

OPTION

FOR AND IN CONSIDERATION of the sum of Two Hundred and Fifty (250) Dollars, receipt of which is hereby acknowledged, we do hereby grant unto A. B. HARLAN, REDLANDS, CALIFORNIA, for a period of three (3) weeks from March 9, 1923, the sole and exclusive right to purchase Lots Three (3), Four (4), Five (5) and Six (6), of Block Eleven (11), as per map of sub-division Rancho Santa Fe and also Lot Five (5) in Block Eighteen (18) of said sub-division, at prices quoted in official price list of said lots issued by the Santa Fe Land Improvement Company, and subject to its usual conditions and restrictions.

It is understood that in the event that said A. B. Harlan does complete before the termination of this option the purchase of any one, or more, of said lots, the proportionate payment on such lot purchased, being the sum of \$50.00, shall be applied to his credit upon purchase price of each lot purchased; but that if he does not complete said purchase within the aforesaid time, the whole, or balance remaining of said sum of \$250.00 paid for this option shall be forfeited to the Santa Fe Land Improvement Company and said A. B. Harlan's right to purchase said lots shall cease.

SANTA FE LAND IMPROVEMENT CO.

Dated March 9, 1923.

By

CLASS OF SERVICE	SYMBOL
Telegram	
Day Letter	Blue
Night Message	NH
Night Letter	N L

If none of these three symbols appears after the check (number of words) this is a telegram. Otherwise its character is indicated by the symbol appearing after the check.

WESTERN UNION
TELEGRAM

NEWCOMB CARLTON, PRESIDENT GEORGE W. E. ATKINS, FIRST VICE-PRESIDENT

CLASS OF SERVICE	SYMBOL
Telegram	
Day Letter	Blue
Night Message	NH
Night Letter	N L

If none of these three symbols appears after the check (number of words) this is a telegram. Otherwise its character is indicated by the symbol appearing after the check.

RECEIVED AT 936 5th ST., SAN DIEGO, CALIF. ALWAYS OPEN.

SB482 45 BLUE 341 PLAZA

OB CHICAGO ILL 21,1052A

1923 MAR 21 PM 2 51

ED FLETCHER^R 318
SAN DIEGO CALIF

YOUR OPTION TO ME BLOCK FOUR WAS SIX HUNDRED DOLLARS PER ACRE I SOLD AT LIST PRICE YOU ARE TO MAKE CONTRACT WITH BONISTEEL DIRECT PROVIDING YOU CONFIRM THIS BY WIRE TO ME PROMPTLY WANT DEFINITE UNDERSTANDING ON THIS AND BLOCK FIVE BEFORE PROCEEDING FURTHER

A B HARLAN.

CLASS OF SERVICE DESIRED	
Telegram	
Day Letter	
Night Message	
Night Letter	X

Patrons should mark an X opposite the class of service desired; OTHERWISE THE MESSAGE WILL BE TRANSMITTED AS A FULL-RATE TELEGRAM

WESTERN UNION
TELEGRAM

NEWCOMB CARLTON, PRESIDENT GEORGE W. E. ATKINS, FIRST VICE-PRESIDENT

Form 1206

Receiver's P.O.
Check
Time Filed

Send the following message, subject to the terms on back hereof, which are hereby agreed to

March 21, 1923

Mr. A. B. Harlan,
156 West Jackson Blvd.,
Chicago, Illinois.

Telegram twenty first received You asked me to give you an option to buy yourself for cash ten acres at six hundred dollars an acre stop This I agreed to providing boundary lines went to center of streets stop You then proceeded to sell Bonisteel on term payments and ask me to sign contract with her which confused me Will sell you Block four containing eight and half acres at six hundred dollars an acre as agreed and give terms if desired instead of cash and you make contract yourself with Bonisteel Is this not the better plan Will give option on Block five for two weeks at six hundred dollars an acre providing terms of payment satisfactory Wire instructions

ED FLETCHER

Chg Fletcher Co

March 21, 1923.

Mr. A. B. Harlan,
166 West Jackson Blvd.,
Chicago, Illinois.

My dear Mr. Harlan:

Enclosed find copy of telegram in answer to yours of the 21st. There seems to be some mix-up between us. The prices that are on your map, according to our agreement of March 9th, are the net figure to us, and you are to charge anything over and above that that you desire, so long as it does not exceed thirty percent.

This is my interpretation of the agreement. There seems to be some confusion and I want to get the matter cleared and get started off right between us.

I would prefer to sell you at a net figure and make a contract with you, and you make a contract with all those to whom you sell. Why cannot this be done? What advantage is there to you in having the contract made between the purchaser and myself direct. I would prefer to make them all with you.

Had I better not send you a map showing you the net figure, and let you do anything you want and make as much as you can over and above that amount. Will await your telegram with interest.

Yours very truly,

EF:KLM

April 4th, 1923.

Mr. A. B. Harlan,
166 West Jackson Blvd.,
Chicago, Ill.

My dear Mr. Harlan:

We acknowledge receipt of sales contract from Dr. Carl Bertschinger covering Lot 3 in Block 11, Rancho Santa Fe, for the total sum of \$4045.20, and from Lina Bertschinger covering Lot 5 in Block 11, Rancho Santa Fe, for the total sum of \$5053.80, together with your check for \$1157.38. We are returning to you for delivery to those parties, duplicate contracts duly executed by us.

We desire to thank you for your efforts in this matter.

Very truly yours,

Manager.

LGS:O

Col. Fletcher

Ed Fletcher Papers

1870-1955

MSS.81

Box: 9 Folder: 40

General Correspondence - Harlan, A.B.



Copyright: UC Regents

Use: This work is available from the UC San Diego Libraries. This digital copy of the work is intended to support research, teaching, and private study.

Constraints: This work is protected by the U.S. Copyright Law (Title 17, U.S.C.). Use of this work beyond that allowed by "fair use" requires written permission of the UC Regents. Permission may be obtained from the UC San Diego Libraries department having custody of the work (<http://libraries.ucsd.edu/collections/mscl/>). Responsibility for obtaining permissions and any use and distribution of this work rests exclusively with the user and not the UC San Diego Libraries.