other day while you were here and if you had let me know by letter or some way I certainly would have been here to meet you.

Finclosed you will. find copy of a letter sent to me by the Pope \& Talbot people. Among other things, it refers to the Ward timber, and its reference to you I wish you would hold confidential or, that is, not to mention it as coming through me and for that res on I wanted to show it to you while here.

The unit put up to the Government takes in the widest strip of redwood on the coast and within a short distance of san Fran cisco. We are now interested in making a map covering this property.

## 

We are wi thin three hours of trucking distance from San Francisco and the entire Sacramento Valley country. In other words, can truck right from our mill to the consumer, which we are doing wi a small plant now, and the idea of getting in touch with you on that was to find out just what was doing.

Mr. Holtar of the Sage Company and I exchange view many times on valuations and I would liked to have had you meet him while解 over more thorchly. Fe have some timber ourselves on the Klamath River with quite a little sprinkle of cedar.

There has been so much talk about the ward timber by people that know nothing about it. I have several cruises made by different parties. Fentress Hill, as you are aware, made the cruise that you gave me. He was in the other day seeking some information on another issue. The next time you are up here drop in. I know we hare by far the best unit that has been put up to the National Forestry Service, for I have been more or less in touch with them right along. They can get in this unit over 300,000 acres of land and about $3,000,000,000$ of timber, with a great deal of cut over lands. About 180,000 acres of virgin timber and as much more cut over lands could be used for reform estration. There has been a splendid report made of it on account of its accessibility to San Francisco, not only in a commercial way but for recreational parks, as it is easy to get to.
sincerely yours,


Qc. strode.
Tu. ernes

The following is an extract fron Pope \& Talbot's letter, in re Ward timber: (sent to H. B. Hickey.)

WYe have no knowledge whetever of the property to wlisch Mr. Patten refers but with the wish of helpinc him out if possible, we consulted Mr. E. N. N. Wohienberg, Valuation Engineer of the Internal Revenue servico who has informed us that he was quite sure that you had a thorough knowledge of the property. We, therefore take the liberty of asking that you give us such inforention as you care to along the Iines indicatea by Mr. Patten's inquiry".

The following is an extract from letter of David I. Datten:
"I am mriting a.t the request of one of the owers of the property end it is my belief that although Colonel Fletcher mentioned above has been working on the sale of this tract, he is not authorized officially to do so by the owers".

# Ed Fletcher Papers 

1870-1955
MSS. 81

## Box: 27 Folder: 17

## General Correspondence - Standish and Hickey Lands



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